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PREFACE

IT seems hardly possible that a preface is necessary except by way of apology to the suffering public, upon whom I herewith inflict the penalty of submitting to caricature at the point of the pen. The material for this publication was obtained not only from highways and byways, but from all other ways. You will be surprised to find here forms and faces you little expected ; you will expect to see others, whom you will not find.

The biographies appended are scrambled and contain here and there a smattering of truth which we do not intend as offensive to either the subject or the indulgent public. The illustrations are given action to convey at a glance the occupation or hobby of the original.

We hope the reader may find in this book a short respite from the cares and toils of the day, and should these pages contain anything worthy of his appreciation, join with the author in assisting its mission.

Oh wad some powor the giftie gie us
To see oursel's as others see us!
It wad frae monie a blunder free us
And foolish notion.

—Bobbie Burns.

HON. JOHN W. BOEHNE, Mayor

HON. John W. Boehne was born Oct. 28, 1856, on a beautiful farm in Scott Township. The first 16 years of his life was rather uneventful, but full of hard work on the farm. He was educated both in the parochial and public schools. At 14 he began to learn a trade, which, upon coming to Evansville two years later, he abandoned. His first work in Evansville was clerking and driving a delivery wagon in the grocery business. These were the days in the life of Mayor Boehne when he began to build the superstructure upon a foundation of Christian training given to him by devout parents. During these days he devoted every moment of his life to work and study, driving a delivery wagon during the day, and attending Commercial College at night. A useful life devoted to the betterment of mankind, is inevitably the result of a life started in this way. He soon wearied of his narrow life in the grocery business, and in 1875 became a bookkeeper in the foundry of Scantlin & Son, where he remained for the ensuing six years. In 1881 he entered business for himself, forming a partnership with Charles Schrader, Jacob Fischer and Mrs. A. Vermilion, under the firm name of Schrader, Fischer & Boehne. Six years later the firm incorporated as the Indiana Stove Works, and up to the time of his election as Mayor, Mr. Boehne was General Manager. He is now Vice President of the institution. Mr. Boehne has been intensely interested in civic affairs, and looks upon the office of Mayor as a trust, rather than an opportunity to betray the people. His enemies universally concede his honesty; his friends insist that he is both honest and right. He is a lover of men, and every inch a man.

HON. JOHN H. FOSTER

MR. Foster is a Hoosier, and is not ashamed of it. He was born in Evansville, Jan. 31st, 1862. His forefathers settled in Indiana during the pioneer days, when it was yet a territory. Mr. Foster attended the Evansville common schools and in 1878 began a course in the Indiana University, from which he graduated four years later. As a youth it was his ambition to become a lawyer, so he next took a course in the law department of the Columbia University at Washington, D. C., and received his diploma in 1884. In 1885 he began the practice of his profession. He was successful from the start, as he was not only a thorough student, but also an eloquent pleader. In 1892 he was elected representative to the 58th General Assembly, and two years later, while still a very young man, was elected Judge of the Superior Court. He was re-elected in 1898, and again in 1902, by a very large majority each time. At the time of his first election, he was one of the youngest men in the state elected to a judgeship of a court of general jurisdiction. During his administration as Judge, his knowledge of law and broad sense of justice were such that the Appellate Courts almost invariably affirmed his judgments. Mr. Foster is now Congressman from this district.

COL. C. C. SCHREEDER

ONE of the most prominent and best known citizens of Evansville is Colonel C. C. Schreeder, the subject of this sketch. He first saw the light of day in Berlin, Germany, Jan. 19, 1847. Five years later he, with his widowed mother, came to America and settled in Huntingburg, Ind. Shortly after coming to America, his mother married Rev. Frederick Weithaup, who was a pastor in the Evangelical church. They at once moved to Evansville. Colonel Schreeder is of the sturdy stock of German revolutionists, and responding to this call, he at the age of 15, enlisted in Company D, Second Ohio Volunteers, and saw active service for the ensuing three years. At the close of the war he returned to Evansville and began taking an active interest in the political affairs of this country. He became Township Assessor, next City Clerk, and in 1876 moved back to Huntingburg, Indiana, where he was appointed Postmaster successively by Presidents Hayes, Garfield, Arthur and Harrison. Col. Schreeder is a Republican and a leader of the party in the Second Congressional District, and was for many years Chairman of the Central Committee of Dubois County. In 1880 Col. Schreeder established and became the editor of the Huntingburg Argus. Since leaving there he has had a very interesting career in the political world, and is now a Representative in the State Legislature.

MAJOR ALBERT C. ROSENCRANZ

MR. Rosencranz was born in Baerwalde, Prussia, in 1842, on October 26th. Baerwalde is a beautiful little place, near the City of Berlin. Mr. Rosencranz is the only son of C. F. Rosencranz, who took an active interest in the German revolution of 1848. He was educated in the private schools, and became a watchmaker under his father. In 1861 he helped organize Company A, First Regiment Indiana Legion, and when the company was mustered in, he was made Orderly Sargeant. A year later he recruited Company F, Fourth Indiana Cavalry, and was made First Lieutenant, and in 1862 became Captain. He was in the battle of Chickamauga and several others of importance. In 1864 his regiment was ordered to join General Sherman, in his famous march to the sea. When near Buzzards Roost the brigade to which Major Rosencranz was attached, while making a reconnoisance in front of the left flank of Sherman's army, was attacked by the enemy and lost heavily. Here Captain Rosencranz was slightly wounded and captured. He was confined in rebel prisons in Macon and Savannah, Ga., Charleston and Columbia, S. C., and Charlotte, N. C., and while in prison endured hardships such as can be appreciated only by men who have undergone similar sufferings in Southern prison pens. On March 1st, 1865, he was paroled, and May 3, following was exchanged. He rejoined his commandery and was mustered out June 9, 1865. During the winter of 1863-64 he had at times been in command of the regiment, and soon after his release from prison, was commissioned Major, his commission being dated May 1st, 1865. He has always taken great interest in civic, religious and charitable affairs. He is now President of the Vulcan Plow Co., one of the largest concerns of its kind in the country.

EDWIN WALKER, M. D.

DR. Walker was born and reared in Evansville, his birth occurring on May 6, 1853. His preliminary education was obtained in the public and high schools of this city. He then attended Hanover College, taking a two years' course, and at the expiration of that time he began to study medicine under Dr. G. B. Walker, of Evansville. He attended three courses of lectures in the Evansville Medical College, from which he graduated in 1874. He was afterwards appointed Professor of Anatomy in that College. In 1877 he entered the University and at graduation, was awarded a prize for proficiency in the diseases of the nervous system. After returning to Evansville, he became a Professor in the Medical College here. He next went to Europe for the purpose of studying certain diseases under some of the leading authorities in the great foreign cities. In 1888 he returned to America, and again took up the study of medical science in New York. At about that time the degree of P. H. D. was conferred upon him by Hanover College. Five years later, Dr. Walker associated with Dr. Owen, established a private sanitarium, facing the park on Fourth Street. This is one of the most magnificent buildings of its kind in the State. No physician in the State stands higher in the estimation of his own profession than Dr. Walker. He was recently elected First Vice President of the American Medical Association. He is also a member of the American Association of Obstetrics and Cynecology, the Indiana Medical Society, the Southern Surgical Society, the Vanderburgh Medical Society and the Mississippi Valley Medical Society.

FREDERICK WASHINGTON COOK

MR. F. W. COOK has had an interesting career. He was born in Washington, D. C., February 1, 1832. As a child he lived for a time in Maryland and Cincinnati, and came to Evansville in 1836. His boyhood days were spent in the public schools of Evansville, and later graduated from the Anderson Collegiate Institute at New Albany. His first commercial venture was in a dry goods store on Main street, after which he began the study of the brewing business. Where the F. W. Cook Brewery is now located was then a cornfield, and in 1853 Mr. Cook and Lewis Rice built upon that spot what was then known as the City Brewery. Mr. Cook entered this venture with a borrowed capital of $165. He has always been deeply interested in the civic and national life of the country. He was elected Councilman in 1856, in 1863 and again in '64. In that year he resigned, having been elected Representative to the Legislature. After returning home he was again elected to the City Council. Fidelity and honesty marked his political career, and stamped him every inch a man. In 1885 the firm known as Cook & Rice was incorporated as the F. W. Cook Brewing Co., F. W. Cook being its President. In '91, when this magnificent institution burned to the ground, with the spontaneity of a business giant, Mr. Cook erected in less than two years one of the most perfect plants in the United States. Mr. Cook has been what the world terms a successful business man. His property interests in the city of Evansville are very extensive. He is one of the foremost figures in the traction interests of the city, and is President of the E., S. & N.; is also interested as a stockholder and director in several banks. He is keenly alert to every need of the city. He stands for perfect frankness and honesty, both in public and business life. In his attitude toward his fellow-men, he cannot be induced to compromise with injustice. His interest in the welfare of those less fortunate than himself is well known. He has never been known to refuse his assistance to those who are in want. Mr. Cook is truly one of nature's noblemen.

FRANK W. COOLEY, M. S.

MR. Cooley is the man behind the Evansville public school, and he is always busy pushing them to the forefront in efficiency and thoroughness. We are sorry that space will not permit us to say all the good things we know about Mr. Cooley. He occurred way up in Wisconsin, and from the scientific shaking of a rattle when a babe, to the present day, his life has been one long round of work and study. He took a course at Lawrence University, and in 1886 the degree of M. S. was conferred upon him. From 1882 to 1890 he was Superintendent of Schools at Stevens Point, Wisconsin. From 1890 to 1893 he held a similar position at Janesville, Wisconsin. From 1893 to 1902 he was Superintendent of Schools at Calumet, Michigan, and in 1902 the Evansville School Board induced him to come here. In 1892 he was President of the Wisconsin State Teachers' Association, and in 1900 President of the Michigan Teachers' Association. In 1901-02 he was Vice President of the National Education Department of Superintendents. As an authority on manual training and manual training schools, he is in the foremost ranks of American teachers. He supervised the erection and equipment of the first schools of this kind in the country. He is doing splendid work with the Evansville schools.

WUNDERLICH, KREIPKE *and* NEWMAN

IF the "frost is on the pumpkin" when you gaze on this scantily attired trio whose leap into the deep sea is imminent, cold chills will play hide-and-go-seek among the ribbed timbers of your spine. Don't blame the artist. He drew this in the days of open work stockings and peek-a-boo shirtwaists. You will notice they are leaping from the Board of Safety into the political sea, which is not, however, named oblivion. Now, Chris, the Old Salt of this bunch, is going to give the boys a few swimming lessons. He has been in the swim almost continuously for the last 35 or 40 years. Of course the other boys can swim a little all right, but they can't do the fancy stunts like Chris. Mr. Kreipke came over a much bigger pond than this, but he didn't swim. He came in a boat, so we suppose he won't mind any of the boats he is getting into since he entered public life. It was in 1853 he left Europe and came to Evansville. Since that he has been on steamboats, in barber shops and also took a whack at the grocery business. Has been a member of the council and in 1906 became a member of the Board of Public Works, at which he works now. Now take Ben Newman, for instance. He's an Evansvillian, because he can't help it. He was born here, back in '45. His early life was spent in the grocery business, and at 18 entered the army as Corporal in Company K, 136th Indiana Volunteers. After the war he entered the Pork Packing business and recently received an appointment on the Board of Public Works. Mr. Wunderlich was one of the County Commissioners who constructed the Court House. Then for a time Captain on the police force. He was Street Commissioner under Mayor Covert. His years of honorable political life are too numerous to mention, and don't you see our space is all gone? So we will have to close, anyway.

BENJAMIN BOSSE

THE fatherly attitude and genial face you see in this picture, is not a complete revelation of the character of the subject of this sketch. As a matter of fact he is always ready for a scrap, fights fair and has never been known to hit below the belt. Is widely interested in business, not because he hears the call of the dollar, but because he has got to be doing something. He is in the political life of the city up to his chin, because he believes in a square deal. The smile of success has not enlarged his hat measure. He will always be simply Ben Bosse, the doer of things. He is not to blame, it just comes natural. He was not born sucking a silver spoon, nor will he ever suck the head of a cane. His father was a farmer and successfully grew Ben as well as other things. He helped around until he was 15, and then he came to Evansville and mounted the guide post of a grocery transportation wagon. He didn't like it, and took a course in Business College. Next came a portership for a wholesale grocery house. He then, with his brother as a partner, bought out a grocery store, remaining in this business for six years. Was approached by leading business men and induced to enter the manufacturing business and at 25 became manager of the Globe Furniture Co., then Secretary and Treasurer. Built, organized and became President of the Bosse Furniture Co. Is President of the World Furniture Co., which he organized, is President of the Metal Furniture Co., President of the West Side Bank, and is—well, we haven't any more space.

HENRY EDWARD COOK

FRA ELBERTUS, of the Roycrofters, whose shop is in East Aurora, Erie County, New York, U. S. A., says: "Self-reliance, self-control and self-respect are the three things that make a man a man." The subject of this sketch, Mr. H. E. Cook, seems to have all that Fra Elbertus implies in that sentence, rolled up in a bunch somewhere within himself, and he is not an old man at that. Mr. Cook was born in Evansville in 1864. Attending the public schools, he finished in the United States at the Indiana State University, being the youngest member of the class of 1884. In the fall of the same year he went to Germany, entering the famous Heidelberg University, selecting a special course in modern languages. In 1886 he returned and entered the financial department of his father's business. In 1887 he again sailed for the Old World and traveled through England, France, Austria, Italy, Germany and Switzerland. Two years later he returned to the United States, entered his father's establishment, the F. W. Cook Brewing Co., dropped his European accent, removed his Parisian coat and changed his London trousers for something more serviceable, and was ready for business. Now, many thought his old "Wanderlust" would return, but here is where H. E. C. "made good," as two years later he was given the responsible position of Vice-President of the institution. Mr. Cook has seen the world from every angle, and knows its pleasures and its woes. He is a man who thinks much and talks little; laughs easily and works hard; who understands and lives the life of the best type of a man; who does not believe in titles, yet is himself a prince, with the brand of an American gentleman; a man who would be the same as millionaire or pauper. These are the things said of him by those who know him.

E. C. JOHNSON

IT would be difficult to find a career more interesting and full of a greater variety of activity, than Mr. E. C. Johnson's. He has tried many things and failed in nothing. He was born in Woodstock, Illinois, in the month of roses, 1850. He attended the public school and at 16 entered the Military Academy at Fulton, Illinois, where he remained some time, and in 1870 graduated from Lombard University at Galesburg, Ill. The two ensuing years were spent in the study of law, after which he was admitted to the bar in both Iowa and Mississippi, and is now a member of the Evansville Bar. One hundred years after the Declaration of Independence, Mr. Johnson came to Evansville and engaged in the Paint, Oil and Glass business as a jobber. Later tried the Fluor Spar business by reopening an abandoned mine at Mineral City, Illinois. He is the largest jobber in his line in the South. Has trade in every state in the Union, and was the first man to ship plate glass to Alaska. He was one of the first Presidents of the B. M. A. and has always been a Director. He was Chairman of the City Committee when the charter was revised. He is President of the Evansville Bookcase and Table Co., and for the past three years has been President of the Western Window Glass Jobbers' Association. He is a Knight Templar, an Elk, a member of the Court of Honor and of the Royal Arcanum.

PHILIP NONWEILLER

THE story of the making of America could not be told if we were to omit a record of the part German born citizens have taken in it. Staunch conservatives, philosophical thinkers and with abnormal powers of physical endurance they stand as land marks in the progress of this country toward a higher civilization, and no part of Germany is worthy of greater credit than the Rhine province, the place in which Philip Nonweiler was born and reared. He received a thorough training in a business college there and in May, 1857, when he was but seventeen years old, accompanied by a neighbor boy who was 20 years old, came to America. He came to Evansville, and in search of employment found a berth with Henry Stockfleth, corner Sixth and Sycamore Streets, with whom he remained for the ensuing four years. In 1861 he left this employer and entered the army, when shortly after enlisting he became quartermaster sergeant, then second lieutenant and after a short time, in recognition of his valiant service, was made first lieutenant. Was in command of the First Indiana Battery during the battle of Jackson, Miss. Upon returning from the army he became book-keeper for Keller & White, the drug firm, and next took up the same kind of work in a stove foundry. Also worked for Henry F. Blount for a time, and in 1871 became manager of the Evansville Furniture Co., of which he is now president. He has three sons associated with him in the business.

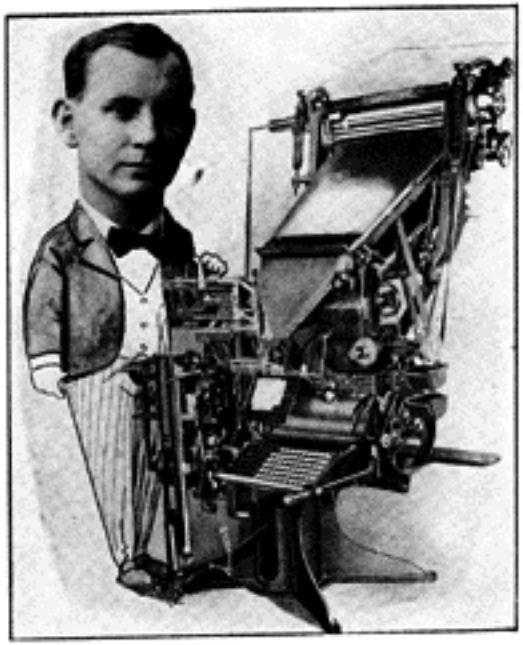
WALTER A. LEGEMAN

WALTER A. Legeman was born in Evansville January 2, 1866, and has since early manhood been identified with the city's business interests. Early in life he developed a taste for printing, the "arc preservative of all arts," and at the age of 21 embarked in business for himself, after having served his apprenticeship in all its branches. He adopted as his motto "Not the Only Printer—Just One of 'Em."

While editing the "Hoosier Watchman," the official organ of the Ancient Order of United Workmen, at that time conceded to be the strongest fraternal beneficiary society in the United States, Mr. Legeman began the study of life insurance and became enthusiastic over the organization of an old line legal reserve life insurance company and, in conjunction with Mr. Fred Baker, who had served as Grand Recorder for the same society for twenty years, organized the Intermediate Life Insurance Company. The enterprise is now in its third year and has met with splendid success, having over $3,500,000 insurance in force.

Mr. Legeman still retains his interest in his printing and publishing plant and holds the position of President of same. He has also always taken an active interest in public matters and in the 1899-1901 legislatures served as State Senator, representing the district composed of Vanderburgh, Pike and Warrick counties.

In 1888 he was married to Miss Susie White and has three interesting sons, the eldest of whom, Walter A., Jr., is preparing to enter college.



JOHN KIRKPATRICK

WHEN one stops to consider the heights to which former "newsies" have risen, little wonder that the subject of this sketch occupies such a place of prominence in this publication. Starting out as a newsboy on a local daily, John Kirkpatrick was shortly given a position in the composing room, soon followed by promotion to a linotype operator and thence in business for himself at 311 Upper First street, where he is now located, and to say that he has succeeded in his venture is putting it in a mild way. He has a fine machine on which he is compelled to work three shifts of operators, so great is the demand for his output. He is now negotiating for the second machine, which will for the time being enable him to promptly respond to all demands. John doesn't remember the date of his birth, but he is told that the event occurred in this country August 30, 1878. He did not start to school at once, but waited until six years of age. By a close application to studies he learned a great deal, and finally landed an education from the city schools. He married Miss Rose May Wilson. Their union has proven a happy one, and blessed by the advent of one child into their home. He is a member of the Knights of Pythias and Foresters.

A. F. KARGES

THE story of the growth and prosperity of a city can usually be told by giving the records of about a dozen men. A handful of men who are active, progressive and game are worth more to a city than a vast horde of idle pessimists who see only failure ahead, and look upon the other fellow's success with envious eyes. The small minority lead the race, while the majority are left at the post, holding post mortems and telling what they might have done if luck had not been against them. There has been no time in Mr. Karges' life since residing in Evansville that he has not been active and on the firing line. He was born in German township, Vanderburg county. He lived there during the log cabin days, long before the St. Patrick of commerce had driven the snakes out of the land. He came to Evansville during the Civil War, as a child. He was educated in the public schools. At fourteen he became a bookkeeper, and held this position until he was seventeen years of age, going to night school during this period. After that he was employed by William Hughes as bookkeeper, remaining in this position until he was twenty-three. He was engaged in the lumber business for some time, and then in February, 1886, he organized the Stoltz & Karges Furniture Company. A short time after he bought out Mr. Stoltz's interest, and the company is now known as the Karges Furniture Company, of which Mr. Karges is now secretary and treasurer. The following are some of the things which keep him busy: Director City National Bank, President Karges Wagon Company, President Globe Furniture Company, Director Bookstage Furniture Company, Director Bosse Furniture Company, Director Evansville Metal Bed Company, Director Evansville Metal Furniture Company, Director Crescent Stove Works, Director World Furniture Company, Director Evansville Mirror & Beveling Company and Director Jourdan Loesch Furniture Company.

H. J. KARGES

THE Darling little stove you see setting on the desk in this picture doesn't look a bit like the stove of that name manufactured by the Indiana Stove Works. This, however, reminds you very much of it, for the reason that it is so different. Mr. Karges is Secretary of the Indiana Stove Works, and while not a contentious man, he has a strong desire to make it hot for people, and has succeeded admirably in doing so. He has been the cause of many a man arising early on a frosty morning to split kindling wood. Evansville is known to the world as a stove manufacturing center, and one of the largest and best equipped plants in the city is the Indiana Stove Works, its buildings covering one entire square. The business was established in 1851, and incorporated in 1887. The other members of the company are Jacob Fischer, President, and J. W. Bochne, Vice-President and Treasurer. Mr. Karges was born in Evansville, but at the tender age of one year his parents took him to Iowa. He was too young to protest, so he went, remaining there for the ensuing seventeen years. At eighteen, like the proverbial feline, he came back. He entered the employ of the company he is now with as shipping clerk, then became bookkeeper, and is now Secretary. He has been associated with the company for twenty-three years, and is now sinking fund commissioner.

P. Y. McCOY, M. D.

TO be well born is to be assured a good start in life. Dr. McCoy chose his parents wisely, as his father was a physician. To choose worthy parents is the noblest work of man. The work of the Doctor with a large practice is so arduous that he must possess a constitution of iron and a monumental amount of endurance, to enable him to follow his profession a normal lifetime. Midnight calls on zero winter nights, rides, covering a distance of fifty to one hundred miles per day over almost impassible roads, remaining without sleep with a patient for 48 hours in succession, and last, but not least, endeavoring to induce some of them to pay their bills. These are some of the hardships the doctor has to endure. Dr. McCoy was not born in Evansville. His advent was in Illinois. He is a graduate of Rush Medical College, and has taken post graduate courses in both New York and Philadelphia. He established himself in the practice of his profession in Evansville 34 years ago, and has in that time built up a very fine and lucrative practice. He was company surgeon for the Louisville & Nashville R. R. for 30 years, and has been visiting surgeon to St. Mary's Hospital for more than 25 years. The Doctor hasn't any fads, but he loves a good horse.

JOHN J. NOLAN

JOHN J. Nolan, City Comptroller, was born in Evansville. He was educated in the public schools. Upon leaving school he entered the service of the Western Union Telegraph Company as a messenger, and learned telegraphy, which profession he followed for fourteen years, leaving the service of that company in 1891. While in the employ of the telegraph company Mr. Nolan was twice elected to the Legislature, serving in the General Assemblies of 1889 and 1891, returning to work at the close of the sessions. Mr. Nolan introduced and secured the passage of many meritorious bills during these sessions, notable among which was the first measure ever introduced in Indiana requiring public service corporations to pay a per cent. of their gross receipts into city treasuries in consideration of franchise grants. The city of Evansville now receives thousands of dollars annually by virtue of this law. While working nights in the telegraph office, he was a law student in the office of Judge Mattison for two years, and upon the election of Hon. J. W. Spencer as Prosecuting Attorney in 1890 Mr. Nolan was appointed Deputy Prosecutor for Vanderburg County. However, before Mr. Spencer's term of office began Mr. Nolan was diverted from his ambition to enter the legal profession by an offer of the management of the People's Electric Light & Power Company, which he accepted, afterward becoming President of the company, which position he held for ten years, and until its consolidation with the gas company in 1902. Mr. Nolan was appointed Postmaster by President Cleveland in 1893, serving in that capacity for four years. He was appointed City Comptroller by Mayor Boehne, January 1, 1906, which position he now holds.

WILLIAM J. DUNN

WILLIAM J. DUNN, the popular and efficient City Clerk, was born in Detroit, Mich. At the age of fifteen he moved with his parents to California, where he was reared to manhood. In the West he spent much of his time in the pioneer pursuits of lumberman and ranchman, finally adopting the trade of lathing, which trade he followed until coming to Evansville in 1892, when he established himself as a contracting lather and plasterer. Few men have traveled more extensively within the United States than has Mr. Dunn. He has been in practically all the cities of the country excepting in the New England States, and his good impression of Evansville is marked by the fact that he selected this city in which to locate, marry and raise a family. In business he was signally successful, being easily at the head of his line in the building trade when he accepted the nomination for Clerk and was elected. His keen sense of obligation to the people led him to dispose of his large business interests, so that he could devote himself entirely to the duties and responsibilities of his office, all of which he is discharging with marked ability.

CHARLES WALLACE COOK

KING SOLOMON, or Ben Franklin, or some other reliable manufacturer of old saws, once remarked that a superabundance of culinary artists is fatal to the successful preparation of the consomme, in other words, that "too many cooks spoil the broth." But there are cooks and Cooks. Evansville or any other city, for that matter, would not be spoiled by a large supply of the sort of Cooks of which the subject is a representative. Mr. Charles Cook was born in Evansville in 1868. Very early in life, he was induced by persuasive parents to attend school, when as a matter of fact the old swimmin' hole or a game of two-old-cat was a much more attractive proposition. When he became old enough, he, without any reluctance, took a course at the Indiana State University. He next went to the land of robust Teutons, scientists, Limberger cheese and good beer, where he studied in old Heidelberg, after which he saw something of all Europe. As a maker of men, travel is about the best food known. The breadth of charity toward all men is born of the diversified contact with all men. The culture of travel is the destruction of snobbishness. Webster defines a gentleman as one who is "well born, gentle and refined." Those who know Mr. Charles Cook know that he possesses the qualities of a gentleman. Mr. Cook is President of the Home Realty Company, having charge of the vast real estate interests of the F. W. Cook Brewing Co. As a business man he is masterful and alert. In the social world he has as many intimate friends as acquaintances.

FRANK B. POSEY

MR. Posey is a Hoosier, born in the spring of 1848. He didn't do much of anything except attend public school and the Academy during his boyhood, but after graduating from the DePauw University he decided to study law, so entered the Indiana University Law School. In 1869 he hung out his shingle, having become a full-fledged lawyer. It wasn't hard for him to get busy at his profession, as he was from the start considered one of the best pleaders in the state. This art, expressing itself in oratory, made him a big figure in politics. Mr. Posey, however, was not a politician for graft's sake, but because he loved a clean fight, and a reign of justice, and when he became Congressman his one ambition was to upbuild the cause of real democracy. He was a lover of measures rather than of men, and his record has always been such, that he could look any man in the face, and tell him to go where the fire department is ineffectual, and the worm dieth not. "Among the seven wonders of the world," says Colonel Posey, "were the hanging gardens of Babylon, but they are not in it with my underground garden." Mr. Posey is demonstrating scientifically that the properties of the sun's rays and those of acetylene gas are the same, as his experiment has demonstrated that transplantation either way does not injure the plant. A deserted coal mine, on his farm near Yankeetown, is the scene of these experiments. The temperature of the mine seldom varies, so that the success of the experiment is assured, and it will revolutionize the hot house business.

MARCUS S. SONNTAG

MARCUS S. Sonntag is the oldest of a family of five boys, who have aided materially in the advancement of "Greater Evansville." Marcus S. Sonntag is yet a young man, and is now the president of the American Trust and Savings Company, one of the largest and most flourishing banking institutions in the city, he being one of its organizers, and the success of the institution is largely due to his efforts. Mr. Sonntag is also a director of the Old State National Bank of Evansville, is president of the Advance Stove and Range Works, president of the Union Investment Company, which company has built more than 300 houses in the Eastern part of the city; is treasurer of the Evansville Railways Company and was a factor in the movements that have given Evansville its traction lines. He has just finished a term of five years as a member of the Board of Education of Evansville. Mr. Sonntag is a firm believer in Evansville and the future of the city, and has always been ready to give his time and means to the advancement of worthy enterprises.

CHARLES G. COVERT

MR. COVERT has been a resident of Evansville since boyhood. He received his education in the local public schools. Then he learned the trade of printer and became a compositor on the old Evansville Journal, where he remained several years, until called to take the city editorship of the Evansville Tribune, an evening paper which his father founded many years before. His newspaper work brought him in close touch with local politics, and it was not long until Mr. Covert was taking an active part in shaping the destiny of the Republican party of Vanderburg County. A few years later Mr. Covert retired from the Tribune, where he had become managing editor, to take the office of Sheriff of the county, having been nominated and elected during the fall of 1893. In 1896 he was re-elected to the office by a plurality of 2,000 votes. In the same election President McKinley carried the county by less than 1,000 votes. In 1899 Mr. Covert was nominated by the Republicans for Mayor of Evansville, but he failed of election by the narrow margin of 52 votes. In the spring of 1901 he was again chosen by the Republicans to be their standard bearer, and was elected by a majority of 88 votes. He served as chief executive of the city for nearly five years, retiring January 1, 1906, and a few months later received the appointment of Postmaster, which appointment he still holds. Mr. Covert is a man of marked ability and is conceded to be one of the cleverest politicians in Evansville. He is true to those whom he regards as friends and personally he is well liked. He is most companionable, as people in all walks of life will testify. Mr. Covert stands for the upbuilding of Evansville, and is interested in a number of enterprises. He is a director of the Mercantile Trust & Savings Co. He is a member of the Masons, Knights of Pythias, Elks, Red Men, Royal Arcanum, the Buffaloes, Foresters and two or three others.

WILLIAM L. SONNTAG

WILLIAM L. Sonntag was born in Evansville in 1860, and it would be difficult to find a man here with a more interesting career. His public spirit is largely responsible for the fact that he does not count wealth as his portion, as the building of Evansville, rather than the building of a fortune, has been his aim. Through hard work and the use of an active brain, he has built a splendid system of traction railroads, centering in Evansville, which to-day are the main arteries of the business life of this city. Charge it to what you will, Evansville has certainly, as never before, enjoyed such prosperity, as has been her lot since the opening of the first electric railway, which threads its way to Princeton, and began operating in 1903. Mr. Sonntag was its first general manager. His next venture was the Evansville and Eastern line, connecting Evansville and Rockport. Though there had been several previous failures, Mr. Sonntag made it a success and Evansville has but recently celebrated the culmination of this venture. Between June, 1905, and the same month of the following year, he built the line between Evansville and Mount Vernon. Realizing the rapid growth of Evansville, he next turned to real estate, and organized the Sonntag Investment Co., which, though a young institution, is rated as one of the most important in the city. Having been a commercial traveler at one time he was interested in the re-opening of the St. George Hotel, which had been closed for some time, and induced Col. Van Orman to re-open it. The Country Club also owes its existence to Mr. Sonntag. He lives in a beautiful home on the Boulevard in the upper part of the city. He is vice president of the Evansville and Eastern, looks after the management of the Evansville-Mt. Vernon electric line and is a director in several companies. He is a lover of home and flowers.

EDWARD LINTHICUM, M. D.

IS THERE a more beautiful place in the world than a Kentucky farm? No place in the world is the grass more green, nor do the birds sing more beautifully anywhere, than in the hills and over the fields of the Kentucky farm. And May, the month of hope, swelling buds and fearless wild-flowers, and in the midst of an endless mileage of such a country, Dr. Linthicum was born. He was born in McClean county, the heart of that beautiful country, May 3, 1846. Picture him joyfully whistling his way o'er winding road, past spring and stream, now and then picking up a stone to cast at some daring rabbit or squirrel, who, with confidence, had entered into his range of vision, to the little red schoolhouse on the edge of the woods. Dr. Linthicum spent his early life on the farm, and at eighteen began the study of medicine. At twenty-one he graduated from Long Island College, afterward taking several post-graduate courses in New York City, and has also taken a course in Vienna, Germany. He served as surgeon for six months in the war between Servia and Bulgaria. He came to Evansville in 1873 and began the practice of his profession, and has lived here ever since. He was twice elected member of City Council and served as member of the School Board three years. He was president of the B. M. A. last year. Dr. Linthicum is very much interested in the Chautauqua movement and is one of the Guarantors.

MARK N. GROSS

WHENEVER Mr. Gross suits a man he gets a fit. That is to say, his customer gets the fit. It is an easy task to do business with Mark Gross. He does business in a business-like way. He goes east each spring and fall to look over the styles as they arrive from London and Paris. Then he comes home and whenever it rains in London he rolls his trousers up. When it stops raining he takes them off and puts on a new pair. He believes that men ought to have their trousers creased. Nobody other than a good tailor knows just how to crease a pair of trousers. Not everything with Mark has a silver lining. He uses any kind of lining his customers desire. He firmly believes in a man pressing his suit, but not too strenuously in leap year. He likes to tackle a bridegroom and get him ready despite the fact that nothing is ever said in descriptions of weddings about the poor, neglected groom's garments. Several years ago, he wouldn't tell us just how many, Mark became in Evansville. Eighteen years ago he started a strictly high-class tailoring business, and there isn't a store in the State doing a finer business. He was Police Commissioner under Mayor Covert, and is now secretary and treasurer of the Evansville baseball team.

C. F. ROSE

IT'S a wonder Mr. Rose doesn't expire from nervous prostration. He's the most agitated man in town every time he hears the fire whistle or sees the department come clattering down the street. The reason for this is that Mr. Rose has so much of the property of Evansville on his insurance list that he's always afraid of a big fire loss, no matter in what part of the town the blaze may be. However, his continued long experience in the business is teaching him to be calm, so that no dire results are apt to come of the aforementioned agitation. All men have hobbies, and Mr. Rose rides his insurance hobby to the rescue of his friends, whom he would protect against loss by fire and accident. He also makes it a duty to have his friends thoroughly protected in case of death, but not against death. Mr. Rose was born January 20, 1865, a Kentucky Democrat. He began his education in the public schools and then took a three-year course at Notre Dame University, graduating in 1881. Upon leaving college he entered commercial life, spending ten years in the employ of the Standard Oil Co. and fifteen years in the insurance business. He has been a loyal party worker since 1876, and was awarded with the honor of district chairman. He became a member of Council by succeeding the late James E. Owen, of the Second Ward. During business hours Mr. Rose can be found at 306 Upper Third street, where he conducts his real estate and general insurance business.

W. H. McCURDY

MR. McCurdy is a native of Pennsylvania, and of Scotch descent. He obtained a common school education and then entered what was known in that day as an "Academy for Boys and Girls." His early ambition was to be a mechanic. He served a short apprenticeship with a millwright, going to the top of the ladder within much less time than his associates. He continued at this trade until twenty-two years of age, then becoming tired of what he considered the "humdrum" life of a mechanic, at so much per day, he locked his tool-chest, never to be opened by him again. He quit his position, which was paying him good wages, and went forth to seek possibilities that might satisfy his ambitious desires. He filled many different positions, always leaving them of his own accord. He was successful as a traveling salesman, and it was in this capacity that he discovered his ability to take a fair measurement of men, which has since been of great service to him during his business career. In 1870 he went West, and settled in Kansas City, Mo. One year later he married Helen E. Hess, a daughter of Mr. Alfred Hess, of Cincinnati, O. Mr. McCurdy was engaged in the real estate and insurance business while in the West. In 1880 he returned East with his family, and became interested in the Favorite Carriage Co., of Cincinnati, O., being Secretary of this company for five years. In 1894 he resigned from this company, and the same year organized the Brighton Buggy Co. Mr. McCurdy's career as a manufacturer has been highly successful. Beginning with a very small capital, he has worked himself up to the position of one of the "Captains of Industry." He came to Evansville in 1902, and built a large brick factory, one of the most modern vehicle building factories in the United States, which is known as the Hercules Buggy Co. His skill in selecting the right kind of men and his unquestioned executive ability place him in the foremost ranks of the business men in the country. The Hercules Buggy Co., of which he is President and principal owner, has a floor space of over four acres, and a manufacturing capacity of 50,000 vehicles per annum. He recently organized what is known as the Hercules Body Manufacturing Co., and will in the future build all of the bodies used by the Hercules Buggy Co., which will keep about $200,000 annually in Evansville, which has hitherto been paid to foreign manufacturers. Mr. McCurdy owns a beautiful residence on Riverside avenue, into which he has recently moved his family. He is also identified with numerous other enterprises in the city, including the banking business and street railway system; was recently elected President of the Evansville & Eastern Electric Railway, and is also Chairman of the Board of Directors of the Evansville Railways Co.

AUGUST ROSENBERGER

GERMANY has contributed largely to the citizenship of Evansville. In looking over this book you will discover here and there a native of England or Ireland, occasionaly a Scotchman, or a Hollander, or a Swiss, or a Frenchman, but the Fatherland has given us the largest number. Of these, August Rosenberger is one of our best citizens. Mr. Rosenberger was born in Germany. His early boyhood was spent in the schools of his native land, but being ambitious, and desiring more freedom, he came to this country, Dec. 4th, 1860, at the age of twelve years. Mr. Rosenberger has not been a rolling stone since then. In 1875 he started in the retail grocery business on the West Side of Evansvilel at 830 North Franklin Street. At present this store is a large department store, carrying everything from tooth picks to telegraph poles. The firm is now known as Rosenberger-Klein & Co. In 1887, being still a young man, and deciding that a "new brom sweeps clean," he formed a partnership with his brother-in-law, Mr. A. J. Klein, and made a clean sweep of it, by building one o fthe most modern and best equipped broom factories in Americn, of which concern Mr. Rosenberger is now president. His other interests are very numerous, being superintendent of the firm of Rosenberger, Klein & Co., director of the West Side Bank, and of the American Trust & Savings Co., of the Intermediate Life Assurance Co., and of the Permanent Building & Loan Ass'n. He is also president and director of the West Side Building, Loan and Savings Association. He was intensely interested and active in the building of the largest church on the West Side. He is an Elk, and a member of the Knights of Columbus.

CHAS. H. STOCKWELL

AS a young man, Mr. Stockwell takes the cake as an old rounder. He is familiar with all the scenes from the Midway to Mexico. If there is anything that he has not tried, we have failed to discover what it is. He is what we might term a commercial varietest. From leaving his footprints in the sands of the great lakes, to basking in the sunshine of the tropical climes, and doing all the scenes between, is a cinch for the genial character whose face is portrayed on this page. And through all his wicked wanderings, Evansville has never ceased pulling on his heart-strings, and like the proverbial feline, he always comes back. Mr. Stockwell was born in Charlestown, Ind., three days after Christmas, in 1865. He lived on a farm, from the age of 10 to 16, in Wayne Co., New York. He then came to Evansville, and tried doing a little of everything. He was with an Express Co. for a time, then in 1884 and 1888 was with J. V. Farwell Co., wholesale Dry Goods. He then went to Minneapolis, from where he traveled about one year, coming back to Evansville to enter the employ of Mackey-Nisbet Co. He traveled out of New Orleans for a time, and then came back and opened a cigar store on Main street. He then made a stab at the wholesale produce business, sold out and went to California. Was again enticed back to Evansville, and now has a very prosperous cigar store, corner Second and Sycamore streets.

PHIL GOULD

MR. Gould is a lawyer. He is also an attitudinarian. An attitudinarian is one who assumes attitudes or postures for the purpose of adding emphasis to spoken words. Webster says: "An attitude, like a gesture, is suited, and unusually designed to express some mental state, asc an attitude of wonder, etc.; a posture is either not expressive or is less dignified and artistic." So we see here Mr. Gould in the act of striking an attitude. But this is only one of several kinds of attitudes of which he makes a specialty. All of them are artistic, therefore they cannot be designated as postures. Mr. Gould has lived longer than most men, considering his years. He's built that way. He was born and reared in Evansville and acquired his education in the public and High Schools. He began the study of law while acting as Deputy Coroner of Vanderburgh County, under John P. Walker, in 1898-1899. Later he took a full course in Northern Indiana Law School, being admitted to the bar in December, 1900. He began the practice of law immediately after graduating, and has been very successful. Mr. Gould is a baseball enthusiast, being Vice President and part owner of the Evansvill ball club. He is also a lover of fine horses.

L. M. HEIMANN, V. M. D.

YOU will notice without having your attention called to the fact, that Dr. Heimann is an artist. He can draw horses' teeth—painlessly. It doesn't hurt him a bit. Of the young men in the business and professional life of Evansville, none are worthy of more credit than Dr. Heimann. A lover of all kinds of animals, with a special fondness for the horse, he aspired even while wearing knee breeches, to become a horse doctor. He is the son of Marx Heimann, who for the past twenty years has been running boarding and sales stables, and is a native of Indiana. As a youth he was not a reader of the "Diamond Dick" variety of blood curdling stories. His every leisure moment was devoted to the study of books, treating the diseases of horses, as well as all other animals, so when he entered the Indiana Veterinary College, he had a fair beginning, and at times surprised the professors while in the class room with his volume of information along these lines. Last April, shortly after graduating from the Indiana Veterinary College, he opened what is known as the Little Market Veterinary Hospital, located at No. 400 Second Avenue. He is putting in a full line of operating tables, and electrical dental and clipping machines.

DR. L. E. FRITCH

NO other member of human society assumes the degree of responsibility shouldered by a young man, when he decides to become a physician. The confidence in the physician, displayed by the public, is almost supernatural. A mother places her child in the care of a physician, resting in perfect assurance that he knows in the minutest detail the cause of the child's illness, and the remedy essential to the cure. From the hysterical over-soul who needs nothing but a good scolding to the man with an acute attack of laziness, he must know how to diagnose, and skillfully and diplomatically handle each case. He must know that a case of "dumps" is not malaria.. or that a love-sick maiden is not troubled with a tumor. He came to Evansville very early in life. in fact this is the first place he ever lived. After graduating from the High School, he entered the Ohio Medical College of Cincinnati. He graduated in 1903. The following fall he opened an office and began the practice of medicine. Dr. Fritsch is a splendid specimen of physical manhood, weighing over two hundred pounds, and is six feet, three inches in height. While a student at the University, he played on the "All Western Football team." He was also captain of the school football team. The Doctor breeds for pleasure fine dogs and chickens.

W. B. MacDONALD

HERE is Mr. MacDonald in the role of Ben Franklin, the man who first punctured the clouds with the pointed end of a kite and let the electric fluid leak out. In this age of enlightenment and progress we are always looking for the man who does not hide his light under a bushel. Mr. MacDonald does not hide his light anywhere. He has light to sell, as he is general manager and Vice President of the Gas and Electric Light Company of this city and for the past three years has made much of an endeavor to turn night into day in Evansville. You don't need to light a match to find your nose even on a somlre evening. Mr. MacDonald was born in Antigonish, Nova Scotia, on November 7th, 1863. He began the telegraph business in the State of aMine, with the Western Union Telegraph Co., working in 18 different states in one year, from Bangor, Maine, to the Rio Grande road, between Denver and Colorndo Springs, reaching to the Black Canyon. After that he followed the telephone business for about one year, after which he engaged in the electric business. He was with the Fort Wayne Electric Co. for 18 years, traveling on the road and erecting electric plants in the various cities throughout the country, one of the first being at New Orleans during the Exposition in 1885. He remained there one year. He has followed that line of business ever since and came to Evansville from Chicago three years ago to establish and push the interest of the Gas and Electric Light Company of this city.

FERD. E. BECKER

MANY a time when a boy while sitting in the school room, Fred E. Becker was startled by the voice of his German school master calling him to the realization of his presence in the sanctuary of learning, and the vision before his eyes was ever the same—America—America—America—and when only eighteen years old, equipped with a thorough knowledge of the wood-workers' trade and a good appetite, he answered the call of the West. One beautiful September morning when the sun was shedding its lustre over the billowy horizon, the expectant passenger on a majestic ocean liner stood in awe, as they viewed lower New York, with its sky-scrapers of undreamed heighth, and its church spires of cloud-kissing grandeur. Among the passengers could be found the ruby faced German boy, the subject of this sketch. He remained in New York following his trade as cabinet maker until he was twenty-three years old. He then became manager of the H. Herrmann Mfg. Co., in Saginaw, Michigan, later going to Indianapolis, Ind., in the same capacity. He next took charge of a saw mill at the county seat of Putnam Co. In 1878 he came to Evansville as saw mill foreman and then manager of the H. Herrmann Mfg. Co., which position he holds at the present time. He originated the Evansville branch. Was also organizer of the Mutual Benefit Association. For years he has been much interested and active in singing societies.

A. MELZER

The Soap Manufacturer

W. F. LITTLE

W. F. LITTLE was born in a one-roomed house on a farm in White County Illinois. It was built of logs, chinked with mud, which served to keep the winter breezes, and wild animals of the cat family. His boyhood days were spent much like the average farm boy, with bronzed cheeks and bare feet, playing in the sunshine, fishing, swimming, and attending school during the winter days, and cracking nuts and drinking sweet cider in the evenings. Is it any wonder that Mr. Little has aburden bearing constiution, and a clear and alert brain? Early years on the farm is a valuable asset to the man who enters our present struggle for existence. Today success in this game of life is a hundred to one shot. For every success, 99 men take the "down and out" count, and are compelled to retire to the extreme rear and assume a sitting posture. Mr. Little is still in the game, and at the front. He was a typewriter salesman in Chicago before reaching his 21st birthday. After that he came to Evansville to take charge of the Remington Typewriter office. He then organized the United Typewriter Co., of which he is still president. He is now the secretary of The Mercantile Trust & Savings Co., being the youngest bank officer in this city. His love for flowers and nature study induced him to purchase a beautiful four acre farm, almost in the heart of the city, where he may be found during his leisure moments. His knowledge of the social and industrial habits of the Bee, are worthy of a Maeterlinck.

JOSEPH BASTIAN, Jr.

THE painter and the fire insurance man are in the same business, both insure property against the elements. Mr. Bastian gets his share of the insurance business, too. There isn't a contractor in this city who paints more places, large and small. Mr. Bastian is not only a good painter, but is also a good citizen, and an album assuming to hold the portraits of Evansville leading men of affairs, would come short of its avowed claim did it not contain somewhere between its covers, a likeness of the man with the brush. He has made a great success of his business, even in the face of mighty competition presented by other large firms, all hustling for business in the city, and it has always been the policy of Mr. Bastian to refuse to take a contract at such a figure as will force him to cheapen materials, or do poor work. He came to Evansville when he was merely a kid—in 1876—in fact, he opened his eyes on an Evansville landscape, and it looked pretty good to him, so he decided to remain. He went to public school and at the age of 15 decided to learn the trade of the painter. It has been his first and only love in the business world, and he has hugged it pretty close. When he reached the age of twenty, he succeeded his father, of whom he inherited a nice business.

A. W. ELLERBUSH

MR. Ellerbush does a number of things. During his business hours you will find him interested in the affairs of the concern of which he is a partner. Ever since the incorporation of the firm of Fowler, Dick & Walker, Mr. Ellerbush has in some capacity carried his genial face about the aisles of this large department store. He has what might be termed a "castor oil smile," that is, it's very smooth, and it is also infectious. He was born in this county April 20, 1868, in the little town of Inglefield. He looks as if it might have been '78 or '88, but he assures us that it was '68. Like most boys, he attended, with some protest, the public school, and afterwards attended (without the protest), a Business College. At 15 we find him as clerk in a general store in Southern Illinois. He was then employed as clerk in W. D. Miller's general store, where he remained for two years. His next position was as clerk in the L. & N. freight office and then became associated with Fowler, Dick & Walker, serving in the capacity of salesman for one year, and at the expiration of that time became chief accountant. When the firm was incorporated he was made a partner, and is now Secretary and Treasurer. He is deeply interested in civic affairs, and is at present Councilman-at-Large. He is actively interested in fraternalism. He is a member of the Modern Woodmen of America, the Court of Honor and Red Men. He has been for a number of years Assistant Deputy Head Council, and is also Treasurer of the Hendricks Club. Mr. Ellerbush has a family of one wife and daughter.

JOHN J. STILTZ

NO, this is not Mayor Boehne, it only looks like him. This is a Hoosier, having first seen the sun's brilliant rays streaming across a stretch of farm land in Vanderburgh Co. John J. Stilz spent his early life on a farm, which, owing to the rapid growth of Evansville, is now part of the city. His education was acquired in the public schools. Upon reaching maturity and being near a good market, he decided upon truck farming as a business, which he followed for several years. Much of his leisure time was devoted to the study of our public school system, and the education of our American youth, consequently, when the office of township trustee was offered, he accepted the nomination, was elected, and filled the office for five years. During his term he built three magnificent new school houses. Though never an office seeker, he has always been prominent in political councils. Later in life he decided to leave the farm, and is now president of the Phoenix Flour Mill, which is one of the largest in the city, producing six hundred barrels of flour per day. He is also interested in the Evansville Implement and Farmers Supply Co., being its present secretary. Mr. Stilz is one of the most ardent workers in the ranks of the Knights of Pythias and is now a Deputy Grands Chancelor.

W. T. DAUGHERTY

IF you were to compete with the lark, for the first glimpse of sunshine any beautiful morning, and were to stroll down almost any of Evansville's most picturesque streets, you would probably meet Mr. Daugherty, who does this sort of thing every morning. He believes that an early lark is infinitely more beneficial than a "mornins' mornin'" or a "night cap." He thinks its better to be up with the lark than out with the owl. Several yeas ago in Owingsville, Bath Co., Kentucky, Mr. Daugherty happened. His parents did not consult him or he would have been born in Evansville. A few glimpses of the public school rooms, some busy years as a newsboy, and then this boy at the age of twenty entered the employ of the Adams Express Co. as messenger. Recognizing his ability the company soon promoted him and at 21 gave him the management of the office at Ashland, and then at Danville, Kentucky. Some time after, he was traveling auditor for the southern division. It is ten years since Mr. Daugherty came to Evansville as manager of the office of the Adams Express Co. His popularity was responsible for the fact that the merchants of Evansville requested the Adams Express Co. to return him to this city. About seven years ago, he selected an Evansville girl for his "express company," and about five years ago an express package came to them, in the shape of a beautiful little girl. Once in a great while Mr. Daugherty steals a little time to attend a base ball game, and has even been known to go fishing.

BENJAMIN PAUL

OUR friend Paul is in hard straits. He has gotten to the point where he is taking in washing for a living. If you don't believe it, look at this picture. Of course he has a large number of girls helping him, and he compels them to do most of the work. No, this is not the bloody shirt that he is waving. He is, as his face will show, a very peaceful man. Mr. Paul, like the City of Evansville, grew in this particular spot. He occurred some time during April 9th, in 1873. Long before he ever dreamed of going into the laundry business, the teachers in the public schools of this city took the starch out of him, and we suppose he felt done up. How would you like to be collared by a big teacher, and cuffed? After leaving the public schools, he agreed to accept a measly little dollar at the end of every week for washing windows and doing other disagreeable work in a drug store. For the next ten years he was in his father's clothing store. For the ensuing ten years he was on the road as salesman for a clothing house, but the firm quit to go into the banking business, so he was out of a job. About four years ago he bought the laundry at the corner of Sixth and Main streets and has since increased its capacity about one hundred per cent.

ANTHONY SCOTT

TO a stranger coming to Evansville, nothing seems quite so strange as the fact that nearly every successful man in the city was either born in Germany or is of German extraction. Probably ninety per cent of the Evansville business men speak the German language fluently. Mr. Scott, who is treating the magnificent young man on the table before him, was born near Berlin, Germany, that part of Europe which has sent to us many of the makers of America. At the tender age of 18 months, Mr. Scott either came or was brought to America. He insists that even though very young, he can remember an event which occurred in mid-ocean, and also the landing in New York. He, with his family, went to Bay City, Michigan, in whose public schools Mr. Scott was educated. When he was eighteen years old he began to study the science of massage, in Detroit, Mich. Next, under the tutelage of Dr. C. B. Burr, the leading nerve specialist of the West, he studied for six years and was given charge of the electrical and therapeutic treatment in the hospital of Flint, Mich. Nine years ago he began teaching physical culture in this city in conection with his regular practice of massage. He teaches massage to the nurses in the Sanitariums of this city. He holds massage to be a scientific treatment by passive manipulations upon the nude skin of the human body, rousing dormant cappillaries and increasing the era and speed of the circulation.

WILLIAM E. STINSON

THE accompanying daguerreotype is a prevarication, a misrepresentation, a falsehood and a libel. It pretends to show Mr. Stinson in an attitude of rest and repose. We hasten to apologize for this, as he has never been known to rest or take things easy, except on Sundays, and on those days he abandons all thoughts of calicos, dress goods and hosiery. The clerks, of whom there are many in this establishment, so seldom see him idle that the saleswoman back of the counter wears a frightened look, not knowing whether he is paralyzed or has heart failure, when she sees him standing motionless. Isn't she a fright?. Evidently the artist who drew this picture, never saw any of Mr. Stinson's clerks. It is one of the sunniest stores, with more vibrations of good will per inch, than you will find in any other store in the West End. The only reason that Mr. Stinson is in this book, is because he is more than a business man. He who fondly imagines that he is it, because he can buy calico at 6c per yard, and sell it for 6½ cents and save the profit, is troubled with a delusion. Mr. Stinson is a man in every sense of the word. He was born in Kentucky in 1867, and is the youngest of a quartette of brothers, who jointly own eight fine stores in various states. William E. Stinson is proprietor of what is known as the West Side Store, and has been in Evansville about two years, and his is unquestionably the largest dry goods store on the West Side.

D. C. TWEEDALL, M. D.

MANY of our great men come from Pennsylvania and the greater they are the sooner they come. Dr. Tweedall decided to come to Indiana. Here is where they are liable to come when they "come to." No one would ever guess that Dr. Tweedall came from Philadelphia, as he is one of the most wide awake men in Evansville. Probably this accounts for his leaving Philadelphia. The Declaration of Independence was born at that place, but the Supreme Court, Trusts and other things have put even that to sleep. The doctor was a bright youth, full of animation and what is commonly termed a "cut up," so his friends advised him to become a surgeon. It is a shame to call the doctor's profession the "Practice of Medicine," as he has passed the practice stage and has become a scientist. Isn't it strange that when one dies without the care of a physician that they have to hold an inquest to find out what kills him? One would think that the physician was responsible in the other cases! Dr. Tweedall has always been a profound student, and graduated from the University of Illinois, at the head of his class. He has practiced in Evansville for the past four years, and is looked upon as one of the best surgeons in the city. No one in Evansville drives better horses than Dr. Tweedall. His office is at 826 West Franklin Street.

MAX L. NEUENDORF

THIS book contains the stories of many Evansville men, who were born in foreign lands, but the subject of this sketch is the only one who can claim a title, being the second son of Count Christian Von Neuendorf, of Neuendorf, by Potsdam, Germany, in which place Mr. Neuendorf was born. He came to America when a child. Receiving highest education in this country, he later returned to Europe to complete his studies. Returning to this country he settled in Buffalo, New York, and engaged in the glass business, which business he followed until four years ago, and was the means of bringing him to Evansville. Though an aristocrat and a member of one of the oldest families in Germany, Mr. Neuendorf never makes use of his title, and he is as thoroughly Americanized as an American born. He is an enterprising and capable young business man, and is at present proprietor of the Riverside Ice Co. He is a hustler and does not permit his title to "cut any ice." Through his native business capacity and ability he has made his present business very successful and a paying enterprise. It is to the credit of any young man, who with vigor and manliness, will breast the commercial storm, when the forests are full of rich American girls in search of titled husbands.

W. C. LEPPER

THE giant you see standing on this Ohio river ocean liner, is none other than W. C. Lepper, the genial general agent for the Louisville and Evansville Packet Company. Life on the ocean wave to him is a cinch. He swears by all the Gods at once that he never was seasick in his life. Mr. Lepper was born in Newport, Kentucky, on the 25th day of the Month of Roses, 1870. For what seemed to him an age, he was compelled to attend the public school, and then for a time he made life miserable for the Newport High School teachers, and at 16, in emulation of the fish, he took to the water—we say water in spite of the fact that he was only a mud clerk. He worked at this until the monumental amount of patience he possessed was exhausted and he then insisted upon a second clerkship. This, too, taxed his endurance somewhat and his next leap was into the position of head clerk. Dreaming of untold wealth to be found in Alaskan fields, and going to a drug store he purchased several large phosphate sacks, tucked them into his hip pocket and started out, and when he returned from the Klondike he had even lost his phosphate sacks. His next quest for gold took him to the Pacific coast and he returned from there with nothing but a ravenous appetite and an increased love for old "Injianny." Mr. Lepper insists that he still retains his self respect, as he has never entered politics. For the past five years he has held a license as a river captain. With the exception of the period spent in the Klondike and on the Pacific Coast, his whole life has been spent on the river.

DAVID HEIMANN, Jr.

MR. David Heimann, Jr., is an example of the force of the words of Ben Franklin, when he wrote in his Poor Rirchard's Almanac:

"I never saw an oft removed tree,
Nor yet an oft removed family,
That throve as well as those that settled be."

He was born in Evansville fifty years ago, and by refraining from rolling, has managed to gather a few bushels of "moss." He attended public school, and then entered a commercial college. When he was 16 years of age he worked in the insurance office of Bush & Hinks. Growing tired of office life, he started out as commercial traveler for his father, who conducted a wholesale grocery business. Later he accepted a position with a wholesale whiskey and cigar house. Then we find him as messenger for the Adams Express Co., which position he held for nine years. In 1892 he took a position as paymaster and timekeeper for the Evansville Street Car Co. It was at that time the change from horse to electric power was made. In 1893 he returned to the road as traveling salesman for Grill Bros. In 1903 he quit the road and bought the stock of Jess Green, of the Green Electric Co., and has been wonderfully successful in his new line of business. He is on the square, and always "one of the boys."

P. B. FELLWOCK

P. B. Fellwock was born in 1866 on a farm near the hamlet of St. Paul, Fayette County, Ill. He wielded the ax and shoved the plow until sixteen years old. Then began clerking in a country store, and followed this for four years.

Twenty finds him absorbing a commercial course at the Northern Indiana Normal School, Valparaiso, Ind. In February, 1887, he struck Evansville dead broke, but the possessor of a good appetite and full of anxiety to work. The next four years were put in as a traveling salesman for F. J. Scholz, the marble man. Tired of road life he in 1891 accepted a minor position with the Karges Furniture Co., and a year later was promoted to head bookkeeper, which position he held for thirteen years.

Mr. Fellwock is a pioneer in the automobile sport, in 1900 he began with a three-wheeler, in 1906 he, with his two brothers, Will and Fred, organized the Fellwock Auto and Manufacturing Co. Their factory builds veneered rolls and automobile tonneaus, tops, turn-tables, and other specialties, that they ship all over the country, from Maine to Mexico. At their up-town store they exhibit such a variety of cars as has never before been attempted in Evansville. Their garage is the largest and best equipped in Southern Indiana. Mr. Fellwock is a director in the Commercial Bank, and also manager of the Bockstege Furniture Co. It goes without saying that he is a very busy man, but never too busy to serve his many friends with a first-class automobile or a good table.

CHAS. N. BROWN

MR. Brown was born in Woonsocket, Rhode Island. After leaving common school, he graduated from the high school. He has always taken an active interest in civic affairs, and from 1884 to 1888 was a member of the Woonsocket City Council, later was secretary of the board of water commissioners from January, 1889, to October, 1892. He also received the appointment as postmaster in 1892, and resigned in August of the following year, having decided to go West. Believing Nebraska to be an ideal state and having been offered the management of the cotton mill at Kearney, he located there and for the ensuing eight years was secretary-treasurer and general manager of the cotton mill at that place. He was also secretary of the oBard of Education while in Kearney, Nebraska. In September, 1903, he came to Evansville and assisted in the organization of the Lincoln Cotton Mill, of which he is at the present time secretary-treasurer and general manager. This is one of the largest and best equipped mills in the middle states, using all of the most modern machinery known to the industry, and employing about 250 people.

ELMER D. LUHRING

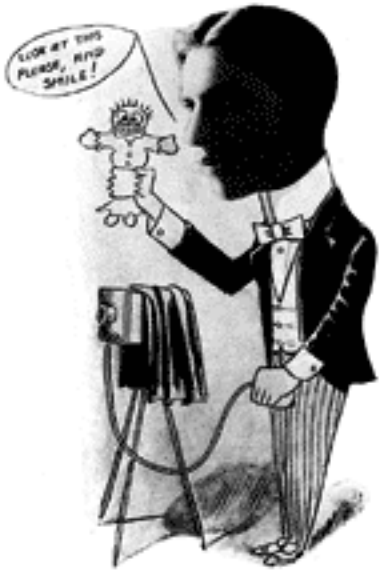
ELMER D. Luhring is secretary of the Wolfin-Luhring Lumber Company, wholesale manufacturers and dealers in yellow pine lumber. Mr. Luhring occurred in Lancaster, Ohio, July 24, 1881. As a boy he possessed the artistic temperament, and though a lover of the swimming pool, was compelled to spend many a weary day in the public schools. He was in the Evansville High School for a time, but at seventeen kicked over the traces and began the first chapter in the story of his mad business career, with the overwhelming responsible position of office boy in a wholesale dry goods store at $2.50 per week, and so great was his ambition that even this salary did not satisfy him, and at the end of the third week made a kick for a raise. Mr. Luhring did not tell us whether he got the raise or not, but we presume that his request was refused by his benevolent employer, on the ground that more money would drive him to dissipation. At the end of the year he bobbed up as book-keeper and estimater for a lumber house, which arduous occupation he followed for the ensuing three years, at the end of which time he decided that the profits on his work might as well be retained by himself, so in 1901 he became the partner of Mr. Wolfin in the business he is following now. Mr. Luhring's futher is a preacher, so his inherited honesty enticed him into the lumber business. He is a bachelor and a lover of baseball. Is a member of the Concatenated Order of Hoo-Hoo. Last September he was appointed to the office of Vice-Gerent Snark. That's all.

DR. W. H. COLEMAN

NO, the subject of this sketch is not an Irishman. Let us tell you how it happened. His father, in search of larger liberty, and more elbow room, came to this country from Germany when a boy, with nothing but a good appetite, a strong constitution, and a determination to "make good." The name brought from Germany was spelled "Kohlman," but his first teacher in this country, being an Irishman, spelled the name with a C, hence the change. His father, anticipating the advent of Dr. Coleman, found an American wife. They settled in New Albany, Floyd Co., Indiana, in which place Dr. Coleman was born. After finishing work in the graded and high schools of that place, he entered the University of Louisville, which is one of the oldest and most widely known Medical Colleges in the West and Southwest, and from which he graduated in 1900. The same year he located in Evansville and began the practice of medicine. Dr. Coleman is a member of the Vanderburgh Co. Medical Society, Indiana State Medical Society, also a member of the Ohio Valley Medical Society, and the American Medical Association. He is examiner for a number of life insurance companies, and is on the staff of the Deaconess Hospital, as visiting physician. Because Dr. Coleman's father came to America, Dr. Coleman lost his name, but Evansville gained a splendid physician.

FRED A. MIINTZER

IF it is true that humanity should be under great obligations to the man who causes two blades of grass to grow where only one has hitherto sprouted, what sort of praise and adoration is due to the individual who causes a smile to accumulate upon the features of a person who has never before been known to stretch his face into jolly dimensions? Fred Miintzer's "Now look pleasant," has accomplished this thousands of times. He has done much to bring permanent brightness to the faces of the people of Southern Indiana. To him, on this account, we owe much more than we can ever pay. We defy him to collect it. Mr. Miintzer first opened his eyes upon an Evansville landscape. This was in 1876. Like all other lively youngsters, he went to school, played hookey and patronized the old swimmin' hole on Saturday. He began his business career in 1897, feeling like "thirty cents," as he had but three dollars. He had plenty of courage, however, and that is what helped to make him a success. His art studio is one of the finest and most up to date in the City of Evansville, doing photographic work in all its branches, and enlarging in crayon and water colors. Mr. Miintzer is a great lover of music, being considered a splendid cornet player. He now plays that instrument in the Strouse Band.



DAVID C. WILLIAMS

IF David Williams could have his way, he would make health contagious, and disease a myth. The world would be all sunshine and life and there would be a shuffling off of this mortal coil only when the individual had ceased to be worth while. No other man in Evansville takes a keener interest in the health of the community; no other scans the mortality reports with greater regularity. Mr. Williams has a reason for this: He is superintendent of the Prudential Insurance Co., and has studied the insurance business from the ground to the roof garden. He was born in Hawesville, Kentucky, and raised on a farm, receiving his education in the common schools. Cultivating tobacco with a team of mules was a good lesson in patience. Sixteen years ago he entered the ranks of the Prudential Insurance Co. His native ability, coupled with hard work, soon gained a promotion for him and he was made agent, then assistant superintendent, after which he was promoted to his present position, having a large district under his supervision. He's a busy man and even during his leisure moments has something "on the string," as he likes to go fishing, and though not a drinking man, he has been known to watch the cork.

WM. C. MONTAGUE, M. D.

THE fossils are beginning to recognize what intelligent men have known for some time, namely, the value of Osteopathy to human society. Their protests were vigorous, the fight they waged unfair and cowardly, and their contentions ridiculous. But in spite of all, the science of Osteopathy is coming into its own. Osteopathy deals with the body as an intricate machine, which, if kept in proper adjustment, nourished and cared for, will run smoothly into a ripe old age. When every part of the machine is adjusted and in perfect harmony, health will hold dominion over the human organism, by laws as natural and immutable as the law of gravitation. Every living organism has within it the power to manufacture and prepare all chemicals, materials and forces needed to build and rebuild itself, together with all the machinery and apparatus required to do this work in the most perfect manner, producing the only substance that can be utilized in the economy of the individual. This is the logic of the science practiced by Dr. Montague, who is not only a licensed Osteopath, but also a regular physician. He was born in Cromwell, Ohio Co., Ky., in 1872. He attended school and then Hartford College at Hartford, Ky. Also Bethel College at Russellville, Ky. He moved to Owensboro, Ky., in 1894. He spent seven years on the road as commercial salesman, and in 1899 his attention was directed to Osteopathy by observing the many cures made by the Osteopaths. He entered the American School of Osteopathy in Kirksville, Mo., in 1901. After graduating there, he entered the Hohnemann Medical College, a branch of the Kansas University, at Kansas City, Mo., graduating there in 1907, and now has his offices in a beautiful suite of rooms in the Miller Block.

JAMES VAN DYKE

A MAN may be both a success and a failure. He may be a success as a failure and a failure as a success. The familiar features of James VanDyke, which adorn this page, represents the type of man who is a success as a success. Born in Shelby County, Kentucky, 1871, he came to Evansville ten years ago. Eight years ago in an humble way he started in the shoe repair business at 720 Main street. By diligence and close application to business methods his trade rapidly increased until he was compelled to seek larger and more commodious quarters at the corner of Eighth and Main Streets, where he now has installed a complete electrical repair shop, where all work is quickly done with neatness and completeness. He now has a line of men's and boys' shoes second to none in quality in the city and caters especially to the Union Labor trade. He moved to his present quarters January 1st, 1907, and it is worth the time of any one to call and see how quick "soles" are saved by electricity. Mr. Van Dyke is a man of family and one of our respected citizens.

H. J. PECKINPAUGH

MR. Peckinpaugh was born in Leavenworth, Indiana, Nov. 6, 1866. It was on a farm that the future attorney was introduced to that which makes for good quality of manhood—hard work. There is a vast difference between growing wheat, potatoes and other farm products in order to make men, and the use of men in growing farm products. Where farm products are converted into human life, the result is good, and this is what happened in the early life of the subject of our sketch. Many subsidized sociologists claim that it is possible to develop a fine specimen of manhood under conditions of dire poverty, yet it would be difficult to find proofs of such a contention in the history of the world's great men. Grant, Lincoln and others who are supposed to have been poor, were housed and clothed (the three essentials in the development of man) in the best possible manner, good food, adequate shelter and warm sanitary clothing. Mr. Peckinpaugh began his education in the public school, after which he took a collegiate course in the State University of Indiana, where he remained five years, specializing in law. He graduated in 1892, and came to Evansville the same year and began the practice of his profession. In 1896 he was sent to the legislature, and the following year he was appointed county attorney, serving in that capacity for about five years. He is a lawyer with a present, and it is safe to predict also a future, being still a young man.

FREDERICK W. LAUENSTEIN

SINCE the days of Horace Greeley, a wonderful change has taken place in the newspaper world. Those were the days of journalism, when the soul of the editor shone from every line of every printed page, when the editor of a paper was a known quantity and stood for justice, rather than a puppet at the beck and call of the political machine or the scandal monger. In those days newspapers were supported by readers, rather than by advertisers. No tarnished rot furnished by capitalist syndicates was allowed to creep into the newspapers of that time. Measures were championed and men were not nauseatingly lauded, because they belonged to the party of the editor. How things have changed! Open the modern newspaper at the editorial page and note the simpering emotionalism of an editorial on prohibition, and then turn to the advertising section, and low and behold, we are advised to use Wilson whiskey. "That's all." Again: An editorial on race suicide and in the advertising columns of the same paper in the same issue, a patent medicine firm is allowed to tell us at so much per line, of the efficacy of tansy pills. Mr. Lauenstein belongs to the old school of self-respecting journalists. He believes that "Cleanliness is next to Godliness," therefore the Demokrat is a clean newspaper. He is a native of Evansville and has always been a student. As a boy of eleven, was sent to a boarding school, and afterwards attended the Educational Institute at St. Louis, and after graduating, spent three years in the Indiana University. Upon his return to Evansville he took charge of the advertising department of the Evansville Demokrat, and at the death of his father took complete charge of the business. In 1906 he was appointed by Mayor Boehne as a member of the Board of Education, being the youngest man who has ever been a members of an Evansville School Board. He is Director of the Citizen's National Bank and the Tri-State Fair Association.

E. L. SNETHEN

ONE strang thing about a dentist is that he is happiest when he is looking down in the mouth. It's because he earns his living that way. Doctor Snethen is a painless dentist; it doesn't hurt him a bit to put a fine edge on your incisors, fill a few cavities in your bicuspids or place a shining crown on your molars. This faculty of resising discomfort has come through years of practice. After all, the man who sits down in a dentist's chair feeling that it's all over now and wondering if it would not have been better to have dictated his will before taking this important—perhaps final—step, has already passed through nine-tenths of the trouble that really comes to him. If it's a gold filling or crown that happens to him, he gets his money's worth in real pleasure during the years that follow, standing before his mirror and viewing his smiling, sparkling reflection therein. It is then that he loves the dentist. Dr. Snethen is from St. Joseph. His early life was spent on a farm. Later, he taught school during the winter time. He then entered the Central Normal College at Danville, Ill., adding a scientific course to his regular college work. After his graduation he attended the Louisville Dental College, from which he graduated. He came to Evansville four years ago, and has been very successful. His dental office is thoroughly and completely equipped for the conduct of his professional work.

D. B. CAIN, M. D.

DID you ever stop to think that a great number of our best men, like the prize pumpkins and blue ribbon Jerseys exhibited at the county fairs, come from farms? Well, they do. Dr. D. B. Cain, for instance, did. He was born on a farm near Boonville, in 1863. He was raised in the Sugar Tree hills, and wore home-made clothing. Acquiring the rudiments of his education in the common schools, he attended the State Normal in Terre Haute, Ind. He taught a country school for seven years. Seven years of boarding around, that is, changing one's boarding place every week during the school term, is not liable to improve one's temper and digestion, so Mr. Cain decided against school teaching as a profession, and took up the study of medicine. He then entered the Kentucky School of Medicine, from which he graduated in 1893. He established himself in practice in Newburg, and remained there for four years, coming to Evansville in 1897. After looking over the field, Mayor Boehne decided that the doctor would make the best police surgeon he could find, hence he is serving in that capacity at the present time. He is considered one of the best physicians in Evansville.

OTTO L. KLAUSS

MR. KLAUSS is one of Vanderburgh county's hired men. If you are unfortunate enough to have anything of value, you must go to him and pay for the privilege of retaining it. At least that's the way some folks look upon the question of paying taxes. But that's not the right way, of course. When you deposit your little portion with the County Treasurer, you are paying only a small price for the privilege of living in a land of civilization and culture, where the protection of life and property and personal rights is assured, or else you have the privilege of starting a row at once to know the reason why. In this populous county of Vanderburg the office of Treasurer is an important one. Mr. Klauss seems to be managing it to the satisfaction of everybody, however. He is the son of Captain Martin Klauss, and was born in Evansville. He devoted his early moments to getting through the public schools, and then went to work. He was employed at the Old National Bank of Evansville, and then spent four years in St. Louis, being employed in several different banks during that period. He spent eight years as Deputy in the County Treasurer's office, and then was appointed to fill the unexpired term of Mr. Walker, term of office as County Treasurer beginning January 1, 1908. Mr. Klauss hasn't any hobbies, always giving his full time and attention to business.

L. O. HAYES

MR. Hayes was born in Giles Co., Tennessee, Nov. 30, 1881. It was the only remarkable thing which happened to him there, as his parents took him to Nashville when he was but one year old. He secured his education in the public school at Nashville. He took a position as clerk in a shoe store, then became book-keeper in a manufacturing establishment, where he remained for about one year. In March, 1901, he entered the employ of the Southern Express Company, as messenger at Nashville. He was transferred to Scranton, Miss., as agent, on Nov. 27, 1906. In June of the following year he was sent to Evansville to take charge of the office at this place. Mr. Hayes' parents are still living in Nashville, Tennessee. Mr. Hayes regrets that the day isn't twice as long, so that he can give the necessary time to his business, and still have a margin left, in which to see a good game of baseball. While he is a lover of nearly all of the sports, our national game is his favorite pastime. He is married, and has two beautiful children. Mr. Hayes is a hale fellow well met, a splendid business man, and always congenial.

MOSE SMITH

SINCE the dawn of civilization, the word crank has been hurled at every advanced thinker. Here and there the vital man stands out boldly for the new order of society. With fearlessness and wisdom he studies the past, and with understanding sees the next step in the evolution of man. Lacking the spinelessness of the mob and caring not a damn for the rabble, he fights for what seems a vision, to the horde. Such a man is Mose Smith, "The Old Greenbacker," born of revolutionary stock in Vanderburgh County, Ind., on March 1st, 1845. Fresh air, wholesome food and the freedom of the country, gave him the physical constitution and the moral courage to become the champion of the oppressed. Away back in '76 he organized this congressional district for the old war-horse of radicalism, Peter Cooper, which movement, of course, was destined to fail. In the following sixteen years, though busy, as a farmer, he was interested, and a worker in every advanced movement during that time. In 1892 he ran for Congress on the F. M. B. A. platform (Populist). Understanding with Abe Lincoln, that a race cannot be half free and half slave, he decided to stand with those who fight all forms of exploitation, the Socialists, and upon that platform ran for Congress in 1902. Strange as it may seem, he was defeated. He is a very good speaker, and a splendid parliamentarian. He is the possessor of a fine farm in Warrick County, where he spends much of his time. Mr. Smith has been in the Real Estate business since 1901, at No. 5 Fourth Street.

ABE STROUSE

MR. Strouse, the subject of this sketch, was born in the world famed Baden. He crossed the "pond" in his early teens, and while yet quite young became an active member of the well known and commercially famed family of Strouse & Brother, a family whose products are sold in every state and territory of the United States and its insular possessions, Mr. Abe Strouse at all times identifying himself with the retail part of the business, thus coming in direct contact with the masses, who know him as a man of sterling worth as to character, as well as of mind and heart. With the cares of the largest business of its kind in the Central States upon him, he has at all times found time to give a willing ear and a helping hand to the industrial growth of the city of his adoption. Many honors have come to him in his useful career, one and all unsolicited and unsought for. At the present time he is practically and officially identified with financial, industrial and public affairs, aside from the affairs of the great business he controls.

MOSE BARNETT

THE commercial importance of a city is revealed in its factories, its railroads and its business houses; its culture is told in its schools, its churches, its libraries and its social organizations, and its art galleries. Few cities of the dimensions of Evansville are so fully developed in all the elements which make an ideal commonwealth. There are many fine stores in Evansville, but none are better equipped nor carry a better stock than the drug store of which Mose Barnett is proprietor. Mr. Barnett is a good mixer. That's what makes him a successful druggist. There are two ways to mix things. One is to take a number of different ingredients and mingle them into a hopeless, chaotic tangle. The other way is to take a variety of elements and combine them into a harmonious whole. While studying pharmacy Mr. Barnett learned just what harmonizing ingredients to put into a mixture of repellant chemicals to make them blend peacefully and beautifully, and so he understands his business. He was born here, and is glad of it. He spent his youthful days in acquiring an education in the publics chools, after which he entered the Chicago College of Pharmacy, a department of the University of Illinois. He was eighteen years of age when he entered college. He took a full course, and after graduating he entered the employ of the former proprietor of the store he now owns. During the eight years he has owned the store, he has worked up a very fine trade, and has made many personal friends.

Z. L. WOLFE

THE primitive man was an individualist. He was not a gregarious animal. When he sallied forth with his stone hammer, or crude bow and arrow in search of food, he was alone, and if perchance he met one of his kind, the event was usually celebrated with a scrap. The science of evolution demonstrates conclusively that only since the cave and arborial period of man's development has he sought to any degree the companionship of his kind. They first organized in self-protection against wild beasts and to fight similar organizations for the possession of food supply, or desirable habitations. All forms of organization known to history have always had man's need as a dynamic power back of them. There is but little difference in this respect between the ancient tribe, the guild, the lodge, or the labor union, all aiming to solve the bread and butter problem or to secure their families against want. The Tribe of Ben Hur is both a beneficial and social order, of which Mr. Wolfe is Deputy Supreme Chief. He was born in Sullivan, on a farm. Growing tired of farm life he thought he would try the city, and engaged in the grocery business in Indianapolis. He then went to Terre Haute and took a course in a Business College, after which he had charge of the State of Michigan for the State House Building and Loan. He came from Detroit to Evansville and engaged in his present work. He has 30 counties under his jurisdiction. He has been with us 8 years.

JOHN ZUBROD

YOU wouldn't think to survey his good natured face, that this young man leads a hand-to-mouth existence, would you? Well, he does. Let us explain! He is a dentist. Dr. Zubrod is not a politician, but he ought to be, for a man with such a "pull" as his would be an expert at that profession. He first began to notice things in Evansville, and ever since that time has found it good enough for him. After acquiring a thorough public school education, he entered the office of Dr. Archer as an apprentice. This was his first step in dentistry. He also spent some time in the office of Dr. Lewis and Dr. Bailey. This practical experience gave him a good start, and when at 28 he decided to enter college, his studies were not at all difficult. Young men very frequently work themselves out of college by playing too much. Dr. Zubrod, however, worked his way through college, playing football and doing other useful work. He obtained his professional education in the Indiana Dental College at Indianapolis. Shortly after graduating he came to Evansville and opened an office in the American Trust Co. building, where he has a splendid practice.

C. E. BELLEVILLE

PICTURE to yourself a dense forest, thickly populated with all of its native denizens, and here and there a gleam of sunshine making a vain endeavor to reach the earth, with shadows, that in broad daylight have the depth of dusk, and the glorious medley of the feathered family unchased by small boys and cats by day, and the hoot of the owl accompanied by the cowardly cry of the distant wolf by night, and you will have some conception of the spot where the subject of our sketch was born. Such a place was Spencer Co., Indiana, back in the fifties. But a slight attempt had been made by the Indians to hold this in their enforced westward flight, so the settlers of that day were left the happy possessors of their scalps. Mr. Belleville was born in 1859 in this romantic spot. His early life was spent on the farm and acquiring an education in the common schools. Fourteen years ago he came to Evansville, and upon his arrival became a policeman, which position he held for two years. One year on the road as a traveling salesman shattered his dreams as to the pleasures of that occupation. He spent the following seven years with the Evansville Ice and Storage Co. For the past four years he has been in the coal business. At the last local election Mr. Belleville was the only Republican elected in the city. He is an ardent church worker and is deeply interested in raising the standard of citizenship. He is a member of the Retail Merchants' Association. He is the owner of a magnificent 320 acre farm in Kansas, one of the best wheat farms in the country.

WM. F. HARTIG

ONE day Mr. Hartig was on board an ocean liner bound from Germany to America. He hadn't been over there on a visit. He was born there, in West Phalen, and was coming to America with his parents, who had decided to cast their lot in the land of the free. At that time Mr. Hartig was four years old. The family settled on a farm in German township in 1850. That was away back in the pioneer days, when a man who wanted to build a house did not send for an architect and telephone to the lumber man. He went into the forest and cut his own timber, laid the logs one upon the other, and filled in the chinks with mud. Nor was he compelled to consult the walking delegate of the carpenters' union. Mr. Hartig used to be a farmer. At seventeen, after receiving an education, he left the farm and took up the trade of the carpenter. The fact that he became a contractor at the age of 19, proves that he was a good business man, and was doing some hustling. Shortly after he was made superintendent of Meyer Bros', Planing Mill, which position he held for eight years. He next became superintendent of the Helfrich & Rechtin Planing Mill, remaining there for five years. For ten years after that he was connected with the Helfrich Saw and Planing Mill Company. When the Franklin street bridge was built he was superintendent of construction. In 1893 Mr. Hartig organized the Hartig-Becker Plow Co., of which he is president and treasurer. The company purchased the Roelker Plow Co. plant, which was at that time in the hands of the receiver. He is very active in the city's politics, and is now Councilman-at-Large.

W. P. WOODS, M. D.

DR. Woods is a native of Iowa, his birth occurring in Clarinda. His parents were farmers. Besides raising crops, they reared Dr. Woods. They were proud of their boy and sent him to school. At 17 he entered Amity College and graduated in 1899 with degree of A. B. He liked it so well that after graduating he taught school a while himself. However, after teaching for one year in Nebraska, he didn't like it as well as he anticipated. In fact, he emphatically declared that "one year of school teaching was enough." This was fortunate for Evansville, for had he chosen the profession of school teaching this city would have been minus one of its best physicians. Dr. Woods acquired his medical education in the University of Illinois. Upon graduating he was made House Surgeon at St. Mary's Hospital in Chicago. In January, 1905, he came to Evansville. The following May he opened an office for the practice of medicine. Besides having a heart that beats sympathetically for every case of suffering in his care, he has nerve enough to be a good surgeon and has been marvelously successful in his operations. No one but a doctor knows how difficult it is to gain a foothold in a conservative city like Evansville, yet despite this fact the doctor has, in two short years, acquired a splendid practice.

JOHN G. HUBER, M. D.

NO, this man whom you see in the picture is neither a Mormon nor the Father of his Country. In fact, he is not even married. He is a bachelor, and so far we have failed to learn whether he is single from choice or through some compound fracture of the heart. The reason that we pictured him with a babe in his arms, is because he has been unusually successful in treating the diseases of children. He is a domestic product, his birth occurring in Evansville on Feb. 1st, 1875. His boyhood days were spent in the swimming holes, sitting on the banks of streams which were supposed to contain fish, and in the school room. Very early in life he decided to become a physician, so he entered the Baltimore Medical College, from which he graduated in 1898, the same year opening an office in Evansville, in which he remained one year. In 1899 he moved to Tell City and opened an office, but became homesick, and at the expiration of one year, returned to Evansville and renewed his practice. He was appointed County Physician in 1898 and reappointed in 1904, holding this office at the present time. Dr. Huber is a member of the Vanderburgh County Medical Society, of the Indiana State Medical Society, also the American Medical Society, and the Baltimore Alumni Association. He is also very active in Republican politics.

JAMES V. RUSH

IF we hadn't taken a solemn oath that the phrase "leading citizen" should not appear in this book, we should be tempted to break our resolution in the case of James V. Rush. Mr. Rush first began to notice things in Edinburgh, Indiana, on May 26, 1858. He attended both the public and Parochial school there, and at 16 became a clerk in a law office. When he was 18 years old he was employed as book-keeper in the Saxony Woolen Mills at Columbus, Indiana. He remained with this firm for five years, the mill having been burned at the expiration of that time. He then took the books of the First National Bank of Columbus, Indiana, remaining in this position for some time. Twenty-five years ago last February Mr. Rush came to Evansville. He served in the capacity of book-keeper and assistant traveling man for the Lemcke Woolen Mill, for one year, and then took charge of the books of the wholesale dry goods firm of Mackey & Nisbet. He was then made Secretary and later Treasurer of the same concern. Last January Mr. Rush resigned to take the Presidency of the Mercantile National Bank and the Mercantile Trust and Savings Co. He has been very active in civic affairs. He was President of the B. M. A. for a time, and has always been active in charity work, having been Vice President, and is now Chairman of the Advisory Committee of the Associated Charities, and is on the State Board of Charities. He has taken an active interest in the Citizen's Telephone Co., which is and is to be an independent line. Mr. Rush is First Grand Knight of the Knights of Columbus, and belongs to the "Don't Worry Club."

J. S. KNAUSS

IN no line of business is the law of eternal change so eternally in operation as in the work of making flour. Hundreds of little mills along streams and rivers are to-day silent because their owners and managers did not bow in obedience to the law of evolution. If our dead forefathers who were the millers of the past century, could awaken and stroll through one of our modern flour mills, they would deem themselves in fairyland, and could scarcely comprehend the change that had taken place. Such a mill is the Phoenix, of which Mr. J. S. Knauss is the President and General Manager. He was born in Millstadt, St. Clair Co., Illinois, and came to Evansville when a mere boy, in 1866. He entered public school, and then took a course in a business college. He then entered the employment of Steinbach, Wack & Co., as bookkeeper, where he remained for eight years. In 1875 he became associated with Nicholas Elles, as Elles & Knauss, then known as Canal Mills. After the death of Mr. Elles the firm was reorganized and the name changed to Phoenix Flour Mill. Mr. Knauss is a man who is universally known as honorable in all his dealings, and whose word is considered as good as a bond. With a deep interest in civic affairs, he is always capable of losing sight of partisan lines in questions of public welfare.

J. S. MILLER

THE world is full of men who have attempted to define success, and the mistake that all have made is that they have tried to do so in terms of the dollar. The man who devotes his life solely to the accumulation of dollars is on par with the man who spends his life gathering old hats or wash boilers. The world's greatest successes have died in garrets, and are buried in paupers' graves. The possessor of a smile and a cheerful word is worth more to human society than the holder of a million dollars. J. S. Miller, who is a department manager for Strouse & Bro., is the kind of a man that will make you want to say, "Keep the change," whether he sells you a necktie or a fifty-dollar suit of clothing. By the way, notice with what an artistic touch he displays this tie. Mr. Miller's friends say that this picture does not do him justice, while he himself insists that it flatters him. We predict that Mr. Miller has an enviable business future, and no one who knows him could doubt it. He is a native of Illinois, having been born in Arcola, one cold winter day in January, in 1875. School days ending, he went to work, first entering the employ of Marshall Field & Co., Chicago, as salesman, and then went to Louisville, Ky., as manager for Louis Appel, where he remained twelve years. In 1907 he came to Evansville as manager for Strouse & Bro. Mr. Miller is an Elk. We asked him about his hobbies, and he admitted that he is fond of pretty girls and good horses.

JOHN W. PRITCHARD

MR. Pritchard is a native of Illinois, which is a small part of Chicago, the well known city of wind and brain storms. He happened in that state in the year of 1862, on a farm. At seven he became old enough to know the difference between Illinois and Indiana, so picking out the best city in the State, he packed up and brought his parents to Evansville, and his parents have not censured him for it, while he himself is satisfied with the change. After leaving school, Mr. Pritchard began his business experience as driver of a grocery wagon. He did this for seven years, and then entered the service of Uncle Sam as mail carrier. He served in this capacity for six years, and for the ensuing four years he was engaged in the hauling of mail. He was elected Township Assessor of Pigeon Township, serving almost six years. Eight years ago Mr. Pritchard engaged in the Livery business, and for the past four years he has had the contract for hauling the mails between the Post Office and station. He is one of the sturdy, progressive business men of Evansville, and one who has been closely identified with its rapid commercial as well as material growth. Mr. Pritchard is a great lover of fine driving horses, and is also very fond of fine dogs.

DR. WM. H. FIELD

ONE hundred years after the signing of the Declaration of Independence, Dr. Wm. H. Feld was born. His early life was spent in public and high school. When not occupied with his studies, he was usually to be found in some kind of a boat, not the kind of a "boat" that school boys are usually in, that is, not the kind that you are paddled for being in, but the kind that you paddle.

After leaving the public schools, he entered the University of Pennsylvania, at Philadelphia. While in attendance there he spent his summer vacations in the hospitals of that city. He graduated in 1898 from that institution. The year following he spent in Penn Hospital as resident physician. Later he took special work in New York city, on eye and ear. Thinking that the great European specialists could give something worth knowing, he next decided to go to Europe, where he spent some time. In April, 1900, he came to Evansville and formed a partnership with Dr. Gumaer, Dr. Gumaer retiring after a period of three years. Dr. Field is now oculist and aurist to the Deaconess Hospital. Though a very busy man, he has not outgrown his love of deep sea navigation. Following closely the evolution of pleasure boating, he has discarded the sail boat, and can be seen almost any beautiful evening with a party of congenial friends on the picturesque Ohio, in an up-to-date launch.

A. D. WILLIAMS, Jr., M. D.

DR. Williams was born in Charleston, South Carolina, where he received his public school education, then attended high school in Jacksonville, Florida, which was followed by a preparatory course in the South Carolina Military Academy. Now, just why a doctor should want military training we do not know, unless he wanted to become a "big gun," and become "uniformly" successful in his profession. The doctor, however, knows the difference between bullets and pills now. At 17 he entered Princeton University, and graduated in 1892. He then took a four-years' course in the medical department of the Johns Hopkins University. He worked his way through these institutions by playing football and baseball. For three years he played right half on the Princeton football team, then for a time played professional ball on the Baltimore National team. As assistant surgeon in the U. S. army he went to Cuba, Porto Rico and the Philippines, which commission he resigned in 1899 to take up teaching in the Medical College of South Carolina. He taught in that institution until 1904, then took a post graduate course in Rush Medical College, Chicago. On July 1st, 1900, he came to Evansville and opened an office, and now has an extensive practice.

STEVE ROCHE

SOME people believe that if this man should throw up his job, or the concern he is with should decide to abandon the department which he represents, that the concern would go "kerflunimux." He is the advertising man, the individual who is just now busy informing the unenlightened people of Evansville of the "High Art" of the goods carried by Strouse & Bro. Of course, nearly everybody in Evansville knows it, but still there is plenty of room for Steve. It's the function of the advertising man to popularize things, and Steve has succeeded in including himself. If there is any one in Evansville that doesn't know, and like him—well, you have got to show us. Outside of his personality here are some of the reasons he is well known: He is Past Exalted Ruler in the Elks, Past Regent of the Evansville Council of the Royal Arcanum, Past Lecturer of the Knights of Columbus, and during the heights of its growth and popularity, was Secretary of the Evansville Press Club. As a boy of sixteen, he began his journey through newspaper work, from the composing room to the associate editorship. For a time was at the head of "The When" at Indianapolis, then as Superintendent and Advertising Manager of two or three of the largest clothing houses in Chicago. He was born in New York of Irish exile parentage, and was left an orphan at three years, and by working in a store before and after school hours, he managed to keep himself in school, and to graduate at sixteen. Steve is all right.

CHAS. S. FENDRICH

MR. Fendrich is a photographer. If you call at his Studio and ask if you may have your picture taken, he will give you his answer in the negative. Nevertheless the picture will be finished, and you will like it, too. Mr. Fendrich was born in Baltimore, Maryland, in October, 1850. His father was the proprietor of a wholesale tobacco business, known as "The Five Brothers Tobaccos and Cigars. His early life was spent in Baltimore, and until he was fifteen years old he attended school there, scrapped with his playmates, learned the rudiments of fishing and otherwise indulged in the popular mental and physical culture fads of the early ages; and then his folks left Baltimore, and came to Evansville, December 9, 1865. After coming to this City, he attended the Carpenter St. School for one year, and then he went to Pennsylvania and entered College, where he took two years' course. He then spent a year in a cigar factory owned by his Uncle in Pennsylvania, coming back to Evansville in 1869, where he has lived ever since. He attended Commercial College, and graduated therefrom, after which he was employed as bookkeeper by Topf and Long, then Morgan Bros. Wholesale Boot and Shoe House also Wm. Hughes, Wholesale Notions and Millinery. After that he entered the employ of H. Joseph and Company Wholesale Clothiers. His father, Joseph Fendrich died in 1876. He then was employed by his Uncle as bookkeeper which position he held for five years. At the expiration of that time he became associated with the Evansville Pottery Co., as Secretary, remaining with this concern for two years. In 1889 he engaged in the Photograph business.

G. W. VARNER, M. D.

WE tried a little experiment with a doctor, as you will note. We just wanted to know how he would look driving this kind of a rig. Now the Doctor is notoriously a driver of good horses, so that if the face in this picture did not resemble him, no one would ever dream that it was Dr. Varner. You will notice the blinders are very large. This is for the purpose of keeping him in ignorance of who is doing the driving. Dr. Varner was born on a farm in Spencer county in 1862. He served a full apprenticeship at milking cows and doing chores and numerous other things about the farm. He attended public school and then went to college, entering the National Normal University at Lebanon, Ohio. He afterward attended the Kentucky School of Medicine, from which he graduated in 1886, receiving two gold medals as tokens of honor. He was resident physician at New York Hospital for some time. In 1888, and again in 1895, he took a post graduate course in the New York Polyclinic School. Besides having a large practice, the Doctor is interested in numerous other things. He is a member of the American Medical Association, also the Indiana Medical Association. He is surgeon to St. Mary's Hospital, and is at present a member of the Board of Health. He is Director and Vice-President of the West Side Bank, Director of West Side Building, Loan & Savings Association, and Director and Vice-President of the West Side Insurance & Real Estate Company.

MARGARET HOCH

THE woman who has the courage and ambition to enter the business world, merits our sincerest praise, and the persons from whom condemnation might come are unworthy of consideration. Some codfish aristocrats believe that it is perfectly honorable to do kitchen work if it happens to be in your own kitchen, or that it is not a disgrace to sell calico, if your father owns the store. They fail to understand that the law governing interdependent human society makes everyone not doing some part of the world's work a parasite. Miss Margaret Hoch has weathered the storm of criticisms of the social ciphers, and is today supporting an aged father, as well as herself, in a very lucrative business. She is a coal dealer, with an office at 408 Upper Fourth street. She believes it to be as dignified to be paid for handling coal by the wagon load for the public as to handle it privately by the bucketful, without compensation, which is what the average wife is compelled to do. Miss Hoch was born in Cannelton, Ind. She received her education in the Evansville public schools, and at fourteen years of age became clerk for the John Ingle Coal Company, afterward acting as agent for the Green River Coal Company. Since engaging in the coal business, Miss Hoch has been very successful.

W. M. COPELAND

MR. Copeland has swirmished around this country a good deal, but he hasn't yet discovered any good reason why Vanderburgh County doesn't excel all other places to live. It was not his fault that he was not born here. He chose a neighboring state, however, having been born in Columbiana Co., Ohio. He did what his parents and the law compelled him to do, he attended school. He entered the business world as a youth of 18. The belief that a "Jack of all trades is a cracker-jack at none," may have been all right when the statement was originally made, but there are exceptions to it now, even in this day of specialists. Take the subject of our sketch for example. At 18 he was on the road as a buggy material salesman, making every state in the Union and hitting many foreign points, including Central America, Jamaica and Cuba. He remained in Cuba for about two years. At the close of the Spanish-Cuban war he came to Evansville, and again took up the work as salesman of carriage material, traveling out of Evansville for five years. In 1882 he organized and established the Single Center Buggy Co., some time later buying out his partner. He is also one of the organizers of the Evansville Automobile Co., of which he is Secretary and Treasurer, and is President of the Evansville Battery and Electrical Company. Mr. Copeland is married and is the father of three very fine children.

Funkhouser, Dixon & Funkhouser

IT makes but little difference how severely your tooth aches, fifteen seconds after you have entered the office of Funkhouser, Dixon & Funkhouser, you have been jollied into the belief that it doesn't ache now, never has ached and that it will never ache again. As practitioners of suggestive Therapeutics they take the bun. A man who can pull a dozen teeth, the victim only under the influence of a funny story, is more than a dentist, he is an artist. While they have all the modern appliances for administering gas, in the majority of cases, they have discovered hot air to be more effectual. Christian Science argues that all is good, that God is all in all and that God being good, there can be no evil, and a man so willingly parts with the price of a gold crown or fifty dollars worth of bridge work in the aforementioned office, that he has been converted to the Major Premise, laid down by Mary Baker Glover Eddy. Formerly this firm was called Funkhouser, Hawn & Funkhouser, and the next step in the evolution toward a perfect trinity was Funkhouser & Funkhouser. Now they have added young Dixon, son of Doctor Dixon, which makes a combination that will beat 4-11-44 to a standstill. These gentlemen reside during business hours at 516½ Main Street.

HENRY LEVY

THE tailor may make the man, but the haberdasher puts on the trimmings which make him a welcome member of society. Mr. Levy is engaged in the pleasant occupation of making the men of Evansville look a whole lot handsomer than they would otherwise appear. Who knows but that some of those handsome ties decorating the bosoms of his customers were the attractions which have led to happy matrimonial alliances? A girl doesn't like a sloppily attired man, and it's right there that Mr. Levy hurries to his relief with all that's necessary to make up the deficiency. Just so, too, the ill-clad applicant for a position is judged by his appearance, and many a competent man has lost out because he forgot to throw his old hat away, and get a new one in its place, or to discard his 1899-style collar and tie and supplant them with something up-to-date. This wise generation reads a man's character even in the socks he wears, and the shirt which enwraps his form. Of course, it is often mistaken, but it reads it just the same. Mr. Levy is an Evansville product. He attended public school, and when eleven years old began to work during his vacations. At thirteen he left school and went to work, saving enough money to pay for a course in the business college, at that time run by Curnick & Rank. After leaving college he entered the employment of Strouse & Bro., as an all-around man, where he remained for sixteen years. He then engaged in his present business. His store is known as The Hub, and is located at 427-29 Main street, where he is doing a splendid business.

GOTTLIEB H. BIPPUS

TO the builder and architect is due the credit or a blame of the external appearance of a city's buildings. No matter how costly the material, how expensive the ground or how beautiful the location, if the design and workmanship on residence, office or city block is not good, the building is a failure. Take the residence of Sam Orr, for instance, on Upper First street. Is there anything finer in this city or any other? Or that of Chas. Scholz or J. Wooley or Mose Strouse or Dr. Harry Little. Have you ever noticed the High School building and the Y. M. C. A., or the Fowler, Dick & Walker building? The firm of which Gottlieb H. Bippus is a member is the builder of all of these, and so many others that we haven't room to mention them. Mr. Bippus is a native-born Hoosier, having occurred in this city on December 22, 1872. He was educated in the public schools, afterward entering the Evansville Commercial College. He is the son of Jacob Bippus, with whom he learned his trade, starting at eighteen years of age, and though a young man, he is one of the leading building contractors of this section of Indiana. Mr. Bippus has a very interesting family, consisting of a wife and two beautiful children.

WM. F. SPECK

FOR fear that Dr. Osler's theory of choloroforming men at sixty years of age might be put into practice at some future date, Mr. Speck decided that if he entered business new he would have time enough to make good. This young man has had a very interesting career. As a boy he possesred a rare qualification, which was thoroughness. His ambition was not to draw pay, not to lead a frivolous life, not to fritter away his young manhood, but to become thoroughly familiar with every branch of the business that he was to follow as his life's vocation. Mr. Speck occurred in this city Dec. 1st. 1884. After passing through public and high school he took a private course under a special instructor, consisting of chemistry and its branches. In 1902 he went East to find employment in several different candy factories in order to become familiar with the various different branches of the business. When they found that he was not merely a wage-worker, he was discharged and ordered out of the factory. He came back to Evansville in 1903 and entered the employ of George Marsicano, wholesale fruit and produce, as shipping clerk. His next position was with Henn, Speck & Co., in the same capacity. He then entered the factory at three dollars per week, to learn the practical end of the business, advancing until he was put in charge of the Henn, Speck & Co. In 1907 he incorporated the Speck Chocolate Co., of which he is Treasurer and General Manager, which is doing business in nearly every State in the Union. He is the youngest business man in Evansville.

BELL & BARKER

THE young men with smiling faces that you see in this picture, appear to be doing the family washing. You will note that one of them is not doing a thing now, but that is not the way they generally divide the work. They run what is called the B. & B. Laundry together and in the business venture seldom disagree, and even if they did they do not believe in washing their dirty linen in public, as they have a good laundry. They would probably draw the line at this kind of a joke, but we will pin them down to just one more. Sam told us when we were there that he believed the clothes pin ought to be adopted by the railroads as a danger signal, and we were foolish enough to ask why, and he replied that it shows there is a washout on the line. Henry was born in the city and started as a driver boy, and has had an experience in the Laundry business covering a period of 19 years, so you see he understands his business. Outside of a weakness for baseball, he's a pretty good sort of a fellow. Sam is an agriculturist. You note we do not say farmer; the difference is this: A farmer makes his money on the farm and spends it in the city, while an agriculturist makes his money in the city and spends it on the farm. The boys, though in business but a short time, are certainly doing fine.

A. C. SALEE

IT does not necessarily follow that the man who believes in signs is superstitious, it does, however, prove his modernity in that he believes in advertising. Had Adam opened a dress-making establishment, advertising would have been useless, because the call for even the most stylish fig leaf garments would have been limited, at least to the number of people living. Modern psychology teaches us that thought per se, is a force transmitted in waves which break on the consciousness of man, and consequently may register an indefinite number of times. A sees an ad and seeing, thinks of the thing advertised, starting thereby a vibration registering on the consciousness of B and C, etc. The business man who does not advertise to-day, should be "Oslerized," as oblivion will claim him for its Hall of Fame. We have a genuine advertising agency in Evansville, originated and managed by the former Secretary to Tom Taggart, Mr. A. C. Sallee, who was also the advertising manager of French Lick Springs and the famous Pluto Water Co. He handles the business of one of the largest brewing companies and flour mills in America. He has as a special department the agency for the Whitehead & Hoag Co. Mr. Sallee was born in Carlisle, and is a graduate of a Business College, and knows the advertising business thoroughly. His office is located in the Elchel building, corner Third and Main Streets.

JACOB HARTZ

HERE we get a passing glimpse of Jakie doing a seemingly risky act. He isn't, however, he is simply displaying the high quality of his goods. You can see his "Hartz" in it. We do not want you to think that Mr. Hartz is a "high flyer," as this picture would lead you to believe, nor is he up in the air about anything. Mr. Hartz has made his money out of wrappers and fillings, though he is neither a dress-maker nor a dentist. Exactly one hundred years after the signing of the Declaration of Independence Mr. Hartz insisted upon happening, but just why he chose Logansport as the geographical location of this event, he has not been able to explain, as he acknowledges that he likes Evansville best. As a youth he received a very fair education, and then entered the cigar business in Indianapolis. Next tried Muncie, and finally listened to the call from Evansville, and opened his first stand in the St. George Hotel. His present location, where he has been for the past four years, and where he is doing a splendid business, is at the corner of Third and Main Streets. He has a branch in the Maxwell Hotel at Nashville, and also a wholesale business in Evansville, as direct importer. Mr. Hartz is a great baseball fan, and is financially interested in the team.

D. S. RAGON

WE owe a great debt of gratitude to the State of Kentucky. Here are some of the things she produces: Colonels, feuds, bluegrass, corn extract, fast horses, pretty girls and great men. Mr. Rogan is also one of its products, having occurred in Cadiz on October 14th, 1857. His boyhood was spent in the public school, and at 17 graduated from the High School, and became shipping clerk in a wholesale grocery store. At 21 became a partner in the firm of Ragon Bros., wholesale grocers, in which business he remained for the ensuing thirty years. In 1905 he established, with his two sons, F. H. and A. J. Ragon, the D. S. Ragon Stock Food Co., which is one of the largest houses of its kind in the country, and is selling its product in nearly every State in the Union. The use of this food will make a poor stronger, will purify the blood and make hair stronger, will prify the blood and make him glossy. It is made of the purest ingredients, is perfectly harmless and is guaranteed to be beneficial to all stock. It is fed to the great trotter, Lou Dillon, and Reginald Vanderbilt, of horse show fame, feeds it to his stock. Mr. Ragon is proprietor of a Lilliputian stock farm, owning about 50 head.

W. F. CLEVELAND, M. D.

HAVE you ever noticed that many of our best physicians passed through the Hoosier schoolmaster period before they finally chose their profession? It seems that when a young man succeeds in convincing a roomful of odds and ends of households, that the world isn't flat and that the cube root hasn't any connection with botany, he rightly thinks he is pretty well equipped to convince a future patient that he has nothing but a slight cold, when he thinks he has consumption. Dr. Cleveland, like most of our great men, was born on a farm, this particular farm being located in Gibson County, this State. The day of November, on which the Doctor was born, was 23. Do not, however, attach any significance to this, as the Doctor has made good in spite of it. During his boyhood he worked on the farm and went to school. When he was 19 years of age he began teaching school, and taught for 15 years. He then began the study of medicine, and entered the Kentucky School of Medicine, from which he graduated in 1892. He came to Evansville and opened on office on Virginia Street, and has practiced continually ever since. He was elected Councilman under Mayor Akin's last administration and re-elected under Mayors Covert and Boehne.

CHARLES L. MUSGRAVE

THE successful man may be likened to the postage stamp—sticks to one thing till he gets there. That's just exactly what Chas. L. Musgrave is guilty of doing—sticking to his business, that of painting until he—among many other ladders—climbed the ladder of success. There on the top round you will find him perched professionally. Charley was born just like all painters. This important event happened in Spencer county, in Hoosierdom, in the year 1866, near the hamlet of Gentryville. After his powers of locomotion were fully developed, in the year 1889 he came to this city, where he discovered people were painting their houses. He liked the smell of the paint and the swish of the brush, and the year 1892 and from that time hence found him stroking the oil. He now does contracting work in painting and employs from six to ten persons, all competent daubers, and numbers many of the finest residences in the city as his work. He resides at 1716 Upper Second street, and has 'phone 3122.

C. F. DICKMAN

THERE isn't any danger of C. F. Dickman getting lost in Evansville. He was born in this city about twenty-six years ago, and is perfectly contented to be here. He was educated in the public school. Leaving school at sixteen years of age he held down a position as shipping clerk in a commission house for the ensuing four years. After throwing away his school books, he changed his tactics and began to "keep books" for the Globe Furniture Works, when he was but twenty years old, and at the tender age of twenty-four, he became the General Manager and Secretary-Treasurer of the Crescent Stove Works, which responsible position he holds at the present time. Mr. Dickman knows all about stoves and is perfectly willing to exchange information about checks and drafts, for checks and drafts or any other kind of currency.

The following story is told on Mr. Dickman, its veracity we cannot vouch for: One day while taking a party through his factory he was displaying one of his fine ranges. On opening the oven door, a little mouse hopped out, and one of the ladies cried out: "Throw something at him!" "It won't do any good," replied Mr. Dickman, "he's out of my range."

This goes to show that the sense of business capacity is not the only thing that he possesses. If it were not for loyalty to his business, every base ball game in the city could count upon his presence, as he is an ardent lover of our National game.

EDWARD P. BUSSE, M. D.

VINCENNES, Indiana, was the birthplace of Dr. Busse, he received his rudimentary education in the Vincennes schools. After graduating from the high school, he went to New York and entered the Bellevue Hospital Medical College, and graduated from there with merited honors. Dr. Busse then entered the Polyclinic at New York and took a post-graduate course. Not satisfied, and wishing to become still more proficient in his profession, he later went abroad and attended the Berlin University, and graduated therefrom. Some years beforet his departure for Berlin, he was appointed Assistant Physician at the Southern Indiana Hospital for the Insane, serving in that capacity for seven years. Dr. Busse came to Evansville immediately upon his return from Europe, in 1897, and has been located here since that time. He married Dr. Katherine Snyder, who is also a very prominent physician. The doctor has an excellent practice in Evansville, and is professionally and socially very popular. He is prominent in lodge circles, being past officer in all the Masonic bodies, having gone through the various chairs, and retired on his laurels after a year's service as Eminent Commander of the Knight Templars. Dr. Busse is one of the leading physicians in Evansville, and while he is a general practitioner, he specializes nervous diseases and X-ray work.

JAMES NUGENT

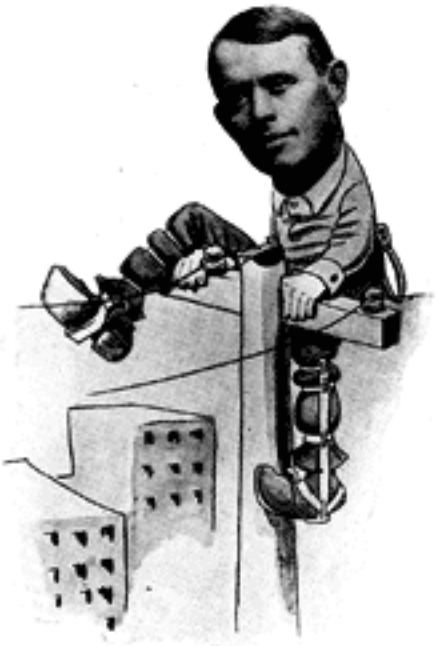
MR. Nugent is a member of the firm of Bedford and Nugent, Contractors. He was born in Evansville, September 17, 1854. His life as a boy was rather uneventful. He attended school, played "one-old-cat," and at the drop of the hat, scrapped whenever his rights were infringed upon, and has been ready for a fight in the business world ever since. The "sissy boy" of to-day has no conception of the vital struggles experienced by these old war horses of those days. Those were not the rattlebox, chocolate cream, apron string times. Those were pioneer days and the life of the pioneer is always eventful. They inherited nothing but forests, Indians, coyotes and unadulterated manhood. After leaving the public school he entered the employment of his brother, who was a general contractor. At 21 he formed a partnership with his brother John, continuing for four years. He next entered the Indiana Contract Co., John Nugent, Jacob Eichel, Jacob Arnold and James Nugent composing the membership of this firm. Later he and his brother sold out their interest, and Mr. Nugent became associated with Bedford & Weikel, the firm being then known as Bedford, Weikel & Nugent. Three years ago they bought out Weikel's one-third interest and the firm then became Bedford & Nugent. Mr. Nugent has a family of a wife and a very fine son.

GEO. W. NEITERT

GEO. W. Neitert, of the firm of Lenhard & Neitert, Commission Merchants, has had an interesting career, not only as a business man, but as a citizen. There is no business in the world, the success of which demands so much devotion as the produce business. Eternal vigilance is the price of fresh eggs and sound fruits. A thorough knowledge of the quality of all the fruits and vegetables grown in every state in the Union, is essential to the successful operation of this business. The state which has been so prominent in furnishing us great politicians, is also the birthplace of the subject of this sketch. Mr. Neitert came from Dayton, Ohio. He was educated in the public school, and then took a course in a Commercial College. Leaving Dayton in 1890, he came to Evansville and entered the produce business. He was located at 18-20-22 Sycamore Street, for twelve years, and in 1905 the present establishment was erected, which is one of the best equipped produce and storage houses in the State. For the past fifteen years Mr. Neitert has been associated in business with Mr. Lehnhard. They have the distinction of owning the only sauer kraut factory in the State, which is located at the corner of Heidelbach Avenue and the Belt Railroad. Mr. Neitert is a director of the E. B. A. He is very devoted to an interesting family.

C. M. KATTERJOHN

HERE is a man who has so many lines out that he has pulled himself away up in the telephone world. Just because you see him hanging around the poles is no sign that he is a politician, although it takes a man who knows how to pull the strings just right, to keep subscribers in line. He has done much to develop the conversational powers of many cities and towns in this vicinity. He was born at Selvin, Warrick County, Indiana, August 14, 1865. He began an active business life at the age of 15, being connected with the flour and grain trade at Selvin, Ind., for two years, and at Boonville, Ind., for eight years. In 1891 he was employed by Robert Gough as engineer at coal mines. The following year he became associated with the Boonville Electric Light and Power Company. He resigned his position as Superintendent of this concern, to take the management of the Cumberland Telephone and Telegraph Company at Boonville in 1901. After two years' service with the company he was promoted to the position of Superintendent of Construction, and the third year was made Superintendent of the Evansville District, with headquarters in this city. He came here in 1903, and is still employed in that capacity. Hobby, one telephone.



C. H. BATTIN

JUST think of coming from the State of Mark Hanna and Tom Johnson! Isn't this alone enough to give a man an enlarged cranium? Mr. Battin is a native of Ohio, that great state which rears good men and sends them elsewhere to shine. He was born in Kensington on a farm one June day in 1871. He began his education in the public schools, afterwards going for several terms to a private school. He took a commercial course in Rochester, New York. When he was 20 years old, he left the farm and entered the commercial world as a grocery man. He remained in the grocery business five years. He became disgusted with this business, as the green goods would become dry and the dry stuff wouldn't stay dry, so he quit and entered the Street Railway business. First as conductor on an Akron street car, next an office position, then road foreman, after that Superintendent of the Cincinnati, Lawrenceburg and Aurora line. He was then offered an opportunity by Mr. Tennis to enter the construction business, which he accepted and has been in this business ever since. He has had charge of the building of about 150 miles of electric railroads since that time. He is Vice President of the Tennis Construction Co., also Vice President and General Manager of the Evansville Railway Company. Mr. Battin has a fine family, consisting of a wife and two children.

JOHN G. WIMBERG

HERE you will see Mr. Wimberg in the act of knocking a golf ball off the top of a bottle of beer. He has no grudge against the ball, neither is he a constitutional knocker, the ball merely stands or lies between him and his ambition. After the ball is gone, you will see the beer go too. There isn't very much pleasure in the occupation of soliciting, so you will usually find him during his leisure hours on the golf links. It didn't take him long to get onto the golf terms, though at first he thought it was merely an old maids' game when someone used the word "tee" and another referred almost simultaneously to the "caddie." John coupled the two into "tea-caddy," the spinster's friend. But he soon learned differently, and now such expressions as "mashie" and "brassey" are as familiar as "Columbia," "Rhinegold" or "Sterling," which he hears every day in his father's malt vineyard. Mr. Wimberg was born in Evansville, in December, 1876. He went to Parochial School, and later graduated from High School, after which he took a course at Notre Dame University. Thus equipped in a general way for the solutions of life's problems, he began his commercial career by entering the employ of his father, who was then in the coal business. He next became a solicitor for the brewery owned by his father. At the present time he is on a hunting expedition; that is, he is looking for things he hasn't seen before, out through the Western States. After his curiosity has been satisfied he will again get busy.

JOSEPH W. LAMEY

LIKE many other illustratious sons of the Republic, Mr. Joseph W. Lamey started in life as a farmer boy in Gibson County, where he was born. He helped with the "chores," until fifteen years of age, leaving the farm at that time. Thirty-five years ago, he came to Evansville, entering the employ of Fred Riechmann, as clerk, which position he held for ten years. He next accepted the agency of the Ziliak & Shafer mills. He worked in this capacity for seven years. Upon incorporation of the firm, "The Ziliak & Schafer Milling Co., Mr. Lamey became manager of the Evansville branch, attending to the business up the Ohio and Green rivers. He is active in politics, being a staunch Democrat, and he doesn't care who knows it, that's why we are telling it. He, however, insists that he is not a narrow partisan, and his political affiliation is a matter of principle. Mr. Lamey did not inherit his politics, as most men do rheumatism and consumption from their antecedents, therefore his activity in the party's councils is not a matter of a search for office. His love for the beauties of things rural, coupled with the desire to escape the noise and heat of the city, impels him to move, every summer season, to a beautiful farm which he owns, where his leisure time is devoted to the culture of splendid live stock.

TONY L. BRYAN, M. D.

IT is no crime to be born in Kentucky, because many great men originated in that state. Dr. Tony L. Bryan first saw the light of day in Oldham County, only a little way from the Indiana line. When he began to see things clearly he yearned for Indiana, and he came up the line. To cure himself of the Kentucky habit he began the study of medicine in the Evansville Medical College. He liked the cure and has never left Evansville, with the exception of a short time he practiced in Posey County, but the people were so confoundedly well down there he decided to leave that "neck of the woods." He began the practice of medicine immediately after he graduated. He was a deep student, and rose rapidly in his profession. Not being satisfied with the ordinary time spent in a Medical College, Dr. Bryan has taken four different courses. His father is one of the best known practictioners in this part of the country, and has practiced 51 years. Dr. Bryan has practiced in Evansville for the past 25 years. He is a great lover of fine horses and is the possessor of several good ones.

WILLIAM REISTER

WILLIAM Reister is a descendant of good old German stock. As square a man as God makes. Whose honesty is never questioned by those who know him, and whose life is a book without a blank page. He is the son of Christian and Katharine Reister, both of whom were born in Germany. His father came to America in 1848, and was a captain during the civil war. At the close of hostilities he became a brick manufacturer, and followed the business of contracting for several years. William, the youngest of seven children, was born while his parents lived in Gibson County. This event occurred on April 3rd, 1866. He spent his early youth in the schools of Gibson Co., and in 1893 entered the State University at Bloomington, Ind., at which institution he took a law course and graduated in 1894. In February, five years later, he was admitted to the bar at Mt. Vernon, Ind., and immediately began the practice of law. In 1897 he formed a partnership with Isham Taylor, with whom he practiced for several years, under the firm name of Reister and Taylor. When he was but 24 years old, he served as trustee of Smith Township, Posey Co. In 1889 he was married to Miss Mamie Dunn, and has a very interesting family. His offices are located in the American Trust Building, and he enjoys a splendid practice.

ALEX. HARNISHFEGER

A FEW years ago, when the toboggan craze swept over the country, they used to describe the sport in this apt phrase: "Zip! and walk a mile." Now that the automobile (from the English, ought to, and the French, mobilis, move) has come in, we have the same expression, enlarged a little, to describe an auto ride in the country: "Zip! and walk fifty-nine miles." There was some fear that when the automobile came into general use we would become a generation of weaklings, because everybody would ride, and thus be cheated out of needed exercise. Mr. Harnishfeger says he sees no immedate fulfilment of the prediction. Just a few years ago he left the horseless carriage of which he was the chief occupant to attend school, and while at school was an adept in carving his name and pictures of automobiles on the seats, and thus early was he compelled by the teacher to take to the woods. He knows more about repairing automobiles to-day than the average man three times his age. He was born on a farm. He grew tired of doing chores and at fourteen he entered the commercial world, engaging in the telephone and electrical business. After a time he was made foreman of the Swanson Electrical Company. He next acted as chauffeur for Mr. Allen Gray, serving in that capacity for two years. He is now located at 524 Upper Fourth street, dealing in high-grade motor cars, also doing reconstructing and overhauling. Though still young, Mr. Harnishfeger has had wide experience, and is a very practical man.

CHARLES SIHLER

MR. Sihler seem to be always in the act of explaining something. Those who know him don't have to be told that he is describing the good qualities of some insurance company which he represents, and telling you how it will help you out if a stray bolt of lightning happens to land on your kitchen roof, or if your mice have a fondness for nibbling at parlor matches. Or perhaps he is explaining that he has the earth for sale—in small pieces. The pieces don't all belong to him. He sells them for other people. Mr. Sihler is an Evansville product, without any apologies to the pure food law, as he has been in business here, first last and all the time. After leaving the public school he entered the employ of Bruckner and Goldsmith. He was but fourteen years old at that time. He was there for one year and then entered the office of the County Recorder, holding that position for five years. He also spent one year in the Treasurer's office. He became Deputy Clerk during February, 1892, remaining in office until August, 1896. At that time he was elected County Clerk for the ensuing eight years. From 1904 to 1906 he acted as Chairman of the Republican Central Committee. He has retired from active politics, and is now in the Real Estate and General Insurance business, at 114 Upper Fourth Street.

GUILD C. FOSTER

GUILD C. Foster was born in Evansville, Sept. 11, 1870. He was educated in the public and high schools of this city. In 1886 Mr. Foster entered the employ of the Evansville & Terre Haute as clerk in its Evansville offices. Two years later he went to the Pacific Coast, where for a time he was in the employ of the California and Southern R. R. as a clerk, with headquarters at Los Angeles, San Diego and San Francisco. In 1890 he returned to Indiana, and shortly afterwards he went to Chicago, where he held a clerical position for the Wabash road. Two years later he went to St. Louis, at which point he held a similar position for the Louisville, Evansville & St. Louis R. R. He was next transferred to Louisville, and from there to Princeton. In 1894 he returned to Evansville, and the following year was appointed Clerk of the Superior Court of Vanderburgh County. He next filled the vacancy made by Mr. Sihler's promotion as a clerk of the Circuit Court, in which office he remained for the ensuing seven years. Mr. Foster is a very active worker in the ranks of the republican party and has been a member of the County Central Committee. He at present holds the position of County Clerk. Mr. Foster is a prominent lodge man, being a member of the Elks, Red Men, Royal Arcanum and The Modern Woodmen of America.

JOHN H. KLEIER

THE modesty displayed by Mr. Kleier, when we told him that we wished to enter his biography in this book of Evansville's great men, was pitiful. He is so young and retiring that he did not desire any publicity until he was old enough to think of retiring, and knowing this to be a virtue per se, we insisted upon his allowing us to say a few things about him. Modesty is so rare a virtue that it ought not to be kept under a bushel basket, and needs a eulogy whenever found. And modesty coupled with the business ability possessed by Mr. Kleier clearly entitles him to the responsible position of Assistant Manager of the Laib Company. Mr. Kleier is a Kentuckian by birth, having first opened his eyes on Louisville scenery twenty-four years ago. He began his education in the public school, and then for a time attended a theological seminary at St. Meinard, Ind. He has also taken a course in law, and attended business college in Louisville, Ky. He then entered the employ of the Laib Company in that place, and remained for three years, coming to Evansville at the expiration of that time. He is now assistant manager for the Laib Company in this city. Mr. Kleier is exceedingly popular in both business and social circles.

EZRA LYON

THE man of pluck is pretty apt to get on in this world, regardless of inconviencing obstacles. Mr. Lyon was born in Cambridgeshire, England, in 1848. His parents brought him to America when he was 5 years old. Upon landing in this country, they came direct to Evansville via New Orleans. When the lad was 6 he started to school, but at the age of 10 years was compelled to leave his studies, his father having become blind shortly after arriving in America. With a devotion of a splendid youth, all of his time was given to his father, leading him about and directing his footsteps to paths of safety. At 14 he entered the employ of Dr. McGinnis, and later worked for Thomas Scantlin, in a tin store. He remained there until the building was destroyed by fire. This was at the beginning of the civil war. He was at that time getting the meagre sum of $2.00 per week, out of which he was compelled to pay his board. He next took employment at the Washington Hotel, remaining there until after the war, at which time the hotel was closed. Then we find him in Heddrick & Lauer's grocery store as clerk, where he remained for four years. In 1871 he went on the road as traveling salesman for Parsons & Scoville, holding this position for ten years. In 1882 he became associated with this firm as partner, the name being changed to E. Lyon & Co., afterwards known as Lyon & Davis. In 1888 Mr. Lyon became affiliated with the Indiana Canning Company as manager and later as Secretary and Treasurer, which responsible position he now holds. Mr. Lyon has been prominently associated with the Manufacturers Association from the time it was organized and he is now a Director and Vice President of the organization. He is associated with many other enterprises in the city, and is now Councilman in the First Ward.

B. W. WILLET

THE Photo on this page is familiar to most people in the city of Evansville. Mr. Willett came to this city about four years ago and in the spring of 1905 organized the new Progress Clothing Co., being elected President, he now stands at the head of one of the most enterprising retail concerns in the middle west. Their store which is located at 309-311 Main St., is one of Evansville's most modern Main Street buildings with 40 feet frontage and 135 feet in depth, 4 stories high with construction entirely of brown stone and brick.

While in age both the new Progress Clothing Co., as well as its president, B. W. Willett are far the junior of all their competition, both have achieved a wonderful success. This success is due in a measure to Mr. Willett's unlimited experience with some of the largest and most representative eastern concerns and his untiring efforts to serve their patrons with higher class and more stylish and distinctive merchandise at modest prices than this community have been heretofore accustomed to. While they cater to all classes, they specialize extreme novelties in clothing, hats and furnishings for young men and this store is acknowledged by all as being deserving of the most liberal patronage.

MILTON G. SCHWAB

MILTON G. Schwab is a native of Kentucky, the state which produces colonels, feudr, blue grass and corn extract. He was born at Louisville June 18th, 1880. He was educated in the public school of Marion, Kentucky, later entering the Louisville College of Pharmacy, from which he graduated with merited honors. While attending college, he spent all of his spare time as drug clerk. He came to Evansville in 1901, and became the owner of his present store, which is located on the corner of Fulton Avenue and Pennsylvania Street. It is one of the most popular drug stores in the City of Evansville. Though a very young man, he has been in the drug business for more than twelve years, and is recognized as one of the best prescription druggists in the city. He is the manufacturer of a metal polish which he calls "Tarnishine," and which has an extensive sale in the city and nearby towns. In 1905 he was married to Miss Bessie May Flexner, of Louisville, Kentucky. Mr. Schwab is the local secretary of the Pharmaceutical Association. He is a popular young business man and can mix in social circles with just as much success as he mixes drugs into pills, perfumes and powders.

FLOYD C. RAGLAND

WHEN you were a small boy in McGuffey's Third Reader, and the teacher compelled you to stand in the corner the rest of the afternoon, just because you made those goo-goo eyes or blew a few paper wads against the ceiling, my, how you wished there was some way—any way—to get even with that school ma'am for her harsh treatment of an innocent, well meaning cherub. Oh, if you had only been in the place which this man Ragland occupies! For, just think, he is the boss of all the school ma'ams in Vanderburgh County. He's the superintendent of the county schools, and they do as he wants them to, provided, of course, that their wishes coincide with his. Mr. Ragland is a young man to tackle so important a piece of work, but he certainly is master of the situation. Few teachers understand the problem of the American school boy as thoroughly. He has watched them on the playgrounds and at work, in many of the largest cities of the East. He was born in White County, Illinois, Sept. 7, 1873. He lived in Mount Vernon until he was six years old, and then came with the family to Evansville. After leaving the public and high schools he took a course in teaching at the State Normal. When he was 17 he began teaching a little school in the Wabash hills in Posey county. He was principal of Claremont school and several others. Last June he became County Superintendent. He is Past Chancellor of the Knights of Pythias.

WILLIAM BEDFORD

THIS is the story of an English man of war, whose every day has been full of vital events; whose work has been joy; who has made and lost fortunes in the spirit of laughter; who has accumulated money, not for the sake of its retention, but for the joy of spending. Who, whether in rags or broadcloth, has kept his eyes on the rising rather than the setting sun, and whose every day has been lived to the full extent of its known happiness. Such has been the life of Bill Bedford, whom to know is to love and respect. He was born in Ramsey, Huntingdonshire, England, December 18, 1840. At six years of age he started to work for his father, carrying brick and mortar. His father was one of the old English mechanics, bricklayer, plasterer, slater and stonecutter. He left Ramsey, March 15, 1853, landing in Evansville two months later. During the winter of '72 he went back to England to visit among the "old folks." His uncle, who was a police sergeant, showed him London, every bit of it. For a time after coming to America Mr. Bedford was employed as a bricklayer, but he soon became a partner of Mr. Green Bellamy, an Englishman, with whom he remained for a time. In 1856 he persuaded his father to enter business for himself, and they started contracting under the firm name of William Bedford & Son. He was then seventeen. At thirty he left this firm and went to contracting for himself. Six years later he was paying taxes on $50,000 worth of property, being the owner of a brickyard in Knight township. In 1874 he quit contracting and bought an interest in a livery stable, after which the firm was known as Cross & Bedford. Three years later he left this business and bought some race horses. He paid $1,600 for a horse with which he won $2,000, and later sold it for $10,000. In the next five years he spent $60,000, and in 1884 was "dead broke" and owed $7,000 to the banks. He again started contracting, this time without a dollar. In 1887 he formed a partnership with Adam Weikel, which lasted until '91. Mr. Nugent afterward became a partner. Six years ago Mr. Weikel dropped out, and the firm since 1901 has been known as Bedford & Nugent.

THEODORE RECTHIN

MR. Rechtin was born in Evansville. He came to us on the 6th day of October, in 1864. As a boy he was very studious and received a very thorough education. His first attempt at holding down a job was made in 1880, when he entered the Saw and Planing Mill of his father, John Theodore Rechtin. During this time he gave the most painstaking attention to every detail of every branch of the business. He remained with his father for fifteen years, after which time he opened a business of his own. He has one of the largest places of its kind in the southern part of the State. He handles all building material used in the construction of a house, from the foundation to the chimney. Sand, lime, cement, brick, rough and dressed framing lumber. Everything from the regular framing lumber to the finest of finishing lumber; also a large line of the best cabinet mantles. He is now building a large addition to his factory, which is 48x35 and two stories high. His place now occupies a half square on Seventh and Ingle Streets, the factory being located across the street. Mr. Rechtin believes in doing business on a close margin. "Making many pay the profit, makes it easy on each." Mr. Rechtin is a conservative, capable business man, a large advertiser, and is well known through all Southern Indiana.

B. S. ROSE, M. D.

IF you want to see some of the fine things grown in Vanderburgh county, go to the County Fair almost any year, but you will not find all of the superb things grown in this county, there. You will find some very fine specimens of Hubbard squash, specimens of the largest beets, huge pumpkins and several kinds of prize potatoes, among which will be the Early Rose. Apropos of Rose, his office happens to be located in a neighborhood where there are a great many accidents in the factories, and his promptness in answering such calls would warrant his being called an "Early Rose" without any attempt at comparing him with an Irish potato. Dr. Rose grew to such a size both in a physical and professional way in this county that it is only fair to tell you a little something about him. At twenty he entered the Ohio Medical College, and after a course in that institution he became a student in the Louisville Medical College, from which he graduated in high standing. Dr. Rose has practiced in this city for about fifteen years, and is looked upon by his brother practitioners as a man of good nerve and keen faculties. He is a member of the Indiana State Medical Society; also belongs to the local medical society. In 1898 he was married to Miss Helen M. Hewson. The Doctor is an Elk, and a great lover of horses. No one who knows Dr. Rose will wonder why he enjoys such a large practice. He works, not only in the care of his patients, but in his study.

J. H. DONEWALD

THE original of this cartoon is from Germany, that is—a long way from Germany. He never lived there. His parents did, however. His mother at the age of eighteen, his father at the age of twenty-six, decided to leave their native land and come to America. They settled on a farm near Belleville, Illinois, and that is where Mr. Donewald was born on April 5th, 1858. He spent his boyhood days on the farm and in public school. At eighteen he bade goodbye to farm life and entered the commercial world, going into the employ of R. M. Richardson, Implement dealer, of Carlysle, Ill., which position he held for three years. He next took a position as salesman for the Deering Harvester Co., of Chicago, Ill., after which he was employed by the same company, as Blockman (a man in charge of certain territory) and finally he became general manager for the Company at St. Louis, remaining there in that capacity for sixteen years. His next venture was as general traveler for the Champion Harvester Machinery Co. He came to Evansville while in the employ of this Company, and remained with it until all Harvester companies combined, taking position as assistant manager with the new combination. In 1903 the Evansville Implement & Farmers' Supply Co. was organized, with Mr. Donewald as general manager, the concern doing a wholesale and retail business, and having a branch store on West Franklin Street.

Next to his wife and seven fine sons and daughters, Mr. Donewald loves two splendid horses, the driving of which, gives him much pleasure.

W. A. BROWNING

W. A. BROWNING is a descendant of the pioneer miller of Indiana. His grandfather, Richard R. Browning, emigrated from England in 1817 and established a flour mill at Ingleside, Ind., in 1820, this being the first flour mill established in this State. The mill was run by ox power until 1838, at which time they began to use steam power. In 1840 this mill was awarded a gold medal at the New Orleans Exposition for the best flour made in the United States. In 1843 George B. Browning, son of Richard Browning and father of W. A. Browning, bought out his father and continued the business, erecting a new mill in 1858. Two years later the subject of this sketch was born at Inglefield, and has practically grown up in the milling business. When he was six years old he started to work in his father's mill, working after school hours and during vacation, his father paying him wages from the start. It was in this way he earned money to finish his education. After leaving public school he took a complete course in a private school in Evansville, taught by "Daddy Knight." In 1886 he became a partner of his father, remaining at Inglefield until fourteen years ago, at which time he came to Evansville and established his present business, a corn and feed mill at No. 11 Kentucky avenue. Mr. Browning has but one hobby, and that is **honesty.** He is strictly honest in all his dealings, and is one of our most successful and substantial business men. Evansville is glad to have him "as one of us."

E. M. BUSH

IT is somewhere written that the noblest work of the Creator is an honest man. There are pessimists who adhere to the claim that none of these specimens now remain, while others, more liberal in their views, express the belief that the species, like the giraffe and the buffalo, is slowly but surely reaching the stage of entire extinction. But we insist that there are vast numbers of this sort of bric-a-brac adorning the world today, and that many are to be found in Evansville. If we were asked to pick out one of these, and Mr. Bush happened to be one of the first men to appear, we would spot him in a minute. Perhaps he got a good start in that direction in Prattville, Alabama, where he was born and spent his early boyhood, and at which place he received a splendid education in a private school, leaving there at fourteen years of age. At any rate Mr. Bush seems to have made up his mind that if he ever became a merchant he would provide the farmer, the mechanic and the house wife with the best of tools, implements and utensils. This he is now doing every day. Mr. Bush began his experience in the hard ware business, working in a store in Seymour, Indiana. In 1883 he went to Fargo, North Dakota, coming to Evansville in 1890. He bought out Lawton's Hardware store, and in 1899 moved to his present location. He was formerly president of the Indiana Retail Hardware Association, and is now serving in the same capacity for the National Retail Hardware Association, and is very prominent in all of its affairs. He also served at one time as President of the Board of Children's Guardians. He has a fine suburban home in Newburg.

LOUIS J. HERMAN

MR. Herman was born in Evansville in 1867 and has been a member of the Evansville Bar since 1891. He is a graduate of Notre Dame University, and in addition to taking his place in the legal profession, has been identified with nearly every public enterprise tending towards a greater Evansville.

GEO. W. HAYNIE

MR. Haynie is a Hoosier of the first water. He happened down here in the beautiful little town of Newburgh, on Washington's birthday, in 1857. George Washington ought never to be given credit for not telling an untruth, because he made the humiliating confession that he could not tell a lie. Now, Mr. Haynie is worthy of our respect, because he can, but won't. Mr. Haynie's parents were both Indianians and Geo. W. was left an orphan in 1880. He came to Evansville with his parents in 1868, and received his schooling in this city. In 1872 he entered the employment of T. C. Bridwell, ex-mayor of this city, and in 1884 opened a store of his own, in which he remained until 1887. He has been active in politics for a great many years, and in 1883 was appointed Police Commissioner while still a very young man. In 1892 President Cleveland demonstrated the fact that he was competent to do a good thing once in a while, by appointing Mr. Haynie Surveyor of the Port of Evansville. He now has a fine drug store located at the corner of Upper Second Street and Adams Avenue, where he is doing a splendid business. Mr. Haynie is a great lodge man, and a fellow much liked by his friends.

CHAS. H. JOHANN

IN 1866 Albert Johann established a business which is now known as The Albert Johann & Sons Co., Funeral Directors. Some years before, very few people know just how many, Chas. H. Johann was born. He occurred in this city on Independence day, which probably accounts for the fact that he is full of patriotism and although his life is necessarily surrounded by other people's sadness, yet he always manages to keep smiling. Perhaps this is the result of the knowledge that his life is not a fractional part as sad as it might be. But why philosophize? Suffice it to say that Mr. Johann is always good-natured. He was taken in the business twenty years ago. He served four years as Coroner of Vanderburgh County. During the past four or five years he has served the district as Deputy U. S. Marshal. It is rather an unusual thing to have the resignation of a political job met by a refusal of its acceptance. This, however, is what has happened to Mr. Johann. He is a great lover of dogs, and could he afford it, would have as many as he has funerals. He is always surrounded by a pack of thoroughbreds, and at present breeds them for pleasure.

PHILIP WARTER, M. D.

THE physician who is a practitioner for revenue only, is seldom either a scientist or a success. The man who loves his profession as an art, who watches health bloom in the garden of the Genus Homo, is a man worth mentioning. What's the use of doing everything for money? what is money, anyway? The fuel for fun. The breath of business. The best talking machine. The most effective substitute for brains. That which women look for while men sleep. Metal often manufactured from water in Wall Street. A curse to some who have it, and a curse to all that haven't. A provider for everything but happiness. Passport to everywhere but heaven. Dr. Warter loves his profession as a science, as well as a means of livelihood. He was born June 16, 1874. When he was old enough to repeat the alphabet he started to school. After graduating from high school he entered the Vanderbilt University, from which he graduated in Medicine and Surgery in 1900. Besides attending college he played football during the term. He began the practice of his profession April 5, 1900. He was made police surgeon in 1901, and served in that capacity until 1904. Dr. Warter is also connected with the Gilbert Sanitarium, being particularly interested in the branch for the treament of nervous diseases. He is a member of the County, State and American Medical Societies, and is an Elk.

CLIFFORD SHOPBELL

EVERY man is compelled to be the architect of his own future. A whole lot of us would come out more successfully in the end if we could only sublet the contract. Mr. Shopbell does not pose as a dealer in futures, but as an architect of buildings, he certainly occupies a prominent seat in the front row. We asked him the other day to give us a list of the principal buildings which had been designed by the firm of Shopbell & Harris. He pulled out a list about a rod long, finely written and from that great array we copied the following: American Trust and Savings Company, Rathbone Memorial Home, West Side Bank, Farmers and Citizen's Bank, Howell, Indiana, the residence of Jabez Wooley, Bitterman Bros., E. S. and N. passenger station, Ohio Valley Banking and Trust Company, Henderson, Ky.; Henderson Carnegie Library; Jewish Temple, residence of M. S. Sonntag and the residence of S. V. Levi. Mr. Shopbell is a native of Princeton, Ind., and was born Dec. 8, 1871. After leaving public and high school, he took a course at the Southern Indiana University. He was on the engineering corps of the E. & T. H. R. R. in 1889, after which he went to Indianapolis as draughtsman in the office of the Superintendent of Motor Power, of the Big Four. He spent some time in several different architects' offices in Indianapolis, coming to Evansville in 1894. He opened an office and in 1897 formed a partnership with Mr. Harris. Mr. Shopbell is a Director of the American Trust Co., is a K. of P., Knight Templar, 32nd degree Mason and Noble of the Mystic Shrine. He is also an Elk.

FRANK CHESEBRO

NO, this not Buffalo Bill, nor Jack Crawford. It is Frank Chesebro, one of Evansville's quiet, unassuming citizen. Nor would you guess, unless you succeeded in inducing him to talk to you of his early life, of the marvelous experiences which have been his. He has come down out of the rocks and forests, into the land of green grass and flowers. He was born at Stonington, Conn., May 4, 1855. When a slip of a boy, spent his days at sea as an apprentice on a vessel around Cape Horn. This was not eventful enough to suit him, so he joined the United States Cavalry, and fought in the battles against Cochise and Victoria of Apache fame, and was also in the thickest of that memorial fight with Captain Jack, of the Modock tribe, and before he became of age was Quartermaster Sergeant of the First Battalion of U. S. Cavalry, which took a gallant stand in the fight against the Modocks. Then for a time the more peaceful life of a recruiting Sargeant at St. Louis for the Seventh Cavalry, after the horrible massacre of Custer and his band. He then joined the Fourth U. S. Cavalry in the perilous hunt through cliff and glade for horse thieves and buffalo. Here the life of the frontiersman, with all its trials and compensations was his. Then for a time he was quartermaster Sargeant with Gen. Lawton, and in 1881 left Fort Wingate for Colorado, where he led a civilians life as a restaurant keeper in Denver. The effete East, with Saratoga as the chief attraction, held him for a while and then he went abroad, traveling through France, Germany, Italy and all Europe. In 1902 he came to Evansville, where he is trying to live each day, so that at nightfall he can look any man in the eye and tell him to go to hell.

GEO. A. CUNNINGHAM

IT seems as though the man who makes the most telling gestures is the one who wins the debate and when we trace it back further we find that a good many forceful speakers, especially among the lawyers, learned to use their arms pitching hay. There seems to be but a step between stacking timothy and slinging rhetoric. So it was with Mr. Cunningham. His early life was spent on a farm in Gibson Co., Ind., where he was born in 1855, and this is where he built the foundation for a most successful after career. After leaving school, in 1871 he taught school for two years, at the expiration of which time he entered DePauw University, remaining there one year, after which he again taught school. During the spring of 1877 he came to Evansville, and entered the office of the Honorable Thos. E. Garvin as a law student. On Nov. 10, 1881, he was married to Susan S. Garvin, who died in 1900. Since coming to Evansville Mr. Cunningham has continually practiced his profession, holding no office except that of City Attorney. He was District Chairman from 1898 to 1905, and was Presidential Elector in 1904. In politics he is an active Republican. He takes an interest in public affairs and is one of the prominent members of the Vanderburgh County bar.

L. C. BOMM

COLUMBUS, Ohio, where many other great events have occurred, was the birthplace of Mr. Bomm. He spent his boyhood days as most boys do—going to school. He caught fish, and "chiggers" and perhaps an occasional "lickin'," but never complains that he got a lick amiss. School days over, he went to Minneapolis as clerk in a drug store. The year 1886 found him a resident of Evansville, where he established himself in the drug business at 501 Upper Fourth Street, which place he still occupies. Mr. Bomm has one of the most modern stores in the city. His volume of business is such that his store looks new all the time, as the goods on the shelves do not remain there long enough to grow stale. He is special agent for the Rexall remedies, and his place is known as the "Rexall Store." He also has the agency for "Vinol," and is agent of the National Cigar stands. Mr. Bomm is a member of the "Drug Merchants of America," and is an Elk and a member of the Knights of Pythias. He doesn't ride a hobby—has no fads—but some fancies. He is a lover of good horses and is never without one. At the present time he is the owner of a horse with a mark of 2:10¼, and which has won several stake races. Mr. Bomm is a mighty fine fellow, and a good citizen.

WILLIAM H. GILBERT, M. D.

DR. William H. Gilbert was born of Irish parentage, in Evansville, Feb. 8, 1868. Dr. Gilbert was the youngest of three children, and his elementary education was obtained in the public and high schools of this city. He entered the University of Michigan in 1885, in which institution he took a general course. He attended the Bellevue Hospital of New York for the ensuing two years, where he studied medicine. He graduated in 1889. He has taken special courses in the diseases of women and surgery in both New York and Chicago Polyclinic. He has been under such men as Dr. Senn, of Chicago; Drs. Riddle and James Hawley Burton Shay, of New York. He returned to Evansville and took up the practice of his profession in March, 1889. He is a Knight of Pythias and a 32nd degree Mason. He is a member of the American Medical Association, the Indiana State Medical Society, the Mississippi Valley Medical Society and also a member of the Vanderburgh County Medical Society. Dr. Gilbert has one of the finest sanitariums in the State, and is looked upon by the members of his profession as a good surgeon. Besides being a successful practitioner, he is deeply interested in science, literature and art, having one of the best libraries in the city.

FRANK A. LARKIN

IT is a splendid thing to have anybody speak well of you; but if you are living in this part of Indiana, it is a glorious thing to have Frank A. Larkin write down in his little reference book, that you are O. K. Mr. Larkin is employed by the Bradstreet Co. to look into the affairs of people, and report to them, and they in turn give the information to those who ask whether it is safe to give you financial credit or not. So it is well to have a stand-in with the man whose picture we see here, and about the best way to do it, is to treat your neighbors fairly, pay your debts promptly, and go to church at least once on Sunday. Mr. Larkin was born in Ellsworth, Kansas. He was cow puncher at one time and can throw lasso, corrall horses and rope them. For some time he lived on a ranch in Indian Territory, but left there in 1893. He obtained a position with the Peavey Grain Co. as buyer, then took a position as manager of a flour mill at Ellsworth, Kansas. In 1898 he went into the export flour business, representing Arthur, May & Co., of Johannesburg, South Africa. He remained with this firm until the close of the Boer war, at which time the stock of flour was confiscated by the British. He returned to Kansas City and entered the service of the Bradstreet Co. He came to Evansville about one year ago. He is an "all around" man and a hustler. He has made many friends in Evansville.

JOHN N. HEYNS

THE young men in the business world are divided into two classes: Those who love business more than pleasure and those who love pleasure more than business. One of the hardest fights the young man is compelled to make is to accept the knowledge that eternal vigilance is the price of success in the business world. And let him not be deluded with the idea that life is all sunshine, hard knocks will be his portion. The "Willy Boy" who succumbs to the tap of the sharp end of a business card, constitutes a majority, while here and there you will find a young man that you can't put out of business with a sledge hammer. Mr. Heyns belongs to the latter class. He was born at St. Wendel, Ind., May 8, 1879, moving to Evansville at the age of five years. He has been one of Evansville's loyal citizens since that time. He obtained his education in the Catholic Parochial School, afterwards atteding the Lockyear & Wilson College, from which he graduated in July, 1894, entering his father's store immediately after graduating. In 1901 the Heyns Furniture Co. was incorporated and Mr. Heyns was appointed Secretary and Treasurer and General Manager, which position he holds at the present time. This company is now operating two large household stores, one at No. 226-230 West Franklin Street, where they also manufacture Parlor Furniture, the branch store being located at No. 208 Upper Third Street. Mr. Heyns is also connected with the New Vendome Hotel Company, of which he is Secretary. He is an Elk, holding the office of Esteemed Lecturing Knight. He is also a member of the Knights of Columbus. Mr. Heyns is single, and resides with his father at West Heights.

ALBERT W. FUNKHOUSER

THE Funhouser family was founded in America by John Funkhouser, who came from Switzerland, the country of mountain peaks, glaciers, music boxes and strong men. The subject of this sketch came from this good old stock, his grandfather being Moses Funkhouser, of Harrison County, Indiana, who, when a lad of fourteen, took part in the battle of Tippecanoe, being a member of a company known as the "Yellow Jackets." Mr. Albert W. Funkhouser was born in Harrison County, Indiana, October 4, 1862. Like many other native Americans, who have been a success in life, he served an apprenticeship husking corn, pulling mustard out of the flax, and driving the hogs to market. After graduating from the farm, field and fireside he passed through the common schools, and then entered DePauw University at Greencastle, Indiana, in September, 1881. He graduated from that institution in 1885. He next entered the offices of W. N. and R. J. Tracewell, where he began reading law. In 1887 he formed a partnership with Hon. Robert J. Tracewell, which lasted for the ensuing nine years. Mr. Funkhouser became a member of the bar of the Supreme Court of Indiana in 1892, and two years later he was elected prosecuting attorney. As a prosecutor he was one of the ablest men this city has ever known. In 1896 he formed a partnership with his brother, Arthur F. Funkhouser, and the firm is now known as Funkhouser & Funkhouser, with offices in the B. M. A. building.

ARTHUR F. FUNKHOUSER

THERE are some men who do not believe in following a profession. They sincerely are inclined to catch up with it. That is what Arthur Funkhouser has done. He was born in Harrison County, near New Albany, on a farm, and his early life was spent there. He went through public school, and then entered high school at Corydon, graduating therefrom when he was sixteen. He next entered De Pauw University, at Green Castle, Ind., pursuing his studies at Asbury College of Liberal Arts until 1886. He was thus well equipped for the study of law, which he pursued under the tutelage of W. N. and R. J. Tracewell, at Corydon, Ind., remaining there until 1888. After that he edited the Leavenworth (Indiana) News for a time. In May, 1890, he began the practice of law at Cannelton, Ind. He succeeded Hon. R. M. Johnson as Prosecuting Attorney of the Second Judicial Circuit, composed of Spencer, Warrick and Perry counties. Mr. Funkhouser came to Evansville in 1892, where he has practiced since that time. In 1896 he formed a partnership with his brother, A. W. Funkhouser and the firm is now known as Funkhouser & Funkhouser. They are located in the B. M. A. Building. He is one of the most active and energetic of the younger practitioners at the Vanderburg County bar, being always watchful of the interests of his clients. He is also highly popular both in and out of his profession.

JAS. D. SAUNDERS

IF the man pictured here was monarch of all he ever surveyed he would be much more important than the Sultan of Sulu or the King of Siam. As it is James D. Saunders can give everybody in Evansville a straight tip. He was never burned at the stake, but he swears by the stake. He has lines in all parts of the city, but does not drive a horse. He is the City Civil Engineer, with the accent on the civil, and with an artistic temperament as well. He is a lover of flowers, which is probably due to the fact that he was born in Bloomington, not "Ill," but perfectly well. It was in Indiana that he happened, on Dec. 4, 1853. One year later the family moved to Evansville. Mr. Saunders was educated in this city, and learned his profession under the instructions of his father. He was elected County Surveyor in 1876 and re-elected in 1878, serving in this capacity until 1880. He was then appointed City Engineer, to fill his father's place, who died that year. He held this appointment until 1887. In 1889 he was again elected and served until 1891. In 1893 he was appointed a member of Public Works under Mayor Hawkins, holding this appointment until 1897. In 1905 he was again appointed City Engineer. In 1897 he engaged in the contracting business with Mose Stinchfield. They built the mound at the water works, built streets and also did R. R. work. Mr. Saunders was chief engineer when the Princeton Electric Railway was constructed. He also made the survey on the Rockport line.

CLIFFORD T. CURRY

IN the beautiful little town of Owingsville, Bath Co., Kentucky, on the 18th day of May, 1873, Clifford T. Curry first saw the light of day. After leaving the country schools, he attended Bath Seminary, in Kentucky. As the stepping stone of so many of our lawyers to their profession, he taught school for some time. In 1891, he moved to Lebanon, Ohio, where he entered the National Normal University. He then began the study of law in the office of Runyan & Stanley, two of the foremost attorneys in Ohio. In 1896 he graduated from Columbian University with high honors, and immediately after, came to Evansville and began the practice of law. In 1900 he was appointed Deputy Prosecuting Attorney for the First Judicial Circuit of Indiana, by States' Attorney Edgar Durre. In politics he is an active Republican, and in 1901 was elected City Chairman of the Republican Central Committee. In the same year he was appointed Police Judge of the City of Evansville, which position he filled almost five years. An ardent love of his profession, coupled with a great deal of hard work, has made him one of the leading attorneys of Evansville. His present success and youth makes it safe to predict that this is not the last chapter in the story of his life.

EDWARD B. LONG, M. D.

THE career of Dr. Long has been very brilliant. Though having practiced in Evansville but a few years, he has been wonderfully successful. His broad sympathy and his thorough understanding of the science of Materia Medica has placed him in the front ranks of the physicians of this city. His cool head and steady nerve has given him an enviable reputation as a surgeon. He is an Evansvillian by birth, having come to us on Dec. 15, 1878. After attending the city schools and learning all there was to learn, he took a course in a Business College, and then entered the Louisville Medical College, graduating therefrom in 1903. While attending this college, his high standing in his classes won for him a professorship and he was made assistant professor of anatomy. While in Louisville he was resident physician of the Louisville City Hospital. During the year 1905 he returned to Evansville, where he opened an office and established himself in the practice of his profession. He has succeeded in building up a fine practice and socially has made many friends. The Doctor hasn't any fads, but he does enjoy a spin in a good automobile. He is a bachelor and waiting for some charming girl to come along and pick him up. We don't think he will be compelled to wait very long.

CHAS. M. FRISSE

IN a few years from the present, 1907, you may turn the pages of this book and at certain places where now a laugh may be found, no humor will then be discernable; while on other pages an added smile may be discovered, placed there by the changes which time alone can bring. One notable change will be the shifting of the places of importance in the commercial and professional world, from the older to the younger shoulders. A number, in ten or fifteen years, will have passed from the field of activity and many of the young men like Mr. Frisse, for example, who is just building his business career, will be occupying the center of the stage. Keep the book carefully and observe the truth of the prediction. Chas. M. Frisse was born in Evansville, but just how many years ago, we weren't able to learn. In fact, about the only thing we ever heard about him, is that he is a mighty good fellow and a keen young business man. While everybody seems to know him we found no one even willing to guess at his age. We will, however, venture to say that he is somewhere between 18 and 40. Mr. Frisse is at present Secretary and Treasurer of the World Furniture Company, and also holds the position of accountant for the Globe Furniture Company. He was formerly employed as auditor in the office of the E. & T. H. railroad. He is an Elk and a member of the Knights of Columbus.

W. G. DOWNS

THERE is an air of sunshine about Dr. Downs that kind of makes you forget your toothache the moment you step into his office, and feel almost glad that you came. Probably no young man in Evansville has a greater number of warm friends than Dr. Downs. He is not only a scientific workman, but also "one of the boys." Dr. Downs was born in Boonville, now don't blame him for this, as he was not consulted in the matter. During his life on the farm he had no idea of becoming a fixer of human chewing apparatus. However, while there, he did all the remarkable things which characterize the rural life of a boy. His father was in the milling and mercantile business, and the lad's early life was spent between farm and city. He attended the public school, and then entered the University of Ohio and took a course in Dentistry, after which he attended the Vanderbilt University for the same purpose. Dr. Downs opened a dental office in Evansville in 1889, and has built up a fine practice. He is a member of both State and local Dental Societies. He was appointed Oil Inspector. His interest in political life is not born of a desire to capture office nor shake the "plum tree." He is one of those rare birds, an honest politician.

G. C. DUNLEVY, M. D.

THE citizen of an intelligent community is usually worth the estimate placed upon him by his neighbors. If he is engaged in professional work, they appreciate his ability and his honor, his fidelity and skill. Among the physicians held in high esteem in Evansville is Dr. G. C. Dunlevy. He was born in Cincinnati, Ohio, on the 24th day of December, 1866. David Dunlevy, his father, was a wholesale grocer, and a member of an old Virginia family, of a family well known in Irish history. Dr. Dunlevy spent his early life in the public schools of Brooklyn, New York, and later attended the Brooklyn Polytechnic. He received his medical training in the New York Homeopathic University. After graduating from the New York College, he was elected resident physician of the Children's Hospital of Brooklyn. He studied at Bellevue for a time and also took some post-graduate work in the New York Post-Graduate College. In 1892 he was associated with Dr. E. D. Ehrman, of Rockport, Ind., with whom he practiced for a time. The Doctor has risen to an enviable position in his profession. Many members of Dr. Dunlevy's family have been and are physicians. In 1892 he was married to Miss Mabel DeBruler, daughter of the Hon. Curran A. DeBruler, of this city.

W. N. HOLLINGSWORTH

THEY say that "Birds of a feather, flock together." That's why Mr. Hollingsworth chose the talking machine business. It takes a talking machine to sell talking machines, and Mr. Hollingsworth does most certainly carry a wonderful reproducer, but it's not on record that he blows his own horn, even when he gets wound up. He sells the Victor, which needs no eulogy, it speaks for itself. Mr. Hollingsworth is a native of Evansville, and he's proud of it. He received his education in the public schools, and during vacation, at the age of 16, he took his first "job," with I. J. Neal, grocer on Fourth Street. After leaving school he worked at the machinist trade at the E. & T. H. R. R. shops, under Master Mechanic John Torrance. In the spring of 1901 he accepted a position as bicycle salesman with F. W. Thomas & Co., leaving in the fall of the same year to go to Toledo, Ohio. Then he worked for the Lozier Mfg. Co., manufacturers of Cleveland Bicycles. He remained with them for two years, working in both Cleveland and Toledo. He continued in the bicycle business until 1906, working for Dunham & Paine, and J. D. Burns Bicycle Co. He then opened a small shop on Eighth Street, but discontinued this to accept a position with the E. K. Ashby Co. as salesman, where he remained 8 years. While there he learned all about graphophones, and resigned his position to open his present place of business.

J. B. CONVERY

THERE is no class of men in the world to-day, upon whose shoulders rests as much responsibility as upon the railroad man, and yet as a class they are congenial, and bear it without a protest. Mr. Convery is not a leopard, as a leopard cannot change its spots. As a railroad man, Mr. Convery has "changed his spots" as often as he could get a better position, and he has had them offered to him very frequently, as the following will show: He was born in Vincennes, Indiana, and was educated in the Parochial School at that place. At 17 years of age he began his mad railroad career, and it was a record-breaking run. First a messenger boy, and then he became checkman for the E. & T. H. Next was given a position as operator for the same road, at Terre Haute, also spent some time in the office of chief clerk and general agent at that place. We next find him as agent for the P., D. & E. road at Mattoon, and then back to Terre Haute in the city ticket office of the Big Four. Then as postal telegraph operator. Was in the general freight office of the E. & T. H. at Evansville, as rate clerk, and then in the general freight office of the L., E. & W. at Indianapolis, as chief tariff clerk. Came back to Evansville in the employ of the Illinois Central. He was chief clerk, then contracting freight agent and then traveling freight agent at Memphis, Tenn. He is now commercial agent for the I. C. in this city. If there is any branch of railroading that Mr. Convery doesn't know, kindly let us know.

ALBERT J. VENNEMAN

MR. Venneman began his earthly career in this city. He spent the early portion of his boyhood days coasting in the winter time and playing ball and going fishing in the good old summer time. In school he studied hard, while some of the other boys studied hardly, the result being that he and a few others gradnated one eventful year, and the other boys who might have done so, didn't. Then he went to Bloomington and entered the Law School of the University in that city. After taking a course in law, he came back to Evansville, and for a time was connected with the Evansville Courier. January, 1897, finds him a law student in the office of Hon. H. M. Logsdon. In July, 1898, Mr. Venneman was admitted to the bar, and immediately after, he established himself in the practice of his profession, forming a partnership with Mr. Logsdon, with whom he has been associated since that time. In politics Mr. Venneman is an active Democrat, having served the party as Secretary of the Central Committee in both city and county during the campaign of 1899, 1900 and 1901, and he also served as Vice Chairman of the county organization during the campaign of 1902. Mr. Venneman takes an interest in all public affairs, and is one of the prominent younger members of the Vanderburgh County bar.

FRANK C. STORTON

HAD you lived in Evansville in the early seventies, when this city was but a country town, when its streets were unpaved and muddy, when its sidewalks were but dusky cinder trails, and while your early morning nap was still undisturbed by truck and dray, and the shrill blast of the whistle, or the noisy call of the street vender trying to hand people lemons at thirty cents a dozen, you would have seen a bronzed boy with sprightly run and bare feet crying, "Extra, extra, all about the steamboat that will land at 9:30 this morning." This was young Storton. On Nov. 3rd, 1868, in Evansville, Frank C. Storton was born. He was educated in the public schools—acting as newsboy after school hours. His first position was with the Miller Bros. Dry Goods Company. He remained there a year and a half, at the end of which time he entered the employ of the E. & T. H. railroad, in the accounting department. After four years he accepted a position as bookkeeper with the wholesale grocery firm of Ragon Bros., remaining there for 13 years. He next went with the Gray Tie Co. as chief clerk, for 3 years, and then became office manager for Beach & Fuller, Basket and Veneer Co.; was there one year and a half. Mr. Storton is now General Traffic Manager of the Evansville Railway Co., who own and operate the Evansville & Eastern Electric Ry. and the Evansville & Mt. Vernon Electric Ry.

JOHN L. HOPKINS

MR. Hopkins has traveled extensively, and has thereby obtained a range of vision, and a breadth of culture possessed by but few young men of his age. He got a good start, and that helps some. We know of no young man in Evansville who chose his parents more wisely than Mr. Hopkins. His grandfather was the second Mayor of Evansville. To be able, in these days of keen competition for the good places in life, to place yourself in the front ranks is a creditable achievement. Mr. Hopkins lacks no personal requirement in the making of both a man and a citizen. He is conservative in his business life, honest in every commercial transaction, and painstaking in everything that he does. It's 24 years since Mr. Hopkins first began to observe things, and this occurred in Evansville. Like most boys, he attended the public school. He then entered a Preparatory school in Concord, New Hampshire, afterwards entering Princeton College. College days over, he took a trip to Europe. Upon his return to America he resided in Chicago for two years, and then came to Evansville as Secretary of the American Trust Company. He afterwards became associated with the Never Split Seat Co., and is now Secretary-Treasurer of that concern.

BARNEY D. ROYSTON

OF THE dentists in the city, Dr. Royston is one of the best workmen and most conscientious in the profession, and he certainly knows what it is to be born without a silver spoon in his mouth. The chanceless boy has a hard fight, and is worthy of great praise, if, against obstacles, he carves out a meritorious career. We are often told that the poor boy has the best chance in life. This has been preached by press and pulpiteers for so many years that the rabble have been induced to believe it. The student of sociology, however, knows that the young man who is given the opportunity and the assistance, not only to acquire a common school education, but also a collegiate course has a great advantage over the young man who is compelled to fight life's battles, not thus equipped. Dr. Royston was born in Evansville, in June of 1867, and for a short time attended public school. At fourteen he entered a dental office to study the profession of dentistry, after which he entered a dental college in Cincinnati, O. About three years ago he opened his present office, and has been very successful. He has a fine and extensive practice. He is a slave to his profession. Dr. Royston owns a beautiful suburban home on Newburg road. He was also the owner of the best road horse in Evansville for the past five years, which has a mark of 2:20.

HARRY H. SCHU

HARRY H. SCHU was born and bred in Evansville, and is one of her loyal sons. A popular young man to whom much has been entrusted. His folks are of moderate circumstances, yet he has had charge of large corporate interests from early youth, and has always "made good." He has no "time" for politics or side issues, and never rides a hobby. He devotes his whole to attention to his business interests and his family. He has a happy family consisting of a wife and two sons. He resides at 504 Mary street, and can be found at home in the family circle after business hours every night. His family is first in all his calculations. Mr. Schu is a member of the nKights of Columbus and Red Men. He has been affiliated with the furniture manufacturing business since he left school at the age of sixteen years, and having always taken a keen interest in, and studied all the details of the craft, he is frequently consulted in important cases and his opinion is usually correct, as he is classed a conservative in all matters. He has always been a firm believer in the efficacy of advertising, and to his influence and energy is due to a large extent the publicity Evansville has attained as an important furniture manufacturing center. He was for years the local correspondent for several trade newspapers, and his articles not only attracted the attention of buyers to this market, but brought the home people to realize the advantages existing here for the manufacture of furniture, and as a consequence the industry grew, capital invested and factories built until now Evansville occupies a position in the foremost rank of furniture producing cities. He is the moving spirit in the Crescent Furniture Co., the United States Furniture Co. and the Star Furniture Co.

S. B. LEWIS

MR. LEWIS is a New Yorker by birth, having been born in Chautauqua county, New York, on April 3, 1846. During his youth his parents left New York State and went to Ohio, where they lived first in Clermont county, and afterward moved to Greenville, Ohio. His father was a well-known stock dealer. Dr. Lewis received his education in the Clermont county schools. After attaining young manhood he became an apprentice to his brother, Dr. Walter F. Lewis, in whose office he remained for some time, and then came to Evansville and studied under Dr. Isaiah Haas. He was an indefatigable worker, a close student, and a conscientious young man. In 1868 he opened an office in Greenville, Ohio, and built up a successful practice there. In 1873 Dr. Lewis returned to Evansville, opened an office, and has continually practiced his profession since that time. He is interested and active in lodge circles, being now Grand Regent of the Royal Arcanum, and for two years represented the State at the Supreme Council. He is also a member of the Masonic order, having been Past Master and Past High Priest, and in 1896 was Eminent Commander of La Vallette Commandery.

R. J. MORRIS

THERE are two kinds of success in this world; one is the kind born of the doing of things, and the other is the result of doing people. The doer of things, though apt to meet with but moderate financial success, builds an enviable reputation, and leaves this world sadly missed. While the other, who, though without character, is the possessor of graft earned dollars, has hovering about him like flies the sycophants of society, and when he dies the world wags on with but a sigh of relief. Dr. Morris follows his profession with a degree of honesty of purpose which is making for him a large number of ardent advocates. Dr. Morris was born on January 13, 1879. He was educated in a parochial school, taking Latin and Greek under a private instructor. At thirteen he was sent to college at St. Mary's, Kentucky. In the fall of 1896 he entered the Cincinnati College of Dental Surgery, from which he graduated April 6, 1899. In the estimation of Dr. Morris, 6 has the opposite significance of 23. He was one of 6 in a class of 36, who got an average of 96. His first office was in Marion, Ky., where he remained until 1906. He then took a post-graduate course in Philadelphia. In October, 1907, Dr. Morris opened one of the finest offices in Evansville. He is a member of the Knights of Columbus, of the Kentucky State Dental Society, Illinois State Dental Society and the Odontographic Society of Chicago.

CHARLES C. GENUNG

THE original of this cartoon is one of the oldest and most prominent citizens of Evansville. Charles C. Genung was born in Orange Co., New York. He lived on a farm in that State until 1854, at which time he moved to Wisconsin and bought a farm. He was railroad contractor for some time, after which he took up the profession of civil engineer, which he has followed to the present time. He was employed in that capacity by the Chicago & Northern R. R. until 1859, at which time he moved to Evansville. He taught music for some time, then during the civil war, 1861, he organized a band for the 43nd Indiana regiment, serving as leader until mustered out of service. He then accepted a position with the E. & T. H. railroad, as chief engineer and paymaster, holding this position for sixteen years. After that he was employed by other roads as chief engineer and Superintendent of Construction on new work, building the following railroads: The Evansville Belt railroad, the road from Boonville to Gentryville, connecting the Boonville and Jasper railroad, and the Ohio Valley railroad, from Evansville to Hopkinsville, this being the last official work as chief engineer of the Opelousas, Gulf & Northwestern R. R. He served as city engineer for one year, also as county surveyor for eight years, declining to accept the nomination for another term in 1902. Mr. Genung is prominent in musical circles here, and though having led an extremely busy life, possesses the nobility of culture.

J. R. DUNCAN

THE subject of this sketch didna ken when he left Scotland to gang awa to America that he was coming to such an eventful career. A great many men from Scotland are dubbed "Sandy." Mr. Duncan is not so recognized. He seldom becomes "red-headed," even under the greatest provocation. Even during the time he served as clerk in the department store of which he is now director and general manager, he never lost his temper when, after taking down every piece of goods on the shelf, his prospective lady customer would sweetly remark, "I was only looking today," and serenely stroll out. Mr. Duncan is a native of Scotland and was born in Aberdeen. He attended common school for a limited number of years, and was then apprenticed to the dry goods business, serving an apprenticeship of five years. He was employed in one store in Aberdeen for thirteen years. In 1892 Mr. Duncan came to America and clerked for six months after his arrival. Hard work and efficiency soon won for him a promotion, and he was made floor manager. In 1902 he bought an interest in Fowler, Dick & Walker, serving as director and general manager since that time. Mr. Duncan is aggressive and painstaking, consequently successful. When we called upon him to ask him into this book we asked him if he had any hobbies, and he replied: "Yes, one; it is **work, hard work, more work!**" Mr. Duncan is married and owns a beautiful home on Upper Second street.

MARY A. HARTMAN

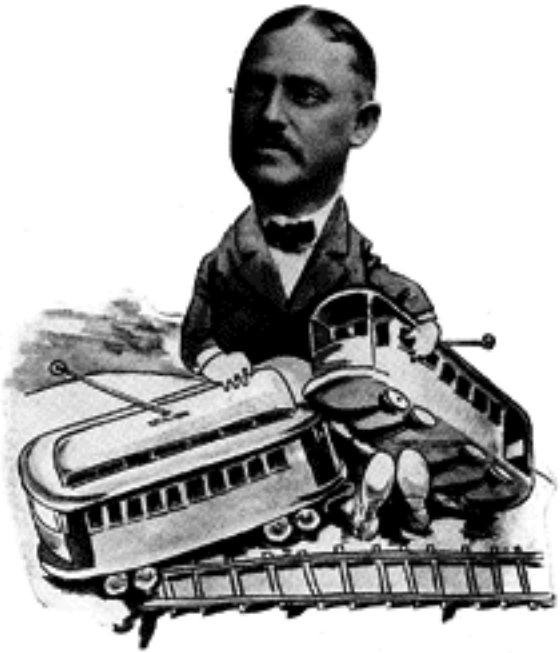
IF a person who makes two blades of grass grow, where but one grew before, is a valuable member of society, what can be said of the one who leaves but one pimple where there were two before? Now it is conceded that a woman is an artificial beautifier, and that the end of a quarrel is not the only time she makes up. Did you ever notice that the male fowl or animal is more beautiful than the female, and that this seemingly universal law does not apply to the Genus Home? The primitive woman had free access to the means of life. She could kill wild game and gather nuts and berries without asking any man for the privilege of doing so, therefore the male was compelled to do the wooing, and in doing this it was he who wore the paints and feathers, and decorated himself with all sorts of rings and bracelets, and the only reason he did not wear a corset, was, because they had not yet been invented. This is still the order of things among the Indians and all other primitive races. The reason that women today wear the paints and feathers, is because most of them are compelled to woo and marry some one who can furnish them food, clothing and shelter. A woman's chances to marry, equals her stock of beauty. If there is anything to be desired in this line, call on Mrs. Mary Hartman. She is a graduate of the Louisville School of Dermatology, and thoroughly understands her work. While she is proficient in all methods of beautifying, she makes a specialty of removing superfluous hair, and giving electrical massage. Her office is located at 27 Arcade Building.

M. A. SHERIDAN

THE "Ask the Doctor" pharmacy, located in the St. George Hotel, on Upper First street, is presided over by M. A. Sheridan, a man of sterling qualities and many friends. Many great men come from Illinois, in fact, the greater they are, the quicker they come, and Mr. Sheridan is never sorry that he came. He was born in Lawrence county, Illinois, one summer day in June, three years after the Civil War. We suppose this is why he inherited the fighting spirit which he has displayed so persistently in his determination to become a thorough drug man. Upon entering the drug store, it is rather difficult to know whether you are facing a traveling man or the proprietor, as both display the same degree of refined salesmanship. "Ask the Doctor" is the phrase standing for the reliability of this store, and as a prescription specialist Mr. Sheridan makes no mistakes. Mr. Sheridan spent his early life on a farm, and acquiring an education in the public and high schools. After graduating he entered a drug store in Bridgeport, Ill., and then in Worthington, Ind. He next entered the employ of A. J. Schlaepfer, as prescription clerk, and remained there for fourteen years. Five years ago he bought his present store.

JAMES YORK WELBORN, M.D.

NOTICE the artistic lines of the automobile in which we see the subject of our sketch. The artist who did this should leave newspaper work, as he could make a fortune designing modern motor cars. You will notice, however, that the Doctor is going some, as he is probably racing with the "stork." He is "Welborn," as he is the third physician in the line of descent, his grandfather, Dr. Wm. W. Welborn, was a practitioner in Evansville when it was but a village, and then for thirty years his father, Dr. Geo. W. Welborn, practiced medicine in the beautiful little village of Stewartsville, in which place Dr. James York Welborn, on Jan. 28th, 1873, was born. He spent his summer working on a farm, and playing baseball. During the hunting season he always found time to go squirrel hunting, a favorite pastime with him. Winters, he spent acquiring the rudiments of his education in the common school at Stewartsville, afterwards entering DePauw University. His medical education is a thorough one, being a graduate of Marion Sims, of St. Louis, later taking post-graduate courses in both New York Post Graduate and Harvard Medical. He located in Evansville in 1899, entering the Evansville Sanitarium. Dr. Welborn was influential in organizing the Hendricks Club for the purpose of clean politics. He is also President of the Anti-Tuberculosis crusade, and health officer of Evansville since Jan. 1st, 1906. He is active in medical societies, and believes in athletics for physical culture.

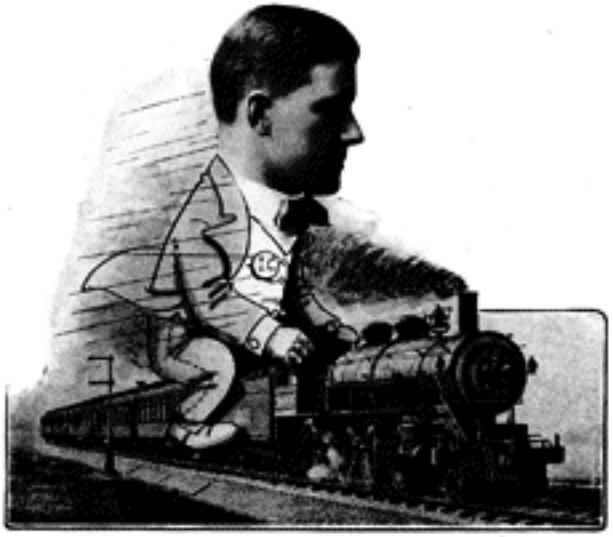


JOHN CASH

MR. CASH is almost a New Englander. He was born just this side of the Puritan line, in Balston, N. Y. His boyhood was devoted to the usual recreations, such as school, fishing and finding good swimming holes. He, very early in life, displayed an intense interest in all forms of transportation vehicles, and it was his one ambition upon attaining manhood to follow his present occupation for life. The way to learn a business thoroughly is to begin at the bottom and work through to the top. The theorist is the one who watches the other man do it, or guesses at it. The practical man, however, learns to do things himself. Mr. Cash is a practical street car man. He started in the street car business in 1882 as lead boy, that is, a boy who leads the mules from street car to barn. After that he was given a position in the barn, taking care of a stand of mules, and next he was promoted to the position of driver of street car mules, holding this position for seven years. He then was made a collector on cars. His work was to collect money out of the boxes. After that he became car manager, and after serving in that capacity for some time was made assistant superintendent, and later became general superintendent of the Evansville Electric Railway.

T. M. ELLIOTT

MR. ELLIOTT is one of Evansville's best known citizens. He was born in this city, and with the exception of a few years spent in Chicago, has lived here all his life. He embarked in the retail dry goods business in 1860, forming a partnership with his brother. In 1866 he entered the auction and commission business, and was also interested in the ice business. He continued in this until 1899. He then, with his family, moved to Chicago, where he remained for the ensuing six years, coming back to Evansville early in 1905. He is now engaged in selling a Superior Roofing Paint, known as "Roof Leak," the demand for which is now great and constantly increasing. It stops leaks to stay stopped and is a most desirable coating. It can be used on all kinds of roofs. It requires only one coat every five years, and preserves tin, wood or felt. Mr. Elliott furnishes competent men to contract for any size roof, and he is also agent for various kinds of ready roofing. Get his booklet. Mr. Elliott has made a success of life, not so much in the accumulation of coin, as in the building of character. He is kindly, considerate, and interested in the progress and welfare of Evansville.



G. W. SCHELKE

HERE we see Mr. Schelke astride an Illinois Central passenger train. You can see by the expression on his face that he doesn't seem to be a bit afraid of the cars, and prefers this position to a cramped seat inside of the coach. Comparing him with the coach upon which he is riding, you might guess that he is a pretty large man, and you would guess correctly, as he is the city passenger and ticket agent of the Illinois Central. Mr. Schelke has no scrap with fate, as she has treated him well. He is a native of Madison, Ind., and was born in 1877 the night before Christmas. His love for the old swimmin' hole did not, even as a boy, interfere with his desire to obtain an education, and he left the public and high schools well equipped mentally for life's duties. He began his railroad career in 1900, as assistant city agent of C., H. & D. and Monon Railroads at Indianapolis. In the spring of 1902 he entered the employe of the Illinois Central at Louisville as assistant city passenger and ticket agent, being promoted to a similar position at Memphis some time later. In 1904 he succeeded F. R. Wheeler as district passenger agent of the same road at Nashville, and is now serving in the capacity of city passenger and ticket agent in this city.

N. K. AGNEW

THE man of pluck is pretty apt to get on in this world, regardless of inconveniencing obstacles. Mr. Agnew has had an uninterrupted career covering seventeen years, and during that time, each change has meant a promotion. He went up the ladder on merit rounds, in the railroad business. Efficient, energetic, always courteous in official duties, Mr. Agnew makes friends and retains them. He was born in Aurora, Indiana. He attended the public school and went through high school in Cincinnati, Ohio. He spent five years in the Auditor's office of the Ohio & Mississippi railroad at Cincinnati. He came to Evansville in the fall of 1894, in the capacity of chief clerk in the Auditor's office of the E. & T. H. He then became traveling Auditor for the same road. In the spring of 1897 he was appointed General Passenger Agent, which position he holds at the present time. It is generally conceded by the railroad men of the city that the most interesting chapter of Mr. Agnew's journey in the railroad business, cannot at this time be written, and it is predicted that somehow and somewhere he will come out on top.

MILTON C. BRANDON

ONE cold winter day in January, in the year 1856, Milton C. Brandon was inducted into the joys and tribulations of this world, this event occurring in Dover, Tennessee. He obtained his education in the schools of Kentucky and Tennessee, and at the age of 17 he came to Evansville, and began his commercial career by entering the commission business with Martin, Eichel & Morris, after which he engaged in the Ice and Coal business. This was 30 years ago, making Mr. Brandon the pioneer wholesale and retail ice dealer in this part of the country, and he has been engaged in this business continuously since that time. For the first fifteen years he handled lake ice, at the expiration of which time he erected a plant for the purpose of manufacturing pure ice. Mr. Brandon is now associated with the Holt & Brandon Ice and Cold Storage Company, being a partner, also president and Treasurer of that concern. This is one of the best equipped ice plants in the country, having a machine capacity of 40 tons per day, and storage capacity of 10,000 tons, with 250,000 cubic feet of cold storage. Mr. Brandon is a prominent member of the Business Men's Association, also of the Manufacturers' Association. He is an Elk, and a member of the Crescent Club, and the Country Club. In business circles Mr. Brandon is well liked, and is one of Evansville's best citizens.

JOHN M. GANZER

OF THE young men in Evansville, few are worthy of greater praise for the struggle against odds in the world's battles, for a place in the ranks of the business man than Mr. Ganzer. To the casual observer the reason why so many men born on the farm succeed is not apparent. The deeper students, however, know that the prizes of commercial success are awarded to those possessing mental alertness and physical endurance. A fine constitution, lots of horse sense and good habits are the three essentials necessary to the individual who makes a success of this life. Wasted energy, intemperate habits and a muddled brain are the milestones marking the road to commercial oblivion. Mr. Ganzer was born in Warrick county, Ind. He lived in the country until he was five years old, and then his parents moved to Evansville. He went through public and then high school. At fourteen he went with Smith & Butterfield as clerk, and then as apprentice with J. M. Boner, at which place he remained seven years. He went to Terre Haute, but returned to Evansville at the expiration of one year to enter the employ of Bitterman, working in different departments. Two years ago he engaged in the jewelry business at 612 Main street, having a branch store at 1110 West Franklin street. He is also a watchmaker. Mr. Ganzer is an active church and Y. M. C. A. worker. Mr. Ganzer is not married, but anxiously waiting for some nice young lady to pick him up.

FRED MILLER

HAD you been standing on the dock, in the fall of 1867, while one of the old ocean liners majestically steamed its way into the harbor, you would have noticed a plump ruddy-faced German lad, wearing funny clothes and a confident smile, eagerly scanning the shores of the land of promise. This was Fred Miller. Mr. Miller was born in the northern part of Germany, that part of the Fatherland from which so many of our staunch citizens hail. That section of the country where they love the Kaiser next to freedom, and freedom next to God. This is why they come to America to get nearer to both freedom and God. Mr. Miller lived in Posey County for six years on a little farm. At 15 years of age, he learned to bake, and when he was 22 he opened a bakery in this city at 21 Carpenter Street. That was 26 years ago. Today, Mr. Miller is the owner of one of the most modern and handsomely fitted bakeries in the country. High grade goods, cleanliness and good service, makes it a pleasure to visit Mr. Miller's store. Mr. Miller has established this business through untiring efforts and hard work. His store is located at 215 Upper Sixth Street.

EDWARD BURTIS

MR. Edward Burtis was born in this city, and seems to think that it was the best thing that could have happened to him. Ever since he was old enough to shake the daylights out of a tin rattle box, he has led a strenuous life. He entered public schools about the same as every other boy, and next took a course in a private preparatory school, then for nearly eight years was in the office of the Evansville Coffin Company. He did not like the confinement of that kind of work, so decided to try the road. About six years ago he was initiated as a full fledged traveling man, and to-day in that capacity covers about four states. He could tell many amusing stories of incidents coming under his observation, as a drummer. The midnight run and the tip-hunting Pullman porter, the high-priced hotel and the low grade accommodations, "the best room in the house on the first floor," just under roof, all these and thousands of others are but sketches in his book of life's experiences. He is a great lover of hunting and fishing, also admires and keeps good horses, not only for pleasure, but also for profit. He sold one recently for $2,000.

A. L. SWANSON

WHEN but a very young man, Mr. Swanson was born in Evansville, Sept. 10, 1876. You will note he was born in the fall, but has been rising ever since. He hurriedly passed through public and High School, and then took a course in a private school, lasting four years, and at 24 entered the Armour Institute of Chicago. For a time he was with the General Electric Company, of New York, and when the Evansville Street Railway Company decided to sell their mules and use electricity, Mr. Swanson came to Evansville and helped them make the change. The firm of A. L. Swanson was organized about ten years ago, and is doing a large jobbing business in electrical supplies, not only in Indiana, but in several other states. They make a specialty of installing electric light plants and all kinds of electrical machinery, and now have several large contracts among which are the Vendome Hotel, and the new Evansville and Terre Haute depot. Mr. Swanson is also interested in the American Sand & Stone Company as Vice President, and is Vice President of the Engineering and Contraction Co. He is a stockholder in the Bankers' National Bank, and also the Mercantile Bank. He is a member of the E. M. A., the E. B. A., and the R. M. A., also of the Builders' Exchange. He is a Shriner in the Masonic Order, and an Elk

ALBERT F. RAHM

THE tendency in modern business affairs is toward the employment of the young man.

The reason for this is not difficult to understand. The purchase price of a man's energy is the medium of exchange, passing from the man who wants something done to the man who can do it, and the sober, industrious young man can usually deliver the goods. Endless energy, coupled with the originality of youth, you have a combination that is worth its purchase price. However, these attributes do not belong to a large class of American youths, as this country is full of "cane suckers" and "mollycoddles," and the stamnia possessed by our forefathers is a rare qualification of to-day's youths. Rahm is the German for cream, and Albert F. Rahm's record is proof that he is not skimmed milk. He was born in Evansville and has never regretted it. His birth occurred on Jan. 29th, 1879. He entered public and then high school. He left high school to enter the employ of R. G. Dunn, as messenger boy when he was 16 years old, and has been in the employ of the same company ever since, being promoted from time to time. He worked in Evansville about six years, and then went to Louisville and held a position as traveling reporter. In 1902 he went to Chicago as an employe of the same company, where he remained one year, and then to Davenport, Iowa, until Jan. 1st, 1906, at which time he was given the management of the office at Paducah, Kentucky. On Jan. 1st, 1907, he came back to Evansville as manager of the R. G. Dunn office in this city. Mr. Rahm is a collector of stamps, and does some fine work as an amateur photographer.

JAMES RUSSEL BRANNEN

DID you ever stop to think what a strenuous life the manager of a theatre must lead? No? Well, just stop a minute and think. In the first place, he must adapt himself to the whims of unreasonable patrons who demand a front row seat, notwithstanding every seat is sold, or insist on a rail roost somewhere on the side wall when the "standing room only" sign is displayed. Then he is, by many patrons held personally responsible for the badness of every production, while the pictures get credit for all the commendable features. He must be able to deal out suave talk to pleaders for "comps," who base their claims on every sort of ground, from the fact that their mothers were acquainted with Edison's third cousin, down to the claim that they are chore boys in newspaper offices. And all this must be done just right or the house and the manager become unpopular. In spite of all these trials and tribulations Mr. Brannen always looks happy. He was born in Bellaire, Ohio, Oct. 12, 1882. School days over he went to work in a Dry Goods Store in Bellaire. He was 16 years old at that time; 1902 finds him at Liverpool, as decorator in a pottery. He remained there for some time and then came to Evansville and opened what is known as the Theatorium with Mr. West as partner. To the firm of Brannen & West must be given the credit for starting the first Theatorium, and while it was not a success in the beginning, it is now doing a splendid business. Mr. Brannen recently purchased the interest of Mr. West, and has remodeled and redecorated the place, making it one of the most beautiful houses of the kind, in the State. Mr. Brannen is an Elk, and a great mixer.

A. J. SCHLAEPFER

Of the men living in Evansville, few take the deep interest and possess the extensive knowledge of the art of amateur photography as Mr. Schlaepfer. He is a close student of both orthodox and revolutionary photographic art, being perfectly familiar with the work of the secessionists, commonly known as the school of impressionists. He has followed closely the magnificent results accomplished by this school, and is an ardent believer in this, the only real art in the world of mechanical reproduction. From the birth of this school in America, he has kept in close touch with the work of all its great pioneers. Stieglitz, White, Steichen and Toepfert, are the leaders of this cult in this country, and Mr. Schlaepfer knows all they have been doing from the start, and has himself accomplished some very good things. Mr. Schlaepfer is purely an Evansville product. He was born here on July 12, 1868. After leaving the public school he attended the Philadelphia College of Pharmacy, graduating therefrom in 1888. He came back to Evansville and entered his present store, then owned by his late father, and of which he is now sole owner. Mr. Schlaepfer is a lover of bowling, and indulges in this sport in his leisure moments.

C. E. *and* L. B. FINKE

C. E. Finke was born in Evansville, September 13, 1867. As a child he, with his parents, moved to Huntingburgh, where his early life was spent in the schoolroom and doing the things that the average boy loves to do. After leaving school he worked for the Southern News Company for a time, and at the age of twenty came to Evansville. His first job here was as a canvasser for a bed renovator. During the ensuing eleven years he was employed by the People's Outfitting Company, during the greater share of which time he was manager of the West Side branch, known as the Union Furniture Co. In 1898 he opened a second-hand store on Fourth street, where he is located at present. Mr. Finke is a great church worker, being a member of the German M. E. Church, and is one of its trustees. He is also a trustee of the Deaconess Hospital, is a Modern Woodman and belongs to the Royal Arcanum. He is married, and the proud father of three children. Mr. L. B. Finke was born in Huntingburgh September 6, 1879, at which place he was raised and attended school. After school and during vacations he devoted his time to soliciting. At fifteen he came to Evansville and became the traveling representative for the Lockyear Business College, which position he held for about three years. Next he became assistant superintendent for the International Correspondence School, of Scranton, in which capacity he remained for some time, after which he entered the furniture store of C. E. & L. B. Finke. He is an ardent worker in the Central M. E. Church, being the superintendent of its Sunday school. He is a Modern Woodman and is married and has one child.

The two brothers, C. E. & L. B. Finke, have recently organized and incorporated the Finke Furniture Company, of which C. E. Finke is President and L. B. Finke Secretary-Treasurer. They are both lovers of hunting and fishing.

CHAS. F. HEILMAN

CHAS. F. Heilman, a successful business man and enterprising citizen of Evansville, was born in this city in 1872, being the youngest child of the late William Heilman and Mary Jenner Heilman. His father, who was one of Evansville's loyal citizens, was prominently identified with the business and manufacturing interests of the city, and was actively interested in politics, being the first Republican to represent in Congress, the First Congressional District of Indiana. Mr. Heilman obtained the rudiments of his education in the common schools of this city, afterwards going abroad to enter a private school, where he completed his studies. He is now President of the Evansville Cotton Manufacturing Company, which mill employs seven or eight hundred people and is equipped as well as any institution of its kind in the State. Mr. Heilman is interested in all public affairs and can be depended upon to answer every call, where the future of Evansville is at stake. On January 9th, 1904, he was married to Miss Lottie Willis, of Mount Vernon, Ind., and to their union three children have been born, all of whom are living. Mr. Heilman resides in the family's old homestead, No. 1003 First Avenue. He is a whole-souled fellow, and well liked.

GEORGE ANDREAE

IF YOU take the map of Ohio and put your finger on a city in the extreme southern portion, it will cover the place where George Andreae made tracks in the sand with his "'ittle tootsies," and manufactured mud pies when he was in kilts, and earlier. In those days he didn't take nearly the interest in footwear that he does now. Even when he got to be quite a lad he followed the example of the poor benighted Hindoo, who continued to let his skin do in place of boots or shoes. But there came a time when things took upon themselves a change, and the boy began to take on airs by pulling on a pair of cowhides, and later some dainty specimens of congress shoes. From that time since he has kept up with the styles. Mr. Andreae was born in Cincinnati, Ohio, one fine spring day in May, 1856. He went to public school and acquired an education. His father was a shoemaker, and with him the boy worked for some time. He then entered a retail shoe store in the capacity of clerk, and then a shoe factory, where he spent some time. In 1884 he entered the shoe manufacturing business in Evansville, and in 1888 opened his present store, having been in that location ever since. Mr. Andreae knows the shoe business thoroughly, and you will surely have a fit if you buy your shoes at his store. He is a member of the Liederkranz and Maennerchor Societies, and is a member of the Knights of Pythias.

E. LATHROP

IF YOU will agree not to throw anything at us, and if you feel like it, smile, we will tell you a little joke we heard once about the Garden of Eden. This is it: Question—Why did God make Eve? Answer—For Adams Express Company. Silly, isn't it? And it doesn't even apply to the company represented by the subject of this sketch, Mr. Lathrop, but it was too good to keep. As a take and give institution, the American Express Company is one of the largest in the world. Unless you are on the inside, you could have no conception of the vast number of packages they handle daily, right here in Evansville. Mr. Lathrop is capable of managing all this, however, so things run smoothly in this office. He was born in Mendota, Ill., on July 30, 1857. He attended the public school for a time, and at twelve years of age began his long career with the express company. His first job was driving a wagon. He did not remain in that position very long, however, as his good qualities and hustling abilities soon earned for him a promotion, and he has since that time gone through the whole line of service. He came to Evansville in 1898 as agent of the American Express Co., and has lived here ever since. He is a lover of baseball and has five very interesting children.

CHARLES RANDALL

A MAN who persistantly takes things is not necessarily a kleptomaniac. Charles Randall is taking things daily, and never gets into trouble. He knows how to take. He was born in Savannah, Georgia, Sept. 17, 1884, but never did anything else there to speak of. Next we find him as a bright boy graduate, leaving the high school at Atlanta, Georgia. At 15 he entered his father's studio to learn the art of photography, and shortly after was mean enough to become a competitor of his father's in the same city. Mr. Randall is devoting his life to the promotion of a most excellent idea which has controlled his efforts since he first became interested in the photographic art. That endeavor is simply to assist in elevating photography to the place it deserves among the fine arts. He came to Evansville three years ago, and formed a partnership with Mr. Paine, and the photographic studio of Randall and Paine was opened, and it is one of the best equipped studios in Evansville, having an aristo light of 5,000 candle power, under which an exposure can be made in one second, either day or night. Mr. Randall is staff artist on the Journal-News.

J. BERTELSEN

ONE day Mr. Bertelsen was on board an ocean liner bound from Denmark to America. He hadn't been over there on a visit: he was born there and was coming to America, having decided to cast his lot in the land of the free. At that time the grocery-man-to-be was 19 years old. That was 39 years ago. Figure out his age, if you care to. He came to Evansville, and at 22, started in the butcher business, and sometime later built his present location. Someone has given this definition: "A mine is a hole in the ground owned by a liar." Now, this isn't so at all, and we can prove it. Mr. Bertelsen is interested in six mines, and we know he is the personification of truth. He is President of the Morning Hour Mine, and is the largest stockholder in same. It now pays 10 per cent. per month. He is also a stockholder in the Croesus, Express, and Evansville, holding the position of Director in all of these mines. The Alice of Old Vincennes is another which claims his interest. These are all lead and zinc mines, and are located near Joplin, Mo., and Webb City, known as the Joplin district. Mr. Bertelsen is located at 200 Mulberry Street, where he, with his son, conducts one of the finest groceries in Evansville. Their stock is complete, and the meat department is supplied daily. Mr. Bertelsen is universally liked and is one of Evansville's progressive business men.

WILLIAM A. KOCH

A SELF-MADE man who has reason to be proud of the job is rather a rare proposition. Most men who boast of being self-made would have displayed good judgment had they let the contract. Many men believe that the accumulation of coin by fair means or foul is proof of native ability, while it is only the evidence of an utter lack of moral manhood. The man who's coin will stand the searchlight of honest investigation and who has done things of use to human society is worthy of the praise of honest men. Take Mr. Koch for example. He has an enviable record. He was born in Evansville on March 7, 1862. After leaving school he entered his father's store and learned the tinner's trade, afterward becoming partner in the business, which firm is now known as the Koch Stove and Hardware Co., located corner Third avenue and Pennsylvania street. While learning his trade he was taking violin lessons, and at twelve became the leader of an orchestra, which leadership he held until he was twenty-two. Mr. Koch established the Crescent Cycle Co., which is located at 208 Main street. In 1901 he became associated with the Metal Bed Company as secretary and treasurer, which position he still holds. Last May he became affiliated with the Metal Furniture Company as treasurer and manager. He is also a director of the Mercantile Trust & Savings Co., and of the Mercantile Bank. Mr. Koch is president of the Evansville Furniture Manufacturing Association, and is interested in many other enterprises in this city. He is a member of the Elks and Knights of Pythias. He has traveled extensively.

LOWRY BERTELSEN

THE young man in this picture who is about to make a strike is one of the most popular young fellows in Evansville. Everybody knows him, and everybody likes him. As a lover of baseball, football, bowling and athletics, he has no peer in town. As a bowler he has an enviable record, and there are but few better in the State. In spite of the fact that he devotes much of his leisure time to these sports, he is a splendid business man and is an active member of the firm of J. Bertelsen & Son, 200 Mulberry street. There you will find one of the most up-to-date groceries in Evansville. They carry a full line of meats, groceries and produce, and always the very best. They cater to a high class trade, and always please their customers. Mr. Lowry Bertelsen was born in the fall of 1874, September 15. He received his education in the public schools of this city, and later attended Hornbrook's Classical School. In January, 1901, he entered his present business. Mr. Bertelsen is prominent in lodge circles, being a member of Reed Lodge and La Vallette Commandery, Knights Templar, and he is also a member of the Elks. He is a hale fellow well met, and one of the most popular young business men in Evansville.

MRS. MAY CRAWLEY

THERE is a widespread belief that women are crowding men out of what is commonly supposed to be the positions men are divinely ordained to fill. No thinking person could conceive of a greater fallacy. Men began the crowding process centuries ago. Do you remember the old-fashioned churn, and how our grandmothers stood by its side, working the dasher up and down in tiresome monotony? Men do the churning now, in vast creameries, well equipped with modern machinery. Take a look at your old spinning wheel, treasured as an heirloom, bedecked with ribbons. We have substituted the mighty factory operated by men, for the spinning wheel, and the old hand-loom and hundreds of other things we might mention the use of which men have usurped. Men have robbed women of their old forms of employment, so they have been compelled to enter the field commonly supposed to belong to men, or starve. Mrs. May Crawley has had the courage to refuse to starve, and has become an Optician. She was born in Mason City, Iowa. After leaving public school at 15, she taught school for two years, and then married. Twenty-four years ago she moved to Mt. Carmel. In 1901 she entered the St. Louis Optical College, from which she graduated with high honors. The following year she established herself in practice in Mt. Carmel. She came to Evansville recently, and has been very successful, also has a large practice in Princeton.

WILLIAM HUDDY

THE advance agents of prosperity are the men with initiative. One doer of the new, is worth a hundred repeaters. The man who comes into a city, and can simplify the doing of its work, makes possible the preservation of human energy, and is worthy of a prominent place in "Who is Who." An ounce of invention is worth a pound of stagnation, so let us all give three cheers for Mr. Huddy and his Auto Package Delivery. We predict that the cumbersome method now in vogue, when a merchant will drive to 12023, One Million and Forty-Sixth Street, with five cents worth of something, will give way to a saner method. William Huddy is a native of Kentucky. He was born in 1865. His boyhood days were spent in a small town—going to school and working in the grocery and livery business. Thrown absolutely on his own resources at the age of ten, owing to the fact that both his parents died when he was that old, he is in every sense of the word a self-made man. At 21 he became cashier in the English Kitchen Restaurant in Louisville, Kentucky. He came to Evansville in 1887, and worked as a solicitor for some time, after which he engaged in the restaurant business for several years. In 1906 he became President of the Crescent Cycle Co. and is now owner and manager of the Riverside Theatorium, and is also running the Auto Package Delivery.

JOHN M. FUNKE

JOHN M. FUNKE is one of the trinity of brothers who are among Evansville's most successful business men. We learn from statisticians that 98 per cent. of the business men fail, so we know that when a man plays the game which is a fifty to one shot that he will lose, that he has displayed the business capacity possessed by but two men out of every hundred. A city's record cannot be told in terms of sheriff's sales and assignments, so one business running is worth a thousand in the hands of the receiver. The prosperity of a community depends upon the purchasing power of the working class, therefore, when toilers are busy at good wages the city thrives. The subject of this sketch is sitting upon what is supposed to be a bale of strawboard. If those who know the appearance of strawboard decide that this does not look like it, we have but to remind them that the artist who drew this picture doesn't know the difference between straw-board and a load of hay. Mr. Funke, however, knows all about it. He is purely an Evansville man. He was born here and received his education in this city, and has grown up in his present business. In 1904 he organized and built the Mt. Vernon Strawboard Company, at Mt. Vernon, Ind. Mr. Funke is president of the Commercial Bank, which he organized March 10, 1906. He has a fine family and resides at 515 East Franklin street.

HENRY W. KAMMAN

THERE is no hoodoo attached to the number 13. Henry Kamman is a living example of this assertion. He was born on the 13th of April, thirty-three years ago. This was at Holland, Dubois county, Ind. When he was two years of age his parents moved on a farm, about three miles south of Holland, where he spent his boyhood days. Like many of our most brilliant lawyers, he attended common school in the winter and worked on the farm in the summer. At twenty he became a Hoosier schoolmaster, and taught the boys and girls of Warrick and Posey counties how to mind their P's and Q's after they had learned their A, B, C's. He then took a course at the Indiana State Normal at Terre Haute, and at the Indiana University at Bloomington, graduating from the latter place in 1900 with the degree of L.L. B. The same year he was admitted to the Supreme Court and Federal Court. He has been established in the practice of law in Evansville since September, 1900. His offices are located at 25 Upper Fourth street, and has an extensive practice in Vanderburg, Warrick and Posey counties. Mr. Kamman is unassuming, upright and strictly honest in all his dealings, to which his clients will testify. He makes a specialty of personal injury and insurance cases. He is of German parentage, and speaks, reads and writes the German language fluently.. Mr. Kamman was married on the "13th," and many other important events of his life have happened on the 13th. He is inclined to think it a lucky number, rather than unlucky. He has a happy family—a boy of five and a girl of nine months.

HERMAM GLASS

A FEW years ago the bicycle was considered a luxury. It was used merely in leisure hours and for recreative purposes. We remember seeing a picture in Puck of a hod carrier riding a bicycle to his work, carrying a hod on his shoulder. This and other similar sights are so numerous to-day that no comment is excited. Until the flying machine comes into almost universal use, the bicycle will be the means of locomotion for the common people.

There has been no time in the history of the bicycle industry when so few people with wheels in their heads, have purchased wheels to ride. The simpering girl, the frivolous wife and the cane suckers have changed the bicycle uniform for the sailor hat and the yacht cap. A man in the wheel business to-day can retain his self-respect, knowing that none are riding to the divorce courts, or to destruction. Mr. Herman Glass, the father and guardian of the famous St. George wheel, has a place of business at 509-511-513 East Pennsylvania Street. He was born in Evansville June 5, 1859, but spent the early part of his life in Henderson, Kentucky. He was educated in the public school there, and at 18 returned to Evansville. He was employed at Voges & Kreipke's feed store for a time, and then went on the road as tobacco salesman for Herman Fendrich, holding this position for five years. He then engaged in the cigar and tobacco business, manufacturing and jobbing. In 1898 he opened his present store, dealing in Automobiles, Motocycles and Bicycles.

J. R. MITCHELL, D. V. S.

THIS is rather a large man you see here, isn't he? Well, by the time we get through telling about him, you will agree with the conception the artist has displayed in this drawing. He was born in Princeton, Ind., January 21, 1871. He is the son of the Honorable Robert Mitchell. Much of his early life was spent in public and high school, and for a time he attended college in Canada. At seventeen he entered the American Veterinary College, from which he graduated with honors, and after this was associated with Dr. M. E. Knowles, State Veterinarian, "Now State Veterinarian of Montana." Next Dr. Mitchell was appointed Federal Meat Inspector, and was the pioneer of the work in this State, as he was the first inspector in Indiana. He was then transferred to Chicago, in which city he had charge of Swift's export house. In 1892 he came to Evansville and opened an office at 121 Locust street, and practiced there for the ensuing two years, and then opened a hospital. He is now located at 600-10 Upper Third street, where he has the finest hospital in the Middle West. It is the only hospital, human or veterinary, which maintains its own ambulance, and is equipped with every known device used in the treatment of domestic animals.

GUS A. NONWEILER

A MAN who was born and reared and has lived his whole life in a city can truly be called a native. Mr. Nonweiler was inducted into the joys and tribulations of this world in this city on August 27, 1872, and in the past thirty-five years he has not complained about Evansville as a place in which to live. After leaving public and high schools, he entered the Evansville Commercial College for the purpose of learning bookkeeping and stenography. He graduated therefrom in 1888, and accepted a position with Wm. Field & Co., commission merchants on Water street. He remained there one year, and then resigned to take a better position as bookkeeper on the mail line wharfboat, with J. W. Ashby & Co., with whom he remained until June 3, 1889. At that time he became affiliated with the Evansville Furniture Company, where he at present has entire charge of their mammoth manufacturing and jobbing business. Mr. Nonweiler began at the bottom, and through his native ability, hustling qualities and hard work has come out on top, being Vice-President of the aforementioned company. The Evansville Furniture Company Manufactures medium and high-grade furniture, and is doing an extensive business.

AARON HORN

MR. HORN was born in Germany. When he was four years old his family left Mother Earth's headquarters of flaxen-haired, red-cheeked girls and sturdy boys, musicians and scientists, and came to America. While Mr. Horn isn't at all put out because they brought him to this land of the free and the home of the brave, he does sometime wish they had waited awhile. Just think! How'd you like to be born in the land of beautiful scenery, fine parks, numerous soldiers, the Rhine and the Kaiser, and then have your folks take you five thousand miles away before you were hardly old enough to sit up and notice things? But then, what's the use of regretting? It was in 1886 that Mr. Horn came to America. During the early part of his life he attended public school, and at fifteen entered commercial life in the capacity of clerk in his father's store. He afterward became a partner in the business, and at present they are located at 507 Main street. Though a very young man, he is looked upon as one of the keenest, shrewdest young business men in the city. His father's business interests in Evansville are very large, and Mr. Horn is kept extremely busy. They have a very fine store carrying the largest stock of its kind in the city.

J. R. ELDERFIELD

MR. Elderfield was born in Vanderburgh County, Ind., in 1844. His boyhood days were spent on a farm. When war was declared between the states in 1861, at the age of 17, he enlisted in Company F, 60th Ind. Volunteer Infantry. After participating in many of the important battles in the South, and nearly 3½ years of service in defense of the stars and stripes, he returned to his native county. He remained on the farm for two years, and then moved to Evansville. He learned the cabinet and wood working machine trade. After mastering the trade in every detail, he was soon elevated to the responsible position of General Superintendent. He has also held many important and responsible positions, as manager of some of the large Furniture plants throughout the country. In 1886 Mr. Elderfield abandoned the furniture business and went on the road as traveling salesman, selling wood working machinery, covering all states in the South and Middle West. About three years ago, when the enterprising firm of Laib Co., of Louisville, Ky., decided to open a branch store in Evansville, he was offered the general management of their branch. He accepted this responsible position and has held it ever since. Mr. Elderfield has a beautiful country home called Idlewild, 4½ miles from Main Street, on the Upper Mt. Vernon Road, where he expects to remain the balance of his days.

CHRIS. HEWIG

EVANSVILLE was the birthplace of Mr. Hewig. This event occurred on October 15, 1866. A man's interest in his business, nine times out of ten, is purely a derived interest. Mr. Hewig has not toiled, worried and strained because he loved to toil, worry and strain, but because he wished to make money and achieve an honorable position among his fellows. His business is a means to this end. His interest is not immediate, but derived. There are two kinds of interests that the human mind is capable of feeling. One is what psychologists call an immediate interest; the other is known as a derived interest. Mr. Hewig is a splendid business man, far seeing, always on the square, and with a love of the game for what it will bring. He entered business here in 1893, and at present is the owner of a very fine jewelry store. He had an ambition to take an active interest in civic affairs of the city, and was induced to run for Council on two occasions. Mr. Hewig is a member of the Elks, and is Exalted Ruler of that order. He is also Supreme Guardian of the Knights of Honor, having held this office for the past nine years. Once in a great while Mr. Hewig goes to see a game of baseball.

ELI D. MILLER

FREQUENTLY poverty is a blessing in disguise. The rich man's son does not inherit the necessity to enter the practical business world, as a youth, and is hampered in after years by the fact that he is of the kid glove variety. You cannot dig deep with a silver spoon, so the poor boy goes after things with mud hooks. Eli D. Miller was compelled to leave the world of books at a very tender age, and enter the precincts of the buzz of the saw, and the benediction of the six o'clock factory whistle. Born in Evansville at the close of the civil war, he spent the first nine years of his life in the way common to most boys, and at nine took up the trade of the wood-worker, and having finished that, decided he ought to know something about engineering, at which occupation he worked for a time, and then became interested in wood-working machinery. Next came the cabinet maker's trade, which he followed long enough to make him a proficient cabinet maker. Deciding that the occupation of a furniture manufacturer required a knowledge of salesmanship as well, he spent some time as a furniture salesman. With a thorough knowledge of every branch of the business he, at the age of 35, became a manufacturer of high grade folding beds, and is now president and general manager of the firm of Eli D. Miller & Co. Also has a fine retail store on the corner of Franklin and Main Streets, this city.

R. R. SMITH

A MAN with a Waterbury watch and the barber's itch isn't as busy as R. R. Smith, the hustling general manager of the Evansville Street Railway, and the Princeton Interurban. You talk about your busy men: from the complaint of an irate woman about the loss of a maternity pin to the settling of a strike, is a long jump, but you ought to know of all the little things in between. About the time that Mr. Smith left the half-fare age of his life, he began to take an interest in the street railway business. He is a Massachusetts man, having begun this incarnation in that state. He attended successively the following institutions of learning: Public, Preparatory and Polytechnic, and in 1898 became manager of what was called the Wooster-Marlboro road. He then went to Canada for an American company, and took charge of a road in the Province of Quebec, and then for a time took charge of the Rhode Island Suburban road in Rhode Island. He next became general superintendent for the Interstate Consolidated Street Railway, and also the Pawtucket Street railway—two separate companies. These properties were purchased by the Rhode Island Co., after which he also took charge of the Providence system. He came to Evansville last September. He is a bachelor, a great lover of baseball and hunting.

FRANK LOHOFF

COMING to America on the same ship, were an Irishman and a Dutchman. A heated discussion terminated in a fight. The Dutchman succeeded in giving the Irishman a good thrashing. Three weeks after they landed, the Irishman found revenge by arresting the Dutchman for keeping open on Sunday. If you don't see the point, call Remy over the 'phone, and console him, as he doesn't see it either. While the Irish get on to the police force, and the Germans into the saloon business, you seldom find a German who has been on the police force, as well as in the saloon business. Mr. Lohoff came from Germany in 1858, when he was but ten years old. He secured a job in a furniture factory in Evansville, and made good for six years. His next position was at the stock yards as yard master where he remained for five years. After that he tried being policeman, and while on the police force he married, and engaged in the restaurant and saloon business. In 1887, Mr. Lohoff organized the Schulte-Lohoff Company, forming a partnership with Mr. Schulte. They employed about 15 or 20 men at that time. Ten years later, in 1897, the company was reorganized as The Evansville Tool Works, with Mr. Lohoff as stockholder and General Manager. They now have a fine building equipped with the most modern and up-to-date machinery and appliances, employing 175 men. Mr. Lohoff is a director of The West Side Bank, and of the West Side Building & Loan Association. He is an active and prominent worker in the Knights of Columbus.

WM. D. INGLE

IT is not difficult to picture a man hustling to attain a successful career, if back of it is the need to solve the bread and butter problem. A man who works because he thinks he must, is worthy of credit, but the man who takes off his coat, with the determination to help do the world's work when not actuated by the force of hunger, is worthy of both praise and respect. Mr. Wm. D. Ingle's father is President and Treasurer, his brother is Secretary, while he himself is Superintendent of the Ingle Coal Company, and observation leads us to believe that under such circumstances the average young man would insist upon leading a parasitic life. Mr. Ingle began life in Oakland City, Indiana, in 1882. He attended school there, then Louisville High School. In 1899 he entered the Rose Polytechnic School of Terre Haute. After leaving school, he entered the employ of the St. Louis Transit Company as designer in the Master Mechanic's office. In 1904 Mr. Ingle came to Evansville as Superintendent of the Ingle Coal Co. His father and brother are still living in Oakland City. During leisure moments, Mr. Ingle can usually be found, either in a sail boat, or on a Tennis Court, as he is very fond of both sports. Although this city has been his home but a few years, he is well known, and has made many friends.

HARRY A. GOEKE

TO those familiar with the business men of this city, these features will appear perfectly natural.

Harry Goeke—who does not know Goeke—one of our most responsible retail grocers, located at 602 Upper Fourth Street. Harry lays claim to more things than one which might have contributed to his successful career. He thinks that one of the most important things which have yet happened to him, occurred on September the 4th, 1878.. Upon this occasion he made his advent into the infant society of Evansville and is proud to say that he has since that time resided continuously in this city. He has proven a public benefactor from the fact that it was he who first introduced sterilized bottle milk into common use in this city. Harry's business career started as a laundry man and while thus engaged he always had his wash on the line early and had a long list of satisfied patrons. He graduated from the city high school and in after years took up a course in matrimony, in which he, with the lady of his choice, are progressing nicely. When you want what you want call Harry Goeke and tell him what you want and you'll not get what you don't want.

CHAS. V. GOTTMAN

MR. GOTTMAN was born in Evansville and doesn't show the least sign of being sorry; in fact, he says he believes that to be born in Evansville is half the battle. He had the advantage of a very good education when a boy, as he received his educational training at St. Mary's School. For thoroughness in the teaching of the rudiments of learning this school is second to none, so Mr. Gottman entered life well equipped and painstaking. Twenty-four years ago he entered business, and has been a very active, conscientious, hard-working business man. There is no druggist in the city who is more cautious and careful in filling prescriptions than Mr. Gottman. His store is located at the corner of Main and Seventh street, where can be found a very fine line of drugs, medicines, chemicals, toilet goods, surgical dressing, etc. It is one of the best equipped stores in the city, being located in the heart of the business section of Evansville. Probably no man in the city has watched the growth of Evansville with as much pride and astonishment as Mr. Gottman. He can remember the city when it was but an overgrown village, and to him it seems but a day in which it miraculously grew into a city.

~~HARRY~~ Henry A. WIMBERG

MR. Wimberg is a graduate of the Wahl-Henius Institute of Fermentology. Fermentology! Wouldn't that send you to an encyclopedia? Let us consult Noah, just for fun. We find the word is derived from ferment, which means "tumult," "agitation," "to work," to "be active or excited." All of these, but the "to work" will define the condition of the man who too freely imbibes. But though Mr. Wimberg is a graduate of this school, we found him neither excited nor agitated, but just active. In fact, activity is one of his characteristics. This is why, though born with a silver spoon in his mouth, he is making a success of life, and is destined to be one of the foremost business men in the city. He is a native of Evansville, having occurred here some time in June, 1877. He attended Parochial School, afterwards taking a course at Jasper College. He then entered his father's brewery, and learned the engineering trade, after which he went to Notre Dame University. He came back home and again entered his father's brewery, beginning in the boiler room, and working through every department of the brewery business. He also took a course in the American Brewing Academy. Upon coming back to Evansville he became superintendent and brewmaster at his father's brewery and is serving in that capacity at the present time. Mr. Wimberg is a bachelor—still on the market, and is considered a good catch.

S. L. ADLER

MR. S. L. Adler is a congenial soul without being guilty of wearing the smile that won't come off, in fact he detests the type of hotel man who is always immersed in obsequiousness. Believing that the traveling public as well as local patrons expect something substantial in return for money spent, he has built up a reputation as a man who can deliver the goods, either in fine sleeping rooms and good beds, in the dining room or in the buffet. The traveling public in this part of the state make a special effort to come to Evansville to spend Sunday, because of the accommodations enjoyed at the Acme Hotel. Mr. Adler is an Evansville product. He went through the public schools and graduated therefrom. For almost two years he was train boy on the E. & T. H. He was collector for Dr. J. W. Irwin for some time, after which he was employed at the Miller shoe house. He next tried the road, traveling for The Henry Stoltz Furniture Company. He was then appointed Deputy Revenue Collector, under President McKinley, in which capacity he served for four years. At the expiration of that time, he reopened the Acme Hotel, remodeling it from cellar to attic. This was six years ago. Mr. Adler is prominent in lodge circles, and socially he is popular everywhere.

E. K. ASHBY

ONE day a few years a go, the quiet, peaceable inhabitants of the City of Evansville were thrown into a state of the wildest excitement and consternation. The cause of it all was the appearance of strange being on the street. One small boy who beheld it, burst in the door of his home, where he sought refuge, exclaiming breathlessly: "Ma, Ma! I've just seen the devil! He was riding on four wheels with a box on it, and there was nothing' pushin' it, nor nothin' pullin' it." But it wasn't his Satanic Majesty at all. It was Mr. Ashby in the first automobile ever owned in Evansville. He has owned seven since that time. Mr. Ashby was born one cold winter day in December, in 1871. This event occurred in Evansville. Upon leaving public school, he attended the Southern Kentucky College. At the age of 20 he started in the commission business in this city. And then in 1896 he entered the bicycle business in the Lahr & Bacon building on Main Street. He remained there one year, then moved to Upper Second street. At the expiration of three years he moved to his present location, No. 212 Main Street, where he has been for the past six years. Mr. Ashby was at one time general manager of the E. R. Thomas Motor Co., at Buffalo, N. Y. He resided in Buffalo during that period. "Everything for Home," is the motto of his place of business.

GUS B. MANN

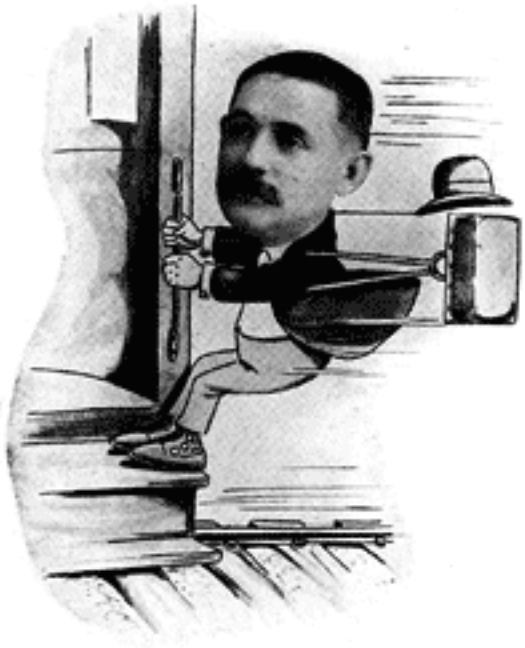
THIS is a **Mann** counting money. Now if this is all that could be said about him, there would be no reason for writing this. Let us tell you two things about him that are commonly known by nearly everyone. First, he has the reputation of being the most rapid counter of money in the city; second, he probably handles more money than the cashier of any other business establishment in Evansville. The reason Mr. Mann has so many friends is because he is a mighty good fellow, and **reliable**. Think of it! He has been with the F. W. Cook Brewing Co. for nearly a quarter of a century. Can you guess the total amount of cash he has handled in that time? We have no inside information, but we'll wager that it is a very large sum. He was born in Jasper, Ind., and came to Evansville when but a boy. He attended public school and graduated from high school. When he was a young lad he somehow got a notion fixed in his mind that it wasn't a good thing to tell whoppers or steal. He reasoned in a youthful but sturdy way that if he didn't dare to do right and dare to be true he never would amount to much. He saw other boys who didn't dare to do right, and observed that they were bad boys. So, while the other boys ran away from school to go fishing, he took home his reward-of-merit card. And what has been the result? For twenty-five years Mr. Mann has held an honorable position with the F. W. Cook Brewing Co., fourteen of which he has been cashier. Mr. Mann is married and has a very interesting family of four children.

DeWITT Q. CHAPPELL

MR. CHAPPELL was born on a farm in Pike County, Ind. His grandfather was born in a fort near what is now Petersburg, Ind. The family has lived in Indiana for more than a century. Mr. Chappell is a thorough Hoosier, and proud of it. His education began in the county district schools, and after going through high school he entered the State University. He fashioned his own course in the schools, from the primitive ungraded country schools, on through his higher and professional education. During the vacations he worked on his father's farm. This old homestead he has since purchased, more on account of sentiment than of profit. From the age of sixteen he has manfully fought his own way in life's warfare, and owes his success to his indomitable will and courage. He has always stood on the *rock of self-reliance*, with a steadfast eye on the *star of success*. His earliest ambition was to be a "lawyer," and when a boy would go to the county seat town and spend his time while there listening to the trial of causes. He taught school for some time, beginning when he was sixteen and being frequently taken for one of the pupils on account of his youthful appearance. From the time he engaged in the practice of his profession he has been very successful. In the early part of his professional life he was largely engaged in the practice of criminal law, almost always on the defense. He has been retained as counsel in some of the most noted criminal cases in the State. Mr. Chappell has been engaged in the practice of law in Evansville since 1886. He is counsel for a number of companies and business associations, and has been entrusted with their legal affairs in a number of States in the Union, thereby coming in contact with some of the ablest lawyers in the country. His zeal, loyalty and fidelity to his clients and their interests is one of his pronounced characteristics. This, with close application and natural abilities, has brought him a clientage of which he is justly proud. As a trial lawyer and legal advocate he ranks high. In many cases he has espoused the cause of the poor and unfortunate, and has not only prosecuted their cause as legal counsel, but furnished the necessary expense money to obtain their rights. He never quits or surrenders in a just cause. Mr. Chappell is an optimist and takes great interest in the development and advancement of his country. To him Hope is the mainspring of the human heart. Mr. Chappell is the possessor of one of the finest private law libraries in the city.

ADOLPH B. SCHMIDT

NO, MR. SCHMIDT is not trying to escape the clutch of an officer; he is merely running to catch a train, not because he wishes to get out of Evansville, but because he is anxious to get into some other city. He has been known to work in the office until a minute and a half before train time and not miss it. His favorite way of mounting a coach is portrayed in this cartoon. He invariably catches the end of the train that leaves the depot last. Mr. Schmidt is a very busy man. He has charge of the department of traveling salesmen of the F. W. Cook Brewing Company. Mr. Schmidt came into this world of joy and woe in Cincinnati, Ohio, on October 23, 1860. He was but five years old when his parents brought him to Evansville, and he has never regretted their choice of the city which was to be his future home. Like most boys, he attended school in the winter and went fishing in the summer time. School days over, he entered the commercial world, engaging in the brewing business before he reached his majority. He has been in the business continuously since that time. In 1886 he became associated with the F. W. Cook Brewing Company, where he is at the head of the traveling men's department, all business connected with this department coming under his direct supervision. Although a very busy man, he is not too much engaged to greet his friends with a smile and a hearty handshake. Mr. Schmidt is a good business man as well as a good citizen.



JACOB MAYER

JACOB Mayer, one of Evansville's prominent German citizens, was born in Rhenish, Bavaria. His father was a restaurant proprietor at Rheinfolz, and Jacob was born at that place on Jan. 8, 1850. He obtained his education there and upon leaving school he learned to bake, under the direction of his father, who also owned a bakery. When he was 18 he decided to come to America, having heard all about money growing on trees, and greenbacks scattered over our landscape. Upon his arrival he quickly discovered that he had been sadly misinformed, but this did not discourage him in the least, and he came to Evansville and sarted to work at once with the determination to make good and he has succeeded. He was employed as a baker for the first ten years of his life in Evansville, at the end of which time he started in business for himself, opening a bakery on Second avenue and Ohio street. He also became the owner and manager of a plant for the manufacture of carbonated waters. He managed both places successfully. Mr. Mayer then opened the "Pavilion" saloon and restaurant, which is one of the most popular resorts for the better class of citizens in this city. The business increased to such an extent that he was compelled to give up his bakery and carbonated water plant and devote his whole time and attention to the cafe. In 1897 he was elected Councilman-at-Large, by a very large majority, and his service gained for him a re-election to that office. Mr. Mayer is a Mason, and is a member of the Elks. In business circles he is well liked, and as a citizen is held in the highest esteem.

G. MICHAEL DAUSSMAN

IT IS not a difficult matter to inherit an estate and keep it intact. The world is full of hair-brained snobs who have succeeded in doing this. Nor yet does it prove one the possessor of intellect if by chance a fortune has been accumulated. The professional wanderer with a limited amount of gray matter has been known to tumble onto the richest kind of a gold mine. The man to whom a city or a nation owes respect and a debt of gratitude is the man who helps to build a material civilization. Such a man is Mr. Daussman.

In the accompanying cartoon you see him indulging in his favorite pastime. It is a well-earned recreation and rest. Mr. Daussman is a native of Germany and was born in 1847. He came with his parents to America, and when he was eight years old they moved to Evansville. He obtained his education in the public schools of this city, and in 1866, when he was nineteen years old, he became associated with the F. W. Cook Brewing Co. He has been connected with the company for almost half a century, a record which needs no comment. He is now Secretary-Treasurer of the concern. Mr. Daussman is one of those quiet, unostentatious factors in the development of a community whose accomplishments are the result of a careful survey of present conditions and the promise of the future. He is one of Evansville's valuable citizens. He is a lover of home and has a fine family.

JOHN H. OSBORN

JOHN H. OSBORN has been for a number of years one of the most valuable and substantial citizens of Evansville. His father, William Osborn, came to America in early childhood and settled in Rhode Island. There he married Miss Ann Borrell, a native of Glasgow. In 1849 they came westward to Illinois, then a frontier State, and settled in Boone County. Three years later they moved to Cannelton, Ind., attracted by the rapid growth of manufacturing industries there. John H. Osborn, the second of their six children, was born July 20th, 1849, in Illinois, and was brought to Cannelton a babe in arms. He was educated in the common schools of that city and there learned the trade of a machinist. He was employed for about fifteen years in the Indiana Cotton Mills at Cannelton, and later worked at his trade in various foundries and machine shops in Louisville, and Owensboro, Ky. Coming to Evansville in 1875, he was engaged as master mechanic in the Evansville Cotton Mills, a position which he held until 1884, when he was promoted to the superintendency and general management of the mills. In this capacity he is entrusted with the supervision of six hundred employes, and has the care of vast financial interest. By natural acumen and thorough practical training he has every quality for the proper discharge of this important trust. His enterprising public spirit and the general esteem in which he is held have frequently been attested by the people of Evansville. He is a Director of the Business Men's Association, and few public affairs of moment are undertaken without consulting his judgment. Mr. Osborn has for years manifested an active interest in politics as an ardent Republican, but has never sought preferment. On the contrary he has frequently declined when solicited to serve in public office. He refused in 1894 the nomination for Congressman, and with the exception of a short term as Water Works Trustee, has steadily declined to enter public life. Mr. Osborn is a director and member of the executive board of the Central Trust & Savings Company. He owns considerable property in Evansville. He is an active and helpful member in the Knights of Pythias and the Elks. Mr. Osborn was united in marriage June, 1878, to Miss Mary A. White, and four children, John W., Charles Arthur, A. Lillian and Emerson M. bless their union. Strong, energetic, liberal and broad in his views of life, in all the essentials of good citizenship, Mr. Osborn is a man whom Evansville is proud to own.

WILL J. HARRIS

TO the careless thinker it sometiems appears that a successful architect is the heartless individual who merely makes hard labor for the other fellows, while he himself captures the bulk of the credit; but to the careful thinker he is the commanding general who marshals the forces of lumber and mortar and marble and human muscle and directs them against the enemies of the beautiful and the magnificent. Mr. Harris is that sort of a man. He knows how. He learned how by close application and up-to-dateness. He was born in Louisville, Kentucky, Aug. 8, 1867. After leaving school at 18 years of age, he entered an architect's office to learn the profession. The year 1893 found him a resident of Evansville. He opened an office for himself and three years into, 1897, formed a partnership with Clifford Shopbell, among the structures of importance which are the product of their hands and brains are the following: Administration Bldg., Oak Hill Cemetery; Manual Training High School; Central M. E. Church, residence of Mrs. Elizabeth Hartmetz, Warrick County Court House, Chandler Avenue School, Delaware School, Parsons & Scoville Wholesale Grocery, Mt. Vernon Carnegie Library, store and residence of G. W. Haynie, residence of Moss Strouse, offices of F. W. Cook Brewing Co., and many others too numerous to mention.

S. F. GOODMAN

MR. Goodman was fed and reared to a marketable maturity in Rockford, Indiana. His early youth was strenuously devoted to the attainment of that physical manhood which enables him to hold the position which he occupies in this cartoon. There are very few jobs that need more holding down and hustling up than the one Mr. Goodman has been able to keep in his possession for the past five years. The kind of dope and hot air that a man must be able to hand out, in order to secure his bread and butter, automobiles, etc., from a corporation, would make him a worthy successor to Tom Lawson. As we have said before, he was born in Rockford, Ind., and obtained his education in that place. While attending high school he was manager and right guard of the high school football team. Mr. Goodman has been here for the past five years, selling meats for Swift & Company, and is now manager of this district Though having lived in Evansville but a few years, Mr. Goodman has made numerous friends, and is popular and well liked in both business and social circles. In short, he's a "Good-man" to have among us.

DR. A. H. FAITH

DR. FAITH was born Dec. 17, 1858, in Daviess County, Ind., near Epsom, sometimes called "Topbet." He was reared on his father's farm and received his preliminary education in the public schools. When a lad of 14, a pompous uncle who was a doctor impressed him with the seeming greatness of his personage to such an extent that he decided to leave the farm at once and also become a physician, and the following Saturday donned his Sunday suit and called on the village doctor to learn what books to read. A few days later there came to the lad, from Cincinnati, Gray's Anatomy, Carpenter's Physiology, Fown's Chemistry, a medical dictionary and Playfair's Obstetrics, and these forthwith changed the swamps and forests of that typical Hoosier district into the boy's first college. During the long winter evenings, after school, or while the plow-horse rested, the boy puzzled over the big words he couldn't pronounce, and learned bit by bit the tedious names of bones and muscles, so that he wouldn't be ashamed when he really went to college. It was a great disaster to him when his home burned and he saw his precious books and perhaps his hopes for future glory going up in flames. At 18 he went to Washington, Ind., and studied medicine with Doctors F. A. and W. B. Anderson, after which he attended the Miami Medical College in Cincinnati, and in 1886 he graduated from the Medical College of Indiana at Indianapolis. In 1892 he graduated from the Medical College of Physicians and Surgeons at St. Louis. In 1894 he attended the Post Graduate College of New York and then practiced at Linton, Ind., for one year, and then went to Europe and attended the London Hospital for Women, where he served as an assistant. He returned to America, locating in Washington, Ind. In 1899 he again went to Europe and entered the London Hospital under Mr. F. Harry Fenwick. It was while under Mr. Fenwick that Dr. Faith began to give special attention to the branch he is now making his particular line of work. In 1906 he attended the Chicago Polytechnic, and took the clinical instructions in genito-urinary and skin diseases under Dr. Schmidt. In 1907 he returned to the Chicago Polytechnic and did further work in his specialty. Dr. Faith is a member of the Vanderburgh County, the Indiana State, and American Medical Association. He has a penchant for traveling and makes it his recreation from work. He has traveled extendedly both in America and abroad. He is a member of the Elks.

JEROME S. BEELER, M. D.

WHEN a man acquires, by his genial spirit and the "square deal" in his professional life, the confidence and respect of his neighbors, he has attained that which makes life worth the living. It is a difficult matter in this age of graft and round corners, to keep skirts clean and character untarnished, when the God of Gold is the Alpha and the Omega of life's aim. When a man has lived more than a quarter of a century of busy days, and can still look the world in the face without a blush, to him belongs the homage of the doffed hat. Dr. Beeler has done this. He was born and reared near Boonville, Ind. When a young man his father gave him a few acres of land on which he raised tobacco, and in this way he earned money to pay for his schooling, later taking the M. D. degree. He began the practice of medicine in 1875 and has practiced continuously since that time, and is now a specialist. The doctor has been interested in establishing several mines, of which the Fluor-spar is the greatest success. Dr. Beeler is not only a fine physician, but a good citizen as well.

FRED KLENCK, Jr.

THE world's prizes go to the men who have plenty of stick-to-it-iveness, and who are willing to take a long chance. The old ancestral theory that success for the boy can only come by following the occupation of his father, has been exploded long since. The boy with initiative enough to "start somethin'" is the lad at whose feet the public worships. Mr. Fred Klenck was born in 1881, and has lived in Evansville almost all his life. His grandparents moved to Evansville in 1847, and the family has lived in this city ever since that time. Fred attended the public school, afterwards taking a course in a Business College. Some time later he entered the Technical College of Chicago, and graduated therefrom. He then accepted a position with the Franklin & Hayes Brewing Co., and went West, remaining for three years. It was while in the West he learned to ride "calves," and he also became a very enthusiastic ball player. His experience in the meat business began with Weil & Co., with whom he remained for two years. He then entered the employ of Armour & Company as traveling salesman, which position he has held for some time, and is serving in that capacity at the present time. Mr. Klenck is well known in Evansville, and as popular as he is well known.

CHARLES WOLFLIN

THIS is No. 6460—Sounds rather suggestive, doesn't it, especially as there are a couple of places in each State where a fellow is forced to be known by a number. But it happened in this instance through Mr. Wolflin joining the Concatenated Order of Hoo-Hoo, a social order among lumbermen, whose aim is to promote the health, happiness and long life of its members.

Mr. Wolflin has held several offices and is at present a member of the Supreme Nine, holding the office of Jabberwock. The emblem of Hoo-Hoo is the Black Cat, whose tail represents the figure "9," the mystic number, also representing the nine lives of the cat. So if you should be tempted to kick any black cat, which may in the future cross your path, or heave a boot-jack at a midnight serenader, do not allow Mr. Wolflin to see you do it.

Do not conclude that Mr. Wolflin devotes all of his time to the affairs of Hoo-Hoo. While a young man, he was associated with different lumber interests in this city, but after several years became connected with Cypress and Yellow Pine Mills in the South, whom he represented as Northern Sales Agent, with headquarters in this city.

He is acquainted with nearly every lumber dealer in this section and certain dealers in the territory have nicknamed him "Old Persistency" on account of the motto, "Everlastingly at it Brings Success," which a local printer insists on placing on his stationary. Mr. Wolflin remarks that he has made a stagger at keeping "everlastingly at it," but up to the present **SUCCESS** in big letters is still around the next corner.

Mr. Wolflin was born in Evansville, Indiana, Sept. 1, 1865, and was so well pleased with the city, that he has lived here ever since. By looking up the hotel registers in surrounding towns, you could find that he always signs Evansville, Indiana, and spells it out in full.

During the year 1906, Mr. Wolflin and others organized the Wolflin-Luhring Lumber Co., wholesale dealers in Yellow Pine, of which firm he is Treasurer and General Manager at the present time.

FOX'S CAFE

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IN SEASON

M. L. FOX
Food Artist

C. E. FOX
Clerk

A. L. FOX
Cashier

GEO. EDWARD FOX
Manager

THE old Fox, (G. E) born in Buffalo, N. Y., arrived in Evansville, Ind., 1882. Always poor and always will be. Reason: Supplying parties, clubs, Presidents, Kings, and all good people with good things to eat at too small a price, yet enjoys good company and having everybody satisfied better than tainted or good money.

DANIEL H. HILLMAN

IF you have lived in Evansville fifteen minutes, you have heard of Dan Hillman. We will start out with this proposition upon which we will stake the price of a gin rickey, that Evansville does not contain a man who po-sesses a larger number of friends and acquaintances than the subject of this sketch. There is no business in the world in which so many men have proven themselves absolute failures as the railroad business. Give a man a job braking on a freight train, and unless he is a man with exceptional qualifications, he usually takes the count in the prize ring of this life's battles. The ease and perfect abandon of this particular kind of work is the undoing of the average man. Mr. Hillman has had a railroad career without a slump. He was born in Nashville, Tenn. His education began in the public school, and then he entered the University of Tennessee. School days over, he engaged in the iron, and then the lumber business, which took his attention for six years. He embarked in the railroad business in 1893. He began as commercial agent for the E. & T. H. and for the Chicago & Eastern Illinois. Next he was general Southern agent for the same companies, with headquarters at Nashville. In 1901 he was appointed assistant general freight and passenger agent, and two years later was made general freight and passenger agent, with headquarters at Evansville.

EDWARD M. SCHAEFER

OF the young men about town, none are more popular than Mr. Schaefer. He is a genial, whole-souled fellow and seldom becomes temperamentally red-headed. He is an embalmer. Webster says: 'To embalm is to preserve from decay by means of balms or other aromatics." An aromatic is defined by the same authority as a "pungent taste," and we know Ed. possesses this for good-fellowship and other things He also had the good taste to be born in Evansville, and has never regretted his choice. The event occurred September 11, 1874. He attended Parochial and Public School, and then took a course in a Business College. At 18 he entered business with his father. When we think of the burial of the dead most of us associate with it the Schaefer name This is because the Schaefer's have been engaged in the undertaking business for the last thirty-five years their location being the same as when the business was started. Edward Schaefer has been associated with his father in the business for the past 15 years, becoming a partner in 1899. He has made a special study of embalming, being a graduate of an Embalming School, and is a licensed embalmer. As a recreation he likes to attend a ball game now and again. In business, progressive and anxious to do the right thing by everybody, and in social circles, genial, he has made friends everywhere.

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